Part Number	MSRP	DIR Discount %	Product Description
9200-4212-100	$8,995.00	27.66%	BPS 7122 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Not MBR Capable. 500GB Hard Drive.
9200-4200-000	$9,895.00	27.66%	XPS 7102 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. MBR capable.
9202-4210-200	$13,995.00	27.66%	HPS 7101 HS-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. MBR capable. 160GB Solid State Storage
9202-4210-000	$11,995.00	27.66%	HPS 7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. MBR capable.
8000-0159	$8,995.00	27.66%	7211 H-HD H.264 High Definition single channel decoder. Includes stereo audio, composite video, component video, and SD/HD-SDI outputs. With cable kit.
9202-4202-000	$3,595.00	27.66%	BPS 7111 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Not MBR capable.
9202-4212-200	$8,995.00	27.66%	BPS 7121 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Not MBR capable. 160GB Solid State Stor
9202-4200-000	$9,895.00	27.66%	XPS 7101 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. MBR capable.
9204-4200-000	$7,495.00	27.66%	XPS 8103 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. MBR Capable.
9200-4212-000	$7,995.00	27.66%	BPS 7122 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Not MBR capable
9200-4210-100	$12,995.00	27.66%	HPS 7102 HS-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. MBR capable. 500GB Hard Drive.
9200-4210-000	$11,995.00	27.66%	HPS 7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. MBR capable.
9200-4202-100	$6,995.00	27.66%	BPS 7112 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Not MBR capable. 500GB Hard Drive.
9200-4202-000	$5,995.00	27.66%	BPS 7112 H H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. Not MBR capable.
7500-0175-06	$18,896.00	27.66%	VOD-W-125, 64-BIT, SW ONLY - Video On Demand (VOD) storage and streaming software. Provides upto 125 Mbps streaming throughput or a maximum of 125 concurrent connections. Requires customer provided hardware which has 64-bit Windows 2008 OS.

Part Number	MSRP	DIR Discount %	Product Description
9204-4212-000	$5,995.00	27.66%	BPS 8123 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Not MBR capable.
9150-4300-100	$9,895.00	27.66%	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record WM streams.
9140-4200-000	$5,795.00	27.66%	MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.
9130-4300-100	$11,495.00	27.66%	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive. Hard drive can be used to record MPEG-2 only.
9130-4300-000	$10,395.00	27.66%	MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.
9110-4300-100	$12,695.00	27.66%	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.
9110-4300-000	$11,495.00	27.66%	MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.
9202-4212-000	$6,995.00	27.66%	BPS 7121 H H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. Not MBR capable.
9110-4200-000	$8,696.00	27.66%	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.
8000-0259	$11,795.00	27.66%	VBCAST EXPRESS - 7000 SD - Mobile Streaming Kit that includes a VBrick SD 7000 Series Appliance for streaming, camera with microphone, network switch, and accessories. The equipment is pre-installed in a hard, durable travel case, allowing broadcast witho
9202-4200-200	$11,895.00	27.66%	XPS 7101 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. MBR capable. 160GB Solid State Storage.
7500-0213	$8,760.00	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION (SOFTWARE ONLY) - Manages Digital Signage content to be displayed on a VBrick Signage player. Supports up to 50 Signage Players. Requires Digital Signage Online Training Package and PS-SVCS-TM an
9204-4210-000	$9,995.00	27.66%	HPS 8103 H-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI, HDMI, and YPbPr Component Video inputs. MBR Capable.
9204-4202-300	$4,695.00	27.66%	BPS 8113 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Not MBR Capable. 16GB storage.
9204-4202-000	$3,995.00	27.66%	BPS 8113 H H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Not MBR capable.
9204-4200-300	$7,995.00	27.66%	XPS 8103 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. MBR Capable. 16GB storage.
9110-4200-100	$9,795.00	27.66%	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.
7500-0193-06	$13,692.00	27.66%	VEMS PRESENTER (SOFTWARE ONLY - VEMS MYSTRO) - Provides webcast, broadcast and rebroadcast capabilities with video, powerpoint, polls, Q&A and moderator features. Requires VEMS Mystro software. Also requires customer provided hardware.

Part Number	MSRP	DIR Discount %	Product Description
9200-4200-100	$10,995.00	27.66%	XPS 7102 HS H.264 Standard Definition Enterprise Class single channel encoder. Metal enclosure with buttons and display on front panel. With cable kit. MBR capable. 500GB Hard Drive.
7500-0198-06	$18,257.00	27.66%	VEMS MYSTRO NETWORK VIDEO RECORDER 40 (SOFTWARE ONLY) - Records up to 40 simultaneous videos. Requires VEMS Mystro software or hardware. Also requires customer provided hardware.
7500-0197-06	$9,126.00	27.66%	VEMS MYSTRO NETWORK VIDEO RECORDER - NVR 10 (SOFTWARE ONLY - VEMS MYSTRO) - Records up to 10 simultaneous videos. Requires VEMS Mystro software or hardware. Also requires customer provided hardware.
7500-0196-06	$452.00	27.66%	VEMS MYSTRO CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY) - Adds additional channels (that are not in the base Channel Guide) in the channel guide listing to display on VEMS portal. Requires VEMS Mystro software or hardware and Channel Guide. Also req
7500-0195-06	$9,126.00	27.66%	VEMS MYSTRO CHANNEL GUIDE (SOFTWARE ONLY) - Display channel guide listing on VEMS Portal. Includes customer choice of up to 4 local channels (for US customers). Requires VEMS Mystro software or hardware. Also requires customer provided hardware. Valid mai
7500-0206-06	$2,735.00	27.66%	VEMS SHAREPOINT INTEGRATION MODULE STANDARD EDITION (SOFTWARE ONLY) - SharePoint Integration Module allows VEMS videos to be embedded, searchable and playable from within Microsoft Sharepoint. Requires VEMS Mystro software or hardware. Also requires custom
7500-0193E06	$11,246.25	27.66%	VEMS MYSTRO PRESENTER (SOFTWARE ONLY) EDUCATION – Tightly integrated with the VEMS Mystro Portal (VBrick Enterprise Media System), the VEMS Presenter module allows organizations to synchronize VBrick video and PowerPoint slides. Creates and delivers fully
7510-0194-06	$6,846.00	27.66%	VEMS MYSTRO - SCHEDULER SOFTWARE UPGRADE - Provides Software upgrade for VEMS Scheduler module from previous VEMS release to the current VEMS release. Requires VEMS Mystro software or hardware.
7500-0192-06	$45,648.00	27.66%	VEMS MYSTRO - ENTERPRISE EDITION - SOFTWARE - Portal for accessing and managing OnDemand and Live videos. Includes Reporting, 100 Distribution Zones, Scheduler and 1 Transcoder license. Requires customer provided hardware.
7500-0224-06	$9,126.00	27.66%	VEMS Mystro Transcoder - 1-Server Pack (Software Only) - Transcodes Video On Demand (VOD) files that are added to VEMS into various formats. Includes 1 Transcode Server license. Requires VEMS and NVR software or hardware. Requires customer provided hardwa
7512-0192-06	$31,957.00	27.66%	VEMS Mystro UPGRADE FROM STANDARD TO ENTERPRISE EDITION - Upgrades the software from VEMS Mystro Standard Edition to VEMS Enterprise Edition
7510-0175-06	$9,448.00	27.66%	VOD-W 125, 64-BIT, SW ONLY - UPGRADE - Upgrades software to version 6.X
7510-0174-06	$4,472.00	27.66%	Upgrades software to version 6.X
9311-1612-100	$11,995.00	27.66%	HPS 9000 PRESENTATION APPLIANCE - High Definition Enterprise Encoding Appliance with Presentation features (no additional license required) with Hard Drive. Two channels with audio with HDMI or YPbPr Component video inputs, and two channels with HDMI or V
7500-0194-06	$13,692.00	27.66%	VEMS SCHEDULER (SOFTWARE ONLY - VEMS Mystro) - Provides scheduling capability to create webcast, rebroadcast, record videos, stream videos to Set Top Boxes. Requires VEMS Mystro software. Also requires customer provided hardware.

