

### One Agreement to Open and Manage

The Microsoft Products and Services Agreement (MPSA) consolidates all your licensed assets for on-premises software and Online Services within a single, non-expiring agreement. In addition, you can purchase at any time from multiple partners, in any quantity, and apply your organization's volume discount for every purchase. This consolidation streamlines the overall contract process and provides the ability to get the full value of purchases across your organization.

### The Benefit of Choice

Choose on-premises or Online Services solutions, or a hybrid solution customized to your needs. For example:

**Microsoft Office and Office 365.** Get Office solutions, including Exchange Online, SharePoint Online, and Lync Online.

**Microsoft System Center and Windows Intune.** Combine System Center Configuration Manager with Windows Intune to manage mobile devices.

## Transformation of Microsoft Volume Licensing

### Microsoft Products and Services Agreement

The Microsoft Products and Services Agreement (MPSA) is the first step in Microsoft's next generation of Volume Licensing, transforming Volume Licensing with improvements to the agreement and simplification of the purchasing and management experience. The MPSA delivers greater value from your licensed assets, more flexible purchasing, and simplified asset management through an improved agreement structure, new purchasing platform, and modernized systems and tools. Driven by customer research, and keeping with our guiding principles of flexibility, manageability and value, the MPSA is suited for organizations that want to license Microsoft products and Online Services.

#### Microsoft Products and Services Agreement

The MPSA is the foundational agreement that consolidates all applicable terms and conditions that are found in the current Microsoft Business and Services Agreement and Select Plus Agreement and the Microsoft Online Services purchasing terms and conditions. Features include:

- ▶ A single agreement provides integrated purchasing for on-premises and Online Services, offering a single way to acquire your license and software asset portfolio.
- ▶ Supports multiple organizational types<sup>1</sup> enabling all lines of business to purchase through the same agreement structure for improved tracking and management of assets.
- ▶ The MPSA is a perpetual contract and the master agreement does not expire.

#### Easily Manage Your Assets with Purchasing Accounts

A Purchasing Account is any unit within your organization that needs the ability to independently purchase on-premises software and Online Services in any configuration. Each Purchasing Account is associated to your organization's MPSA, through the legal entity that is registering the accounts, to facilitate more accurate license management and tracking of your entire portfolio.

The Purchasing Account structure is flexible and empowers you to define and redefine your organization's purchasing structure as your organization changes. These accounts can be at the organization level, affiliate level, or department level, or for a subset of personnel, depending on how you want to structure purchasing for your organization. You will also be able to mix organization types, with commercial, academic, and government<sup>1</sup> Purchasing Accounts associated to the same MPSA.

All product and Online Services purchases under all Purchasing Accounts are associated to your MPSA and are automatically consolidated to receive the best volume discount based on the purchase volume, per pool and account, across your entire organization.

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<sup>1</sup> MPSA for commercial customers currently available; government and academic will be available in a future release.

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# Microsoft Products and Services Agreement

## The Agreement Administrator

For each MPSA, one Purchasing Account is designated as an Agreement Administrator. The Agreement Administrator account:

- ▶ Is provided a full asset view across all accounts.
- ▶ Is notified when a Purchasing Account is associated to an MPSA.
- ▶ Has the right to terminate the association of any Accounts to the MPSA.
- ▶ Has the right to terminate the MPSA itself.

The Agreement Administrator account is provided with the ability to access the licensing portal to view all registered accounts and purchases associated to their legal entity, giving you another view into your organization's purchases.

## New and Improved Systems and Tools

In addition to the investments in optimizing Microsoft's licensing, new systems and tools have been created to help simplify management of all your Microsoft assets. The new Microsoft Volume Licensing Center has an intuitive, easy to use interface so you can view and manage your products and services assets across your entire organization, quickly and accurately.

Enhanced self-service, online tools give you better management capabilities by making it easier for you to access all the information you need about your agreement through a single online portal.

- ▶ Requires only a single sign-on when using a managed organizational account to track, manage, and report on all your Microsoft assets quickly and accurately.
- ▶ Provides a clear view of your portfolio of Microsoft assets.
- ▶ Enables you to self-provision Online Services for your organization so you can get the solution you need when you need it.

The Microsoft Volume Licensing Center uses an organizational account to manage assets. Organizational accounts are linked to the organization rather than the individual. This puts you in control of who can access the Microsoft tools (such as the MVLC and the Microsoft Online Subscription Portal) and Online Services (such as Office 365, Microsoft Dynamics CRM Online, and Windows Intune). You set-up your user's accounts and assign them roles, which determines the tools, functionality, and services they can access.

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## How to Participate

Contact your Microsoft Partner to get started.

## For More Information

For more information on the next generation of Microsoft Volume Licensing, contact your Microsoft Partner.

<http://www.microsoft.com/licensing/mpsa/default.aspx>



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