# Volume Licensing Programs Comparison Chart

**Microsoft**

## Microsoft Volume Licensing

Microsoft® Volume Licensing offers tailored programs for different organization types, sizes, and purchasing preferences. By acquiring software licenses through Microsoft Volume Licensing programs, your customer only pays for the software license, representing a significant cost savings over boxed software. Take advantage of flexible, affordable solutions to help your customers manage their licenses with ease.

To learn more about Microsoft Volume Licensing, visit **www.microsoft.com/licensing**. To acquire the latest Microsoft technology through Microsoft Volume Licensing, contact your **Microsoft partner** or **local reseller**.

## Program Overview

### Open License
For organizations that want to pay-as-they-go. Your customers pay for licenses as they need them, and get maximum flexibility to grow with their organization's increasing and changing business needs.

### Open Value*
Optimal for organizations that want to standardize their IT infrastructure, customize their platform, and maximize their investment with Microsoft® Software Assurance. Customers can upgrade at any time—no need to track versions or open new agreements.

### Open Value Subscription*
Provides the benefits of Open Value with lower up-front costs and the flexibility to reduce total licensing costs in years when their desktop PC count declines. Customers pay a single price per desktop PC to deploy Microsoft technology across their organization during the term of the agreement.

### Online Subscription Program (MOSP)
For organizations with five or more desktop PCs, get easy access to Microsoft Business Productivity Online Suite (BPOS) services. Customers can integrate services with Microsoft products that you have already licensed, rapidly deploy services, and manage your licenses online.

### Select License
Acquire the latest Microsoft technology on a pay-as-you-go basis, with price levels established for each pool of products (applications, systems, or servers) based on a three-year forecast.

### Select Plus
Offers automatic price savings based on purchase volume across the organization, flexibility to acquire licenses as needed by department with a non-expiring agreement, and centralized license management.

### Enterprise Agreement
For large organizations that want to standardize their IT infrastructure at substantial savings with predictable annual payments, and comprehensive Microsoft Software Assurance benefits to help boost productivity. Option to add the Enrollment for Application Platform or the Enrollment for Core Infrastructure.

### Enterprise Subscription Agreement
Get the benefits of the Enterprise Agreement with lower up-front costs and the flexibility to reduce your total licensing costs in years when the desktop PC count declines. Customers pay an annual price per desktop PC to deploy Microsoft enterprise products across their organization during the term of the agreement.

## Partner Program Overview

### Services Provider License Agreement (SPLA)
Allows partners to license Microsoft products on a monthly basis to provide software services and hosted applications to their customers. SPLA Essentials is an entry-level option to the SPLA Program with a simplified agreement and basic hosting rights for small and mid-market hosters and Web developers; SPLA offers additional program rights.

### Independent Software Vendors (ISV) Royalty Licensing Program
A worldwide (WW) software licensing program that offers partners a convenient way to license Microsoft products and integrate them into software business applications.

| Benefits | | Open License | Open Value* | Open Value Subscription* | MOSP | Select License | Select Plus | Enterprise Agreement | Enterprise Subscription Agreement | SPLA | ISV Royalty |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Minimum Number of Desktop PCs | Any | | | | | | | | | x | x |
| | 5+ | x | x | x | x | | | | | | |
| | 250+ | x | | | | x | x | x | x | | |
| Licensing Offerings Available | License | x | | | x | x | x | x | x | x | x |
| | License & Embedded Maintenance | | | | | | | | | | x |
| | License & Software Assurance | x | x | x | | x | x | x | | | |
| | Software Assurance | x | x | x | | x | x | x | x | | |
| Pricing | Based on Product Pools | x | | | | x | x | | | | |
| | Based on Employees | | | | | | | | | x | |
| | Based on Desktop PCs | x | x | x | x | | | x | x | x | |
| | Based on License & Software Assurance | x | | | | | | | | | |
| | Based on Use Rights | | | | | | | | | x | x |
| Agreement Terms | No Expiration | | | | | | | x | | | |
| | 1 Year | x | | x | x | | | | | | |
| | 2 Years | x | | | | | | | | | |
| | 3 Years | | x | x | | x | | x | x | | |
| License Type | Perpetual | x | x | | | x | x | x | | | x |
| | Subscription | | | x | | | | | | x | |
| Payment Options | Up-front | x | x | x | | x | x | | x | | |
| | Monthly | | | | x | | | | | x | x |
| | Annually | | x | x | | x | x | x | | x | |
| How to Buy | Direct | | | | | | x | x | | x | x |
| | Indirect | x | x | x | | x | x | x | | x | x |
| Product Fulfillment | Acquired Separately | x | | | | | | | | x | x |
| | Online Direct | | | | | | | | | | |
| | Provided | | x | x | | x | x | x | x | | |
| Software Assurance Coverage | Option to Add | x | | | | x | x | | | | |
| | Included | | x | x | | | | x | x | | |
| Online Services++ | Offered | x | | | x | x | x | x | x | | |

**x = Benefits Available! Rollover for more detail.**   x = Benefits Available! No additional detail.   SP = Services Provider; MOET = Microsoft Order Entry Tool
See the Volume Licensing Web site for software products available through Microsoft Volume Licensing programs. **Click here.**

*Not available in some countries for government organizations. Contact your reseller to check current availability.
**Level D pricing is available to entities that meet the threshold for the discount.
+ Special pricing for government organizations is available.
++ Online Services refer to applications hosted at Microsoft Data Centers where client bits may or may not be installed locally. They are priced monthly and billed annually for the term of the agreement. For example, Office Live Meeting, Microsoft Exchange Hosted Services, etc.