Part Number	MSRP	DIR Discount %	Product Description
7500-0255-06	$18,257.00	27.66%	"VEMS Mystro Transcoder ? 3-Server Pack (Software Only) - Transcodes Video On Demand (VOD) files that are added to VEMS into various formats. Includes 3 Transcode Server license. Requires VEMS and NVR software or hardware. Requires customer provided hardw
9202-4202-200	$6,995.00	27.66%	BPS 7111 HS H.264 Standard Definition Industrial Class single channel encoder. 1RU. Metal enclosure. No buttons or display on front panel. With cable kit. Not MBR capable. 160GB Solid State Storage.
7500-0207-06	$9,126.00	27.66%	VEMS SHAREPOINT INTEGRATION MODULE PROFESSIONAL EDITION (SOFTWARE ONLY) - VEMS MYSTRO - SharePoint Integration Module allows VEMS videos to be embedded, searchable and playable from within Microsoft Sharepoint. Requires VEMS Mystro software or hardware. Al
7500-0191-06	$27,387.00	27.66%	VEMS MYSTRO PROFESSIONAL EDITION PORTAL (SOFTWARE ONLY) - Portal for accessing and managing OnDemand and Live videos. Includes Reporting, 10 Distribution Zones, 1 Transcoder license. Requires customer provided hardware.
7510-0191-06	$13,694.00	27.66%	VEMS MYSTRO - PROFESSIONAL EDITION PORTAL UPGRADE - Provides Software upgrade from previous VEMS Mystro Professional Edition software release to the current Professional Edition.
7510-0190-06	$6,846.00	27.66%	VEMS MYSTRO - STANDARD EDITION PORTAL UPGRADE - Provides Software upgrade from previous VEMS Mystro Standard Edition software release to the current Standard Edition
7500-0201-06	$5,292.00	27.66%	VEMS MYSTRO VOD CONNECTION LICENSE (SOFTWARE ONLY - VEMS Mystro) - Allows VEMS to manage and store videos on an existing video on demand (VOD) server - Windows Media server, QuickTime Streaming Server, or Darwin Streaming server. Requires VEMS Mystro soft
7500-0256-06	$27,387.00	27.66%	VEMS Mystro Transcoder ? 5-Server Pack (Software Only) - Transcodes Video On Demand (VOD) files that are added to VEMS into various formats. Includes 5 Transcode Server license. Requires VEMS and NVR software or hardware. Requires customer provided hardwa
9140-5300-000	$6,395.00	27.66%	MPEG-4 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote control.
7500-0254	$0.00	27.66%	VEMS MYSTRO SERVER LICENSE FOR DISCOVERY EDUCATION CONTENT - This module integrates Discovery Education content into VEMS Mystro. Allows to load, and search Discovery Education content from within VEMS. Requires VEMS Mystro software or hardware.
7500-0253	$92.00	27.66%	VEMS Mystro Server License For Learn360 Content - This module integrates Learn360 content into VEMS Mystro. Allows to load, search and play Learn360 content from within VEMS. Requires VEMS Mystro software or hardware.
7500-0247-06	$13,692.00	27.66%	VEMS MYSTRO - ADDITIONAL 100 ZONES FOR ENTERPRISE EDITION - Add 100 additional distribution zones to VEMS Mystro Enterprise edition. Requires VEMS Mystro software or hardware.
7500-0246-06	$8,213.00	27.66%	VEMS MYSTRO - ADDITIONAL 50 ZONES FOR ENTERPRISE EDITION - Add 50 additional distribution zones to VEMS Mystro Enterprise edition. Requires VEMS Mystro software or hardware.
7510-0193-06	$6,846.00	27.66%	VEMS MYSTRO - PRESENTER SOFTWARE UPGRADE - Provides Software upgrade from previous VEMS Presenter release to the current VEMS Presenter release. Requires VEMS Mystro software or hardware.
7500-0208-06	$16,431.00	27.66%	VEMS SHAREPOINT INTEGRATION MODULE ENTERPRISE EDITION (SOFTWARE ONLY) - VEMS MYSTRO - SharePoint Integration Module allows VEMS videos to be embedded, searchable and playable from within Microsoft Sharepoint. Requires VEMS Mystro software or hardware. Also

