



## Insight Healthcare Solutions

### SOLUTIONS METHODOLOGY

The way we help clients is unique. We see you as a “services provider” to your organization, providing infrastructure, applications, collaboration and operations services. To help you deliver these services you need the right people, processes, technology and resources in place—this is the basis for meeting your needs, reducing costs and maximizing your productivity.

By partnering with Insight, you are assured of our strategic and methodical capability merging to deliver leading, dependable and cost-effective solutions for planning, building and operating software, hardware and networking infrastructures, backed by comprehensive lifecycle and IT management services.

### Healthcare Solutions

#### Patient Interaction

- Digital Signage
- Digital Scanning
- Document Management
- Barcode
- Unified Communication
- Admissions Retail Solutions

#### Patient Care

- Context Aware Healthcare (RFID)
- NurseConnect
- Wireless Strategy
- Electronic Health Records (EHR)
- Specialized Carts and Wall Mounts
- Medical Monitors
- Cisco Care-at-a-Distance Solutions
- Mobile Clinical Assistance (MCA) Tablets

### Data Center Services

#### Server

- Server Strategy – Consolidation and Virtualization
- Server Implementation
- Unix/Intel Integration Services
- Optimization Services

#### Storage

- Storage Strategy – Backup, Recovery & Archiving, Disaster Recover & Business Continuity
- Storage Implementation
- Data Migration Services

#### Infrastructure

- Data Center Strategy – Virtualization, Consolidation, Green IT, Business Continuity
- Data Center Assessment – Server & Storage, Network, Security, Power & Cooling
- Implementation Services – Server & Storage, Network, Security, Power & Cooling

### Insight Networking

#### Mobility

- Wireless and Mobility Strategy
- Wireless Assessment
- Wireless Security Assessment



### **Mobility** (cont.)

- Wireless Design and Implementation
- RF Survey
- Mobility Expense Management

### **Security**

- PCI Compliance Services
- HIPAA Compliance Assessment
- Risk & Vulnerability Assessment
- Data Loss Assessment
- Identity & Access Management
- Data Loss Prevention
- Security Management & Operations
- Physical Security
- InsightManaged<sup>SM</sup> Security

### **Network**

- Telepresence for Healthcare
- Connected Real Estate
- Disaster Recovery & Business Continuity Strategy
- Context Aware Healthcare (RFID)
- Wireless Assessment
- Cisco NurseConnect
- Operations Assessment
- Power & Cooling Assessment
- Medical Grade Network Infrastructure
- Wireless Infrastructure
- Network Management & Operations

### **Collaboration**

#### **Unified Communications**

- Convergence Strategy
- WebEx for Healthcare
- IP Telephony & Messaging
- Presence Integration
- Mobile Integration

#### **Video**

- Video Strategy
- Video Assessment
- TelePresence for Healthcare
- Digital Signage
- Desktop Video
- Video Telephony Integration
- InsightManaged<sup>SM</sup> Video

### **Lifecycle Services**

#### **Product Provisioning**

- 5,000 Partnerships
- Customizable eCommerce Capabilities
- Finance & Leasing

#### **Warehouse / Integration**

- Simple to Complex Configurations
- Client-owned Inventory Programs
- Deployment
- Project Management

### **Maintenance**

- Warranty Solutions
- National Repair Center
- Help Desk Services

### **Asset Disposition**

- Asset Disposal
- Redeployment

### **Management Services**

#### **Remote Network Operations**

- 24/7 Monitoring & Fault Management
- Performance Reporting & Capacity Analysis
- Remote Engineering Support for Advanced Technologies

#### **Telecom Expense Management**

- Telecom Lifecycle Management
- Connectivity Services
- Professional Services

#### **Custom Outsourcing Solutions**

- Business Process Outsourcing
- Connected Real Estate

### **Software Professional Services**

#### **Business Productivity**

- Collaboration and Messaging Strategy
- Collaboration and Messaging Assessment
- Exchange Implementation
- SharePoint Deployment and Implementation
- Software as a Service (SaaS)

#### **Core Infrastructure**

- Windows Desktop Strategy
- Windows Server Strategy
- Virtualization Strategy
- Optimized Desktop Assessment
- Server Assessment
- Virtualization Assessment
- Windows 7 + MDOP Deployments
- Server Implementation
- Server Systems Management

#### **Software Asset Management / Licensing Services**

- Software Asset Management Strategy
- Licensing Management Strategy
- Insight License Advisor Assessment
- Insight Reconciliation Services

### **ABOUT INSIGHT**

Insight is a technology solutions provider serving global and local clients in 170 countries. Today, thousands of clients, including more than 80 percent of the Global Fortune 500, rely on Insight to acquire, implement and manage technology solutions to empower their business. Insight provides software and licensing services globally. In addition, we offer a comprehensive portfolio which also includes networking, hardware and value added services for our clients in North America and the U.K. We are aggressively expanding our global capabilities by introducing new offerings, including hardware and services, to meet emerging needs for our clients worldwide. Insight is ranked No. 484 on the 2009 Fortune 500.

