



Microsoft Software Asset Management Services

Did you know that as a Microsoft Enterprise Agreement (EA) 6 client, you are eligible to receive Software Asset Management (SAM) services at no cost?

LEVERAGE YOUR EA FOR SOFTWARE ASSET MANAGEMENT SERVICES

As a Microsoft Enterprise Agreement (EA) 6 client with coverage for 6,000+ desktops, you are eligible to receive a License Reconciliation Analysis or Current State Assessment at no charge, during each of the first and second year of your EA 6 enrollment. The engagement must be completed 30 days prior to the anniversary date of your enrollment. Insight's Microsoft License Reconciliation Analysis and Current State Assessment can be used to establish short-term action plans to ensure compliancy, while providing your organization with the necessary foundation to develop a long-term software license management strategy.

LICENSE RECONCILIATION ANALYSIS— MAXIMIZE YOUR SOFTWARE INVESTMENTS

An Insight License Reconciliation Analysis creates a framework for ongoing optimal license management. Once you provide the installation data, Insight's SAM team will identify your Microsoft software license entitlement quantities, compare these quantities to installation quantities and provide a qualitative assessment of significant discrepancies to your key IT executives. If needed, for a fee, the team can also assist with the installation data. You choose whether or not to disclose these findings to Microsoft.

Benefits:

- Microsoft license entitlements are identified
- Key Microsoft license overages and shortages are outlined
- Insight provides you with suggestions to mitigate risk
- Findings can be used to complete EA 6 annual true-up requirements

CURRENT STATE ASSESSMENT – ENSURE LICENSE COMPLIANCY

An Insight Current State Assessment will provide you with a review of how your organization's SAM practices compare to ISO 19770-1 guidelines. Insight's SAM team will work with you to answer a set of key questions around organizational management, core SAM processes and SAM process interfaces. Then, an Insight SAM consultant will analyze the answers and present the findings, along with recommendations, to your key IT executives. You choose whether or not to disclose these findings to Microsoft.

Benefits:

- Provides a starting point for developing a comprehensive SAM strategy
- Compares your current SAM processes to industry standards
- Helps you evaluate your current SAM strategy and prioritize your SAM needs

Why Insight?

Insight has over 20 years of experience providing software and licensing programs from top-tier publishers to companies worldwide. As your technology advisor, we offer services and provide you value along every step of the software lifecycle. Whether you're beginning to formulate your license management strategy, or you need assistance in creating a baseline count of your licenses, Insight can provide you with the expertise and solutions that you need.

Please contact your Insight account executive today at 800.624.0503 to schedule your Microsoft SAM assessments.