Part Number	MSRP	DIR Discount %	Product Description
7500-0266-000	$4,995.00	27.66%	VEMS MYSTRO ADDITIONAL LANGUAGE - Adds an additional language support to VEMS Mystro. Each language is sold separately. The languages supported are Chinese-Simplified, Chinese-Traditional, Czech, German, Korean, Portuguese (Brazil), Dutch, Polish, Russian
7500-0248	$12,174.67	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) VIDEO CONFERENCE STREAMING GATEWAY FEATURE LICENSE - Integrates DME into customer's existing Video Conference System. Enables DME to be included as another SIP endpoint (participant) in a video conference. Requi
9140-4300-000	$9,195.00	27.66%	MPEG-4 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.
8572-1000	$625.00	27.66%	Replacement Power Supply for 8570-1000 Rack Mount Chassis
8571-1000	$995.00	27.66%	Replacement Fan tray for 8570-1000 Rack Mount Chassis
8570-1000	$7,995.00	27.66%	VBRICK RACK MOUNT CHASSIS - 11 slot chassis for 7000 Series and 9000 Series blades.
8000-0254	$13,795.00	27.66%	VBCAST EXPRESS - 9000 HD - Mobile Streaming Kit with VBrick High Definition 9000 Series Appliance and accessories in durable travel case.
9311-1100-000	$7,995.00	27.66%	HPS 9000 ENCODING APPLIANCE - One channel with HDMI, YPbPr Component, SDI, or Composite video inputs.
9314-1212-000	$14,995.00	27.66%	HPS 9000 ENCODING BLADE - Four channels with HDMI or YPbPr Component video inputs.
9311-1111-000	$11,995.00	27.66%	HPS 9000 ENCODING APPLIANCE - Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.
8000-0011	$35.00	27.66%	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.
8000-0004	$925.00	27.66%	AUDIOMATE KIT – Includes AudioMate microphone with built-in echo cancellation, power supply, and cables to connect to a VBrick Appliance. Optional SECONDARY EXPANSION P/N 8000-0069.
8000-0002	$2,295.00	27.66%	Canon VC-C50i CCD VIDEO CAMERA (NTSC ONLY) - Includes remote control (Wireless Controller WL-V5), A/C Adapter PA-V16, AC Cable, RCA A/V cable and serial control cable (pin cable). No audio output.
7511-0252	$9,333.33	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE 7550 to 7570 SOFTWARE ONLY UPGRADE - Upgrades the software from DME 7550 Edition to DME 7570 Edition
7511-0251	$5,333.34	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE 7530 to 7550 SOFTWARE ONLY UPGRADE - Upgrades the software from DME 7530 Edition to DME 7550 Edition
7500-0290	$20,000.00	27.66%	VBRICK H.264 Distributed Media Engine HPS 7570 - SW ONLY - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 3 Gbps live throughput and up to 60 concurrent streams. Includes transrating capability. Requires VBric
7100-3000	$1,500.00	27.66%	9000 Series Presentation Feature License - Enables Presentation Mode features on general purpose encoders.
8000-0201	$3,525.33	27.66%	BPS SIGNAGE PLAYER (HARDWARE AND SOFTWARE) - Signage Player that receives content from the VBrick Digital Signage Content Manager and outputs it via HDMI to a display or to a VBrick encoding appliance. Supports video streams up to 720p60.
7500-0217	$1,448.00	27.66%	VBRICK DIGITAL SIGNAGE AD TRACKING AND REPORTING - Enables administrators or users to track how many times something runs on a Signage Player. Licensed per Content Manager server.

Part Number	MSRP	DIR Discount %	Product Description
7500-0216	$1,126.67	27.66%	VBRICK DIGITAL SIGNAGE RSS FEED ADAPTOR - Allows users to point the Signage Players to RSS feeds. Licensed per Content Manager server
7500-0214	$25,316.00	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER ENTERPRISE EDITION (SOFTWARE ONLY) - Manages Digital Signage content to be displayed on a VBrick Signage player. Supports up to 4000 Signage Players. Requires VBrick Digital Signage Online Training Package and PS-SVC
7510-0176-06	$22,048.00	27.66%	VOD-W 300, 64-BIT, SW ONLY - UPGRADE - Upgrades software to version 6.X
7500-0212	$3,160.00	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER STANDARD EDITION (SOFTWARE ONLY) - Manages Digital Signage content to be displayed on a VBrick Signage player. Supports up to 2 Signage Players. Requires VBrick Digital Signage Online Training Package and PS-SVCS-TM
9311-0051-000	$5,495.00	27.66%	HPS 9000 HIGH DEFINITION DECODING APPLIANCE. One channel with HDMI, YPbPr Component, SDI, or Composite video outputs.
8000-0247A	$4,254.67	27.66%	VBRICK SIGNAGE PLAYER HARDENED BUNDLE (HARDWARE AND SOFTWARE) - Includes hardened Signage Player and Web Page Bulletin option.
7500-0284	$20,000.00	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) HPS 7570 - VM/OVA SOFTWARE ONLY - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 3 Gbps live throughput and up to 60 concurrent streams. Includes transrating capabil
8100-0027	$100.00	27.66%	REPLACEMENT RMS BREAKOUT CABLE - For Rich Media Studio (RMS) and RMS Pro.
8000-0012	$35.00	27.66%	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for VBrick power supply for all VBrick appliances.
9314-1111-000	$11,995.00	27.66%	HPS 9000 ENCODING BLADE - Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.
7500-0220	$2,794.67	27.66%	VBRICK DIGITAL SIGNAGE MASS ALERT NOTIFICATION - Allows the Content Manager to respond to mass alert notification conditions and deliver targeted messages automatically to targeted endpoint.
9311-1212-000	$15,995.00	27.66%	HPS 9000 ENCODING APPLIANCE - Four channels with HDMI or YPbPr Component video inputs.
9311-1151-000	$9,995.00	27.66%	HPS 9000 ENCODING/DECODING APPLIANCE - One input and one output channel with HDMI, YPbPr Component, SDI, or Composite video.
8000-0248A	$4,133.33	27.66%	VBRICK SIGNAGE PLAYER HARDENED VERSION (HARDWARE AND SOFTWARE) - Signage Player hardened version that receives content from the VBrick Digital Signage Content Manager and outputs it via HDMI to a display or to a VBrick encoding appliance.
9190-0200-000	$4,095.00	27.66%	REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks by delivering o
9204-4212-300	$6,695.00	27.66%	BPS 8123 HS H.264 Standard Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. Not MBR capable. 16GB storage.
8000-0158	$7,995.00	27.66%	7210 H-HD H.264 High Definition single channel decoder. Includes stereo audio, composite video, component video outputs. With cable kit.
9190-4300-100	$9,795.00	27.66%	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.
9190-4300-000	$8,695.00	27.66%	Windows Media Dual Channel Encoder 10/100BT Ethernet With cable kit and remote control.

Part Number	MSRP	DIR Discount %	Product Description
9190-4200-100	$6,495.00	27.66%	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control. Hard Drive.
7500-0289	$10,666.67	27.66%	VBRICK H.264 Distributed Media Engine XPS 7550 - SW ONLY - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 500 Mbps live throughput and up to 35 concurrent streams. Includes transrating capability. Requires VBr
9190-0200-100	$5,195.00	27.66%	REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive video over a low bandwidth link and retransmit onto a local area network, either unicast or multicast. The reflector capability allows the appliance to bridge low bandwidth bottlenecks
9204-4210-300	$10,695.00	27.66%	HPS 8103 HS-HD H.264 High Definition single channel encoder blade for VBrick Rack Mount Shelf. Includes SD/HD/3G-SDI HDMI and YPbPr Component Video inputs. MBR Capable. 16GB storage.
9180-4300-100	$11,495.00	27.66%	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control. Hard Drive. Hard drive can be used to record WM or MPEG streams.
9180-4300-000	$10,395.00	27.66%	Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10/100BT Ethernet. With Cable kit and remote control.
8000-0161	$12,995.00	27.66%	7220 H-HD H.264 High Definition dual channel decoder. Includes stereo audio, composite video, component video outputs. With cable kit.
9150-4300-000	$8,795.00	27.66%	Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10/100BT Ethernet With cable kit and remote control.
8000-0162	$14,995.00	27.66%	7221 H-HD H.264 High Definition dual channel decoder. Includes stereo audio, composite video, component video, and SD/HD-SDI outputs. With cable kit.
7500-0174-06	$8,944.00	27.66%	VOD-W-50, 64-BIT, SW ONLY - Video On Demand (VOD) storage and streaming software. Provides upto 50 Mbps streaming throughput or a maximum of 50 concurrent connections. Requires customer provided hardware which has 64-bit Windows 2008 OS.
9190-4200-000	$5,295.00	27.66%	Windows Media Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.
7511-0213	$5,296.00	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER LICENSE UPGRADE FROM STANDARD EDITION TO PROFESSIONAL EDITION (SOFTWARE ONLY) - Requires PS-SVCS-TM.
9140-5200-000	$4,595.00	27.66%	MPEG-4 Single Channel Decoder 10/100BT Ethernet With cable kit and remote control.
7500-0283	$10,666.67	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) XPS 7550 - VM/OVA SOFTWARE ONLY - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 500 Mbps live throughput and up to 35 concurrent streams. Includes transrating capab
7500-0218	$608.00	27.66%	VBRICK DIGITAL SIGNAGE PROXY SERVER SUPPORT - Allows users to pass through proxy servers and resolve authentication to pull data from the Internet. Included in Enterprise Edition. Licensed per Content Manager server.
7500-0260	$3,648.00	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) VBMIX FEATURE LICENSE - Allows VBrick Mix iPad application to stream to DME. Requires DME 3.1.7 or higher software or hardware. On DME 7530, allows up to 5 simultaneous streams, on DME 7550, allows up to 10 simu
7500-0219	$2,794.67	27.66%	VBRICK DIGITAL SIGNAGE ACTIVE DIRECTORY SUPPORT FOR PROFESSIONAL EDITION - Allows the professional version of the Content Manager to support Active Directory integration

Part Number	MSRP	DIR Discount %	Product Description
8000-0250A	$20,933.33	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION HARDENED VERSION (HARDWARE AND SOFTWARE) - Manages Digital Signage content to be displayed on a VBrick Signage Player. Supports up to 50 Signage Players. Requires VBrick Digital Signage Online Tr
9140-6200-000	$8,095.00	27.66%	MPEG-4 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control.
7511-0214	$5,296.00	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER LICENSE UPGRADE FROM PROFESSIONAL EDITION TO ENTERPRISE EDITION (SOFTWARE ONLY) - Requires PS-SVCS-TM.
7500-0282	$5,333.33	27.66%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) BPS 7530 - VM/OVA SOFTWARE ONLY - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 250 Mbps live throughput and up to 25 concurrent streams. Does not include transrati
7500-0249	$1,126.67	27.66%	VBRICK DIGITAL SIGNAGE EMS SUPPORT MODULE - Enables users to schedule conference rooms using the Dean Evans & Associates room scheduling software. Licensed per Content Manager server.
7500-0242	$0.00	27.66%	VBRICK DIGITAL SIGNAGE CUSTOM CREATIVE OR INTERACTIVE SERVICES - Custom creative or interactive services work for VBrick's Digital Signage product. Typical projects include the development of custom signage layouts, color-coordinated templates, Wayfinding
7500-0241	$912.00	27.66%	VBRICK DIGITAL SIGNAGE BRANDED THEME PACKAGE - Service to design a branded theme for the customer's digital signage system. Includes 3 layouts and wallpapers, 20 templates and backgrounds, 1 Flash date/time module. Logo incorporated into each layout. Not
7500-0222	$3,160.00	27.66%	VBRICK DIGITAL SIGNAGE DESKTOP MESSENGER PUBLISHER. Allows Content Manager to distribute content to multiple Desktop Messenger clients. Licensed per content manager. Only required when Desktop Messenger Client is deployed. For up to 500 Desktop Clients.
7500-0221	$121.33	27.66%	VBRICK SIGNAGE PLAYER WEB PAGE BULLETIN OPTION - Allows the Signage Player to display a web page as one of its content blocks. Licensed per Signage Player
7500-0288	$5,333.33	27.66%	VBRICK H.264 Distributed Media Engine BPS 7530 - SW ONLY - Provides OS, media redistribution, transformation, VoD content serving & storage. Limited to 500 Mbps live throughput and up to 35 concurrent streams. Does not include transrating capability. Requ
8000-0249A	$29,466.67	27.66%	VBRICK DIGITAL SIGNAGE CONTENT MANAGER PROFESSIONAL EDITION HARDENED BUNDLE (HARDWARE AND SOFTWARE) - Includes Content manager software, RSS Feed Adapter, Active Directory Module for Professional, Mass Notification Module, and On-line Training. Requires a
7500-0190-06	$13,692.00	27.66%	VEMS MYSTRO STANDARD EDITION PORTAL (SOFTWARE ONLY) - Portal for accessing and managing OnDemand and Live videos. Includes Reporting, 2 Distribution Zones, 1 Transcoder license. Requires customer provided hardware.
8000-0245	$60.00	27.66%	UNIVERSAL POWER ADAPTER FOR MULTI-FORMAT STB - Power Supply for use with Multi-Format STB P/N 8000-0188. For use with AC Power Outlets in the UK and Continental Europe. Included at no charge when included on an order for an equal or lower quantity of Mult
8572-2000	$95.00	27.66%	Replacement Power Supply for IP TVGateway 1 Slot Chassis.
7500-0225	$909.00	27.66%	RICH MEDIA DESKTOP FOR WINDOWS software tool for desktop video capture and streaming. Single user license.

Part Number	MSRP	DIR Discount %	Product Description
8100-0003	$75.00	27.66%	VB6000-7000 AUDIO CABLE MALE - XLR Male connector to 1/8" mini plug connector – 6' long. Used with 6000 Series MPEG-2, MPEG-4, and Windows Media models and 7000 Series H.264 models.
8000-0194	$9,126.00	27.66%	VBRICK OCS STREAMING GATEWAY - VBrick Office Communication Server (OCS) Streaming Gateway adds streaming capability within Microsoft Office Communication Server (OCS) from VEMS. Requires VEMS software or hardware. Also requires VBrick Professional Service
8000-0234	$7,495.00	27.66%	DUAL DVB-T/T2 GATEWAY - Requires 1, 3, or 10 slot TV Gateway chassis. For sale outside the United States.
8570-2200	$9,995.00	27.66%	TV GATEWAY 10 SLOT CHASSIS - For use with DVB Gateway modules. Holds ten modules. Includes AC Power Cords for use in the US, UK and Continental Europe.
7510-0207-06	$4,563.00	27.66%	VEMS MYSTRO - UPGRADE - SHAREPOINT INTEGRATION MODULE PROFESSIONAL EDITION - Provides software upgrade for VEMS Sharepoint Integration Module from previous release to the current release.
8570-2000	$795.00	27.66%	TV GATEWAY 1 SLOT CHASSIS - For use with DVB Gateway modules. Holds one module. Includes AC Power Cords for use in the US, UK and Continental Europe.
8000-0016	$35.00	27.66%	LINE CORD STANDARD USA - Cable used in the US for VBrick power supply for all VBrick appliances.
8000-0043	$395.00	27.66%	UNIVERSAL SLICE - Includes VBIR emitter and device control license.
8000-0069	$925.00	27.66%	AUDIOMATE SECONDARY EXPANSION MICROPHONE – Includes special secondary AudioMate microphone with built-in echo cancellation and cable to connect to standard Audiomate Kit PN 8000-0004.
8000-0127	$175.00	27.66%	POWER SUPPLY RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to twelve (12) VBrick power supplies for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances). . Dimensions 8"x19"x3.5"
8000-0132	$1,195.00	27.66%	PORTABLE CASE & ACCESSORY BUNDLE - Includes a hard carrying case with foam cut outs for VBrick storage, a four port switch, 3' tripod, and a plug strip.
8000-0244	$80.00	27.66%	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for 7000 Series Encoding Appliances
8100-0023	$175.00	27.66%	H.264 Decoder Analog Video Cable. For use the 7200 Series H.264 Decoder. With BNC Connectors for component and composite video.
8000-0253	$1,212.00	27.66%	RMS HD ADDITIONAL HD/SDI SINGLE CHANNEL.
8000-0113	$795.00	27.66%	WINDOWS MEDIA SET TOP BOX – Decodes Windows Media video and audio for display on television monitors. Composite Video, YPbPr Component Video, DVI, or VGA output.
7511-0229	$909.00	27.66%	RICH MEDIA DESKTOP PRO UPGRADE FOR WINDOWS Upgrade from RICH MEDIA DESKTOP FOR WINDOWS to RICH MEDIA DESKTOP PRO FOR WINDOWS. Single user license.
7500-0229	$1,822.00	27.66%	RICH MEDIA DESKTOP PRO FOR WINDOWS software tool for desktop video capture and streaming. Additional support for rotoscoping, 3D virtual sets, scores and supported IP cameras. Single user license.
7500-0176-06	$44,096.00	27.66%	VOD-W-300, 64-BIT, SW ONLY - - Video On Demand (VOD) storage and streaming software. Provides upto 300 Mbps streaming throughput or a maximum of 300 concurrent connections. Requires customer provided hardware which is 64bit Windows 2008 OS.
7500-0231	$1,822.00	27.66%	RICH MEDIA DESKTOP PRO FOR MAC software tool for desktop video capture and streaming. Additional support for rotoscoping, 3D virtual sets, scores and supported IP cameras. Single user license.

Part Number	MSRP	DIR Discount %	Product Description
8000-0202	$14,602.67	27.66%	RICH MEDIA STUDIO (RMS) hardware appliance for [SD] video and display capture and streaming.
8571-2200	$130.00	27.66%	Replacement Fan Module for IP TVGateway 10 Slot Chassis.
8000-0230	$40,168.00	27.66%	RICH MEDIA STUDIO PORTABLE HD WITH TOUCHSCREEN hardware appliance for [multiple source, SD/HD, 2SDI Inputs] video and display capture and streaming.
8000-0156	$24,342.67	27.66%	RICH MEDIA STUDIO PRO hardware appliance for [multiple source, SD] video and display capture and streaming.
7500-0230	$909.00	27.66%	RICH MEDIA DESKTOP FOR MAC software tool for desktop video capture and streaming. Single user license.
7511-0231	$909.00	27.66%	RICH MEDIA DESKTOP PRO UPGRADE FOR MAC Upgrade from RICH MEDIA DESKTOP FOR MAC toRICH MEDIA DESKTOP PRO FOR MAC. Single user license.
8000-0188	$795.00	27.66%	MULTI-FORMAT STB - Decodes MPEG2/MPEG4/H.264/WM for display on television monitors. HDMI, Component Video, S-Video or Composite Video output.
8000-0207	$50.00	27.66%	REPLACEMENT IR REMOTE CONTROL FOR MULTI-FORMAT STB. For use with 8000-0188 MULTI-FORMAT STB.
8000-0232	$5,995.00	27.66%	DUAL DVB-S/S2 GATEWAY - Requires 1, 3, or 10 slot TV Gateway chassis. For sale outside the United States.
8572-2200	$695.00	27.66%	Replacement Power Supply for IP TVGateway 10 Slot Chassis. Includes AC Power Cords for use in the US, UK and Continental Europe.
8000-0225	$31,646.67	27.66%	RICH MEDIA STUDIO HD hardware appliance for [multiple source, SD/HD, 2SDI Inputs] video and display capture and streaming.
7512-0208-06	$13,696.00	27.66%	VEMS MYSTRO-SHAREPOINT INTEGRATION MODULE UPGRADE STANDARD TO ENTERPRISE EDITION - Upgrades the software from VEMS Sharepoint Standard Edition to VEMS Sharepoint Enterprise Edition
7510-0206-06	$1,368.00	27.66%	"VEMS MYSTRO - UPGRADE - SHAREPOINT INTEGRATION MODULE STANDARD EDITION - Provides software upgrade for VEMS Sharepoint Integration Module from previous release to the current release.
7400-1410	$6.20	27.66%	
7510-0208-06	$8,216.00	27.66%	VEMS MYSTRO - UPGRADE - SHAREPOINT INTEGRATION MODULE ENTERPRISE EDITION - Provides software upgrade for VEMS Sharepoint Integration Module from previous release to the current release.
7511-0191-06	$13,696.00	27.66%	VEMS Mystro UPGRADE FROM STANDARD TO PROFESSIONAL EDITION - Upgrades the software from VEMS Mystro Standard Edition to VEMS Professional Edition
7511-0192-06	$18,261.00	27.66%	VEMS Mystro UPGRADE FROM PROFESSIONAL TO ENTERPRISE EDITION - Upgrades the software from VEMS Mystro Professional Edition to VEMS Enterprise Edition
7511-0207-06	$6,392.00	27.66%	VEMS MYSTRO-SHAREPOINT INTEGRATION MODULE UPGRADE STANDARD TO PROFESSIONAL EDITION - Upgrades the software from VEMS Sharepoint Standard Edition to VEMS Sharepoint Professional Edition
8000-0015	$80.00	27.66%	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).
7510-0198-06	$9,129.00	27.66%	VEMS MYSTRO NETWORK VIDEO RECORDER 40 (NVR-40) SOFTWARE UPGRADE - Provides software upgrade for VEMS Network Video Recorder (NVR) from previous release to the current release.
8000-0090	$15,792.00	27.66%	VOD-WM 300 or VOD 300 WM (HIGH END) - Video On Demand (VOD) storage and streaming software for Windows Media content. Includes VBrick provided server.

Part Number	MSRP	DIR Discount %	Product Description
7510-0192-06	$22,824.00	27.66%	VEMS MYSTRO - ENTERPRISE EDITION PORTAL UPGRADE - Provides Software upgrade for VEMS Presenter module from previous VEMS release to the current VEMS release. Requires VEMS Mystro software or hardware.
8000-0088	$11,865.00	27.66%	VOD-WM ENTRY W/ENTERPRISE ED - Video On Demand (VOD) storage and streaming software for Windows Media content. Includes multicast capability. Includes VBrick provided server.
8000-0091	$20,996.00	27.66%	VOD-WM 300 Multi or VOD 300WM Multi (HIGH END W/ENTERPRISE EDITION) - Video On Demand (VOD) storage and streaming software for Windows Media content. Includes multicast capability. Includes VBrick provided server.
8000-0184	$15,518.00	27.66%	VOD-WM MID W/ENTERPRISE ED - Video On Demand (VOD) storage and streaming software for Windows Media content. Includes multicast capability. Includes VBrick provided server.
8000-0262	$120.00	27.66%	POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and USA line cord for 9000 Series Encoding Appliances
8570-2100	$1,495.00	27.66%	TV GATEWAY 3 SLOT CHASSIS - For use with DVB Gateway modules. Holds three modules. Includes AC Power Cords for use in the US, UK and Continental Europe.
7511-0208-06	$7,305.00	27.66%	VEMS MYSTRO-SHAREPOINT INTEGRATION MODULE UPGRADE PROFESSIONAL TO ENTERPRISE EDITION - Upgrades the software from VEMS Sharepoint Professional Edition to VEMS Sharepoint Enterprise Edition.
8100-0024	$50.00	27.66%	USB to SERIAL CONVERTER CABLE - For use with VBrick HD STB (8000-0155) or Multi-Format STB (8000-0188) to enable serial passthrough functionality when connected to the STB USB port.
8100-0021	$125.00	27.66%	H.264 Decoder Analog Unbalanced Stereo Audio Cable. For use the 7200 Series H.264 Decoder.
8100-0022	$175.00	27.66%	H.264 Decoder Analog Balanced Stereo Audio Cable. For use the 7200 Series H.264 Decoder. With Male XLR Connectors.
8000-0183	$10,952.00	27.66%	VOD-WM MID W/WEB EDITION - Video On Demand (VOD) storage and streaming software for Windows Media content. Includes VBrick provided server.
7510-0197-06	$4,563.00	27.66%	VEMS MYSTRO NETWORK VIDEO RECORDER (NVR) 10 SOFTWARE UPGRADE - Provides software upgrade for VEMS Network Video Recorder (NVR) from previous release to the current release.
7800-0001	$425.00	27.66%	VBRICK IP RECEIVER REPAIR - Repair fees for out of warranty IP Receiver. Includes upgrade to current firmware release and 90 days of Gold Plus Technical Support Services (not to exceed the 5 year anniversary from when the appliance was sold). Will ship gr
8100-0029	$40.00	27.66%	MULTI-FORMAT STB IR Extender - For use with 8000-0188 MULTI FORMAT STB. Allows use of IR remote control when line of sight connection between remote control and STB is not available.
8100-0031	$150.00	27.66%	Replacement Audio/Video Cable for use with VBrick 9000 Series Network Video Appliances.
8100-0032	$125.00	27.66%	9000 SERIES BREAKOUT CABLE WITH XLR - For use with 9000 Series Devices. One YPbPr Component Video, One Composite Video, and One Balanced Stereo Audio Interfaces with BNC Connectors for Video and XLR for Audio.
7400-0013-010	$0.00	27.66%	STREAMPLAYER SOFTWARE (PAY) - Windows based player software to record and play video files. Licensed per computer.
7400-0013-020	$0.00	27.66%	STREAMPLAYER WM - - Windows based player software to record and play Windows Media video files. Licensed per computer.

Part Number	MSRP	DIR Discount %	Product Description
7510-0195-06	$4,563.00	27.66%	VEMS MYSTRO CHANNEL GUIDE SOFTWARE UPGRADE - Provides Software upgrade for VEMS Channel Guide module from previous VEMS release to the current VEMS release. Requires VEMS Mystro software or hardware.
7400-0910-000	$9.00	27.66%	STREAMPLAYER W/MPEG2 4_4_0 - Windows or Mac based player software to record and play video files. Licensed per computer.
8000-0083	$6,570.00	27.66%	VOD-WM ENTRY W/WEB EDITION - Video On Demand (VOD) storage and streaming software for Windows Media content. Includes VBrick provided server.
7400-1110-000	$1.00	27.66%	WM LICENSE FOR MAC-LINUX - Linux or Mac based player software to record and play Windows Media video files. Licensed per computer.
7400-0010-000	$27.00	27.66%	STREAMPLAYER PLUS - Windows based player software to record and play video files. Licensed per computer.
8100-0004	$75.00	27.66%	VB6000-7000 AUDIO CABLE FEMALE - XLR female connector to 1/8" mini plug connector – 6' long. Used with 6000 Series MPEG-2, MPEG-4, and Windows Media models and 7000 Series H.264 Models.
7800-0000	$1,500.00	27.66%	VBRICK APPLIANCE REPAIR - Repair fees for out of warranty appliance. Includes upgrade to current firmware release and a 1 year of Gold Plus Technical Support Services (not to exceed the 5 year anniversary from when the appliance was sold). Will ship groun
8310-0004-000	$8,416.67	1.25%	SERVER STORAGE MEDIUM - Physical server used for installing VEMS Mystro NVR-10. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8310-0003-000	$7,608.33	1.25%	SERVER ENTRY - Physical server used for installing VEMS Mystro Standard Edition Portal, VEMS Lync Streaming Gateway. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8500-0015	$3,299.00	1.25%	VBOSS ON-AIR GOLD PLUS WITH H.264 APPLIANCE, DME AND RMD FOR MAC - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming and VOD. Package includes 50,000 live viewing hours per month and 225 gigs of VOD storage. Includes VBrick H.264 encode
8500-0016	$1,499.00	1.25%	VBOSS ON AIR SILVER WITH PRESENTATION APPLIANCE - VBOSS ON AIR SILVER WITH PRESENTATION APPLIANCE - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming. Includes VBrick Presentation Appliance. Package includes 15,000 live viewing hours pe
8500-0017-000	$2,499.00	1.25%	VBOSS ON AIR GOLD WITH PRESENTATION APPLIANCE - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming. Includes VBrick Presentation Appliance. Package includes 30,000 live viewing hours per month and 200 gigs of VOD storage.
8500-1000	$3,299.00	1.25%	VBOSS ON-AIR GOLD WITH WINDOWS APPLIANCE AND RMD FOR WINDOWS - MONTHLY RENTAL - Web hosted application for Live streaming and VOD. Includes 30,000 viewing hours and 10 gigs of storage. VOD assets will be supported for 60 days after event. Includes VBrick
8310-0010-000	$5,050.00	1.25%	SERVER STORAGE MEDIUM - Physical server used for installing VOD 125W. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8501-0000-0000	$1,995.00	1.25%	VBOSS SETUP CONFIGURATION AND TRAINING - VBoss setup configuration and training
8310-0006-000	$14,391.67	1.25%	SERVER LARGE - Physical server used for installing VEMS Mystro Professional or Enterprise Edition Portal. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.

Part Number	MSRP	DIR Discount %	Product Description
8310-0008-000	$4,425.00	1.25%	SERVER ENTRY - Physical server used for installing VOD 50W. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8500-0012	$2,499.00	1.25%	VBOSS ON-AIR GOLD WITH H.264 APPLIANCE AND RMD FOR WINDOWS - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming and VOD. Package includes 30,000 live viewing hours per month and 200 gigs of VOD storage. Includes VBrick H.264 encoder appl
8500-0001	$2,199.00	1.25%	VBOSS ON-AIR GOLD WITH RMD FOR WINDOWS (with customer supplied encoder) - Web hosted application for Live streaming and Video On Demand (VOD). Package includes 30,000 viewing hours per month and 200 gigs of VOD storage. Includes VBrick Rich Media Desktop
8310-0011-000	$6,399.00	1.25%	SERVER STORAGE LARGE - Physical server used for installing VOD 300W. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8101-0001	$350.00	1.25%	CUSTOM DEVELOPMENT BILLABLE HOURS - Custom application development or modification associated with a specific VBrick quotation. Price is $350 per hour. Orders for this item should indicate the number of hours as quantity ordered. NOT DISCOUNTABLE
8500-1001	$3,299.00	1.25%	VVBOSS ON-AIR GOLD WITH H.264 PRESENTATION APPLIANCE AND RMD FOR MAC - MONTHLY RENTAL - Web hosted application for Live streaming and VOD. Includes 30,000 viewing hours and 10 gigs of storage. VOD assets will be supported for 60 days after event. Includes
VBCARE-GOLDPLUS	$0.00	1.25%	VBCARE TECHNICAL SUPPORT SERVICE - GOLD PLUS COVERAGE - VBrick's VBCARE Gold Plus Technical Support Service offering provides Help Desk Support during Business Hours, access to self-service support portal (Case submission, Knowledge Base, FAQs, RMA tracki
8500-0010	$999.00	1.25%	VBOSS ON AIR SILVER WITH H.264 APPLIANCE AND RMD FOR MAC - Web hosted application for Live streaming. Includes VBrick H.264 encoder appliance and VBrick Rich Media Desktop (RMD) for Mac. Package includes 15,000 live viewing hours per month and 175 gigs of
8500-0009	$999.00	1.25%	VBOSS ON-AIR SILVER WITH WINDOWS MEDIA APPLIANCE AND RMD FOR WINDOWS - Web hosted application for Live streaming. Includes Windows Media appliance and RMD for Windows. Package includes 15,000 live viewing hours per month and 175 gigs of VOD storage.
8500-0008	$599.00	1.25%	VBOSS ON-DEMAND GOLD PLUS - Web hosted application for Video On Demand (VOD). Upto 125 gigs of VOD storage.
8500-0007	$699.00	1.25%	VBOSS ON AIR BRONZE WITH RMD FOR MAC - Web hosted application for Live streaming and Video On Demand (VOD). Package includes 5,000 viewing hours per month and 150 gigs of VOD storage. Includes VBrick Rich Media Desktop (RMD) for Mac.
8500-0005	$999.00	1.25%	VBOSS ON-AIR SILVER WITH H.264 APPLIANCE AND RMD FOR WINDOWS - Web hosted application for Live streaming. Includes VBrick H.264 encoder appliance and RMD for Windows. Package includes 15,000 live viewing hours per month and 175 gigs of VOD storage.
8500-0000	$2,499.00	1.25%	VBOSS ON-AIR GOLD WITH WINDOWS MEDIA APPLIANCE AND RMD FOR WINDOWS - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming and Video On Demand (VOD). Package includes 30,000 live viewing hours per month and 200 gigs of VOD storage. Includes

Part Number	MSRP	DIR Discount %	Product Description
PS-TRAIN-STSUB	$18,000.00	1.25%	Small Team Annual subscription to VBrick University for up to 10 named users. Subscription term runs 12 months from login for the first team user and provides access to on-line training content for VBrick Products, job aides and instructor support for tra
PS-TRAIN-SSSUB	$2,500.00	1.25%	Single User Annual subscription to VBrick University for a single named user.. Subscription term runs 12 months from first login and provides access to on-line training content for VBrick Products, job aides and instructor support for training content.
PS-TRAIN-ESUB	$1.00	1.25%	Enterprise Annual subscription to VBrick University for any user in the Customers organization. Subscription term runs 12 months from login for the first team user and provides access to on-line training content for VBrick Products, job aides and instruct
8102-0015	$1,495.00	1.25%	VBRICK DIGITAL SIGNAGE ONLINE TRAINING PACKAGE - Includes unlimited access for one year to all web-based, live training courses and more.
8500-0011	$2,199.00	1.25%	VBOSS ON-AIR GOLD WITH CUSTOMER SUPPLIED ENCODER AND RMD FOR MAC - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming and VOD. Package includes 30,000 live viewing hours per month and 200 gigs of VOD stroage.
7802-0001	$2,495.00	1.25%	H.264 Industrial Appliance Storage Upgrade - Service to install storage on VBrick 7000 Industrial Appliance. Includes factory installed solid state storage. 7802-0001
VBCARE-PLATINUM	$0.00	1.25%	VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM COVERAGE - VBrick's VBCARE Platinum Technical Support Service offering provides Help Desk Support (phone, email, support portal) during business hours and phone support during non-business hours, access to self-
8500-0006	$699.00	1.25%	VBOSS ON-AIR BRONZE WITH RMD FOR WINDOWS - Web hosted application for Live streaming and Video On Demand (VOD). Package includes 5,000 viewing hours per month and 150 gigs of VOD storage. Includes RMD for Windows.
8310-0009-000	$6,086.67	1.25%	SERVER ENTRY - Physical server used for installing Digital Signage Content Manager. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8500-0013	$2,499.00	1.25%	VBOSS ON-AIR GOLD WITH H.264 APPLIANCE AND RMD FOR MAC - ANNUAL CONTRACT REQUIRED - Web hosted application for Live streaming and VOD. Package includes 30,000 live viewing hours per month and 200 gigs of VOD storage. Includes VBrick H.264 encoder applianc
Reinstatement Fee	$0.00	1.25%	Reinstatement fee required for out of warranty products to rejoin a VBrick support, maintenance and warranty policy in accordance with section XIV of VBrick Limited Warranty and Extended Warranty Program found at http://www.vbrick.com/support/warranty/war
PS-TRAV-ACT	$0.00	1.25%	Travel and expense costs associated with on-site VBrick Professional Services (Professional Services labor rate not included). The actual costs for expenses will be invoiced after the travel and associated costs have been incurred under the terms of the S
PS-SVCS-TM	$300.00	1.25%	Time and Materials hourly labor pricing for VBrick Professional Services. Services may be delivered remote or on-site (in which case a minimum of 8 hours is charged for each day on-site).
PS-SVCS-FF	$0.00	1.25%	Fixed Fee pricing for VBrick Professional Services. Travel and Expenses are not included.
8000-0186	$145.00	1.25%	LONG RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 17"x19"x3.5"

Part Number	MSRP	DIR Discount %	Product Description
PS-SVCS-TT	$2,500.00	1.25%	Per project trip charge for travel time when a project includes on site labor less than three days. This charge is waived when an on-site project trip is three days or more. Note that PS-TRAV-ACT are travel and subsistence expense charges and are not incl
RWVBCARE-GOLDPLUS	$0.00	1.25%	VBCARE TECHNICAL SUPPORT SERVICE - GOLD PLUS RENEWAL COVERAGE - VBrick's VBCARE Gold Plus Technical Support Service offering provides Help Desk Support during Business Hours, access to self-service support portal (Case submission, Knowledge Base, FAQs, RM
RWVBCARE-PLATINUM	$0.00	1.25%	VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM RENEWAL COVERAGE - VBrick's VBCARE Platinum Technical Support Service offering provides Help Desk Support (phone, email, support portal) during business hours and phone support during non-business hours, access
7802-0000	$995.00	1.25%	H.264 Blade Storage Upgrade - Service to install storage on VBrick 8000 Series Blade. Includes factory installed solid state storage.
7807-0000	$200.00	1.25%	Digital Signage Player OS Upgrade - Upgrade of Digital Signage Player Operating System from Windows XP to Windows 7. Includes upgrade of Firmware to latest version. Shipping of unit from customer to VBrick is at customer's expense.
8000-0185	$115.00	1.25%	SHORT RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes for feet of VBrick Appliances. Dimensions 13"x19"x3.5"
7801-0001	$2,495.00	1.25%	WM/MPEG2 HARD DRIVE UPGRADE – Service to install storage on VBrick series 4000-5000-6000 Appliance. Includes factory installed hard drive.
7500-0280	$5,330.67	1.25%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) VIDEO CONFERENCE STREAMING GATEWAY FEATURE LICENSE - SUBSCRIPTION - ANNUAL - Integrates DME into customer's existing Video Conference System (see approved list.) Enables DME to be included as another SIP endpoin
8310-0007-000	$2,208.33	1.25%	SERVER DME SMALL - Physical server used for installing DME Model 7530. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8310-0005-000	$10,665.00	1.25%	SERVER STORAGE LARGE - Physical server used for installing VEMS Mystro NVR-40. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
7803-0001	$650.00	1.25%	Software license and installation services for Amino 130 STBs not purchased from VBrick. See http://www.vbrick.com/support/amino_policy.asp for pricing and details.
8310-0001-000	$7,248.33	1.25%	SERVER DME MEDIUM - Physical server used for installing DME Model 7550. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
8310-0002-000	$9,375.00	1.25%	SERVER DME LARGE - Physical server used for installing DME Model 7570. Does not include software licenses. Delivered with DELL 3 year Next Business Day On-Site Service warranty.
7500-0278	$5,330.67	1.25%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) LYNCBROADCAST FEATURE LICENSE - SUBSCRIPTION - ANNUAL - Adds feature to widely share Lync conferences through DME streaming. With this feature, the DME can join (as an invited participant) Lync 2013 conferences
7500-0279	$1,945.60	1.25%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) VBMIX FEATURE LICENSE - SUBSCRIPTION - ANNUAL - Allows VBrick Mix iPad application to stream to DME. Requires VBMix Application, DME 3.1.7 or higher software or hardware. On DME 7530, allows up to 5 simultaneous

Part Number	MSRP	DIR Discount %	Product Description
8000-0126	$115.00	1.25%	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBrick appliances side by side or four VBrick appliances stacked two high. Typically used in high density deployments with Power Supply Rack Shelf. Note: Power Supply Rack only fi
7500-0285	$2,844.44	1.25%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) BPS 7530 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides OS, media redistribution, transformation, VOD content serving & storage. Limited to 250 Mbps live throughput and up to 25 concurrent streams. In
7500-0286	$5,688.89	1.25%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) XPS 7550 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides OS, media redistribution, transformation, VOD content serving & storage. Limited to 500 Mbps live throughput and up to 35 concurrent streams. In
7500-0287	$10,666.67	1.25%	VBRICK H.264 DISTRIBUTED MEDIA ENGINE (DME) HPS 7570 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides OS, media redistribution, transformation, VOD content serving & storage. Limited to 3 Gbps live throughput and up to 60 concurrent streams. Incl
8500-1003	$499.00	1.25%	VBOSS ON-DEMAND GOLD - An enterprise grade video on demand platform with an elegant customer branded player, buffering, player controls including play/pause/fast forward/rewind, volume control/mute, all the tools needed to collect and manage video assets,
8500-1004	$199.00	1.25%	VBOSS ON-DEMAND SILVER - A professional grade on demand platform with elegant unbranded player with customer logo insertion, buffering, player controls including play/pause/fast forward/rewind, volume control/mute PLUS, all the tools needed to collect and
8000-0125	$145.00	1.25%	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two VBrick appliances side by side or four VBrick appliances stacked two high, with an extended area to hold power supplies and cabling. Dimensions 17"x19"x3.5"
7802-0002	$2,495.00	1.25%	H.264 Enterprise Appliance Storage Upgrade - Service to install storage on VBrick 7000 Enterprise Appliance. Includes factory installed hard drive.