

VBrick MSRP Price List

| Part Number | Description | MSRP | Discount | Sell Price |
|-----------------|--|-------------|----------|-------------|
| Hardware | | | | |
| 8000-0254 | VBCAST EXPRESS - 9000 HD - HD - Mobile Streaming Kit that includes a VBrick H | \$13,795.00 | 21.50% | \$10,829.07 |
| 9204-4210-000 | HPS 8103 H-HD H.264 High Definition single channel encoder blade for VBrick Ra | \$9,995.00 | 21.50% | \$7,846.07 |
| 8571-1000 | Replacement Fan tray for 8570-1000 Rack Mount Chassis | \$995.00 | 21.50% | \$781.07 |
| 9200-4202-100 | BPS 7112 HS H.264 Standard Definition Enterprise Class single channel encoder. | \$6,995.00 | 21.50% | \$5,491.07 |
| 9204-4212-000 | BPS 8123 H H.264 Standard Definition single channel encoder blade for VBrick R | \$5,995.00 | 21.50% | \$4,706.07 |
| 9190-0200-000 | REFLECTOR APPLIANCE - Allows a WM Appliance to receive video over a low ban | \$4,095.00 | 21.50% | \$3,214.57 |
| 9204-4212-300 | BPS 8123 HS H.264 Standard Definition single channel encoder blade for VBrick | \$6,695.00 | 21.50% | \$5,255.57 |
| 9200-4212-100 | BPS 7122 HS H.264 Standard Definition Enterprise Class single channel encoder. | \$8,995.00 | 21.50% | \$7,061.07 |
| 8000-0004 | AUDIOMATE KIT – Includes AudioMate microphone with built-in echo cancellator | \$925.00 | 21.50% | \$726.12 |
| 9200-4210-100 | HPS 7102 HS-HD H.264 High-Definition Enterprise Class single channel encoder. | \$12,995.00 | 21.50% | \$10,201.07 |
| 9202-4202-000 | BPS 7111 H H.264 Standard Definition Industrial Class single channel encoder. 1 | \$3,595.00 | 21.50% | \$2,822.07 |
| 9204-4200-300 | XPS 8103 HS H.264 Standard Definition single channel encoder blade for VBrick | \$7,995.00 | 21.50% | \$6,276.07 |
| 9204-4202-300 | BPS 8113 HS H.264 Standard Definition single channel encoder blade for VBrick | \$4,695.00 | 21.50% | \$3,685.57 |
| 8000-0069 | AUDIOMATE SECONDARY EXPANSION MICROPHONE – Includes special seconda | \$925.00 | 21.50% | \$726.12 |
| 9200-4200-100 | XPS 7102 HS H.264 Standard Definition Enterprise Class single channel encoder. | \$10,995.00 | 21.50% | \$8,631.07 |
| 8100-0003 | VB6000-7000 AUDIO CABLE MALE - XLR Male connector to 1/8" mini plug connec | \$75.00 | 21.50% | \$58.87 |
| 8100-0002 | ACCESSORY KIT - Includes 2 each BNC video cables (6', shielded), 2 BNC (male) | \$145.00 | 21.50% | \$113.82 |
| 8000-0262 | POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and US | \$120.00 | 21.50% | \$94.20 |
| 9140-4300-000 | MPEG-4 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote con | \$9,195.00 | 21.50% | \$7,218.07 |
| 9200-4212-000 | BPS 7122 H H.264 Standard Definition Enterprise Class single channel encoder. M | \$7,995.00 | 21.50% | \$6,276.07 |
| 9140-4200-000 | MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit and remote co | \$5,795.00 | 21.50% | \$4,549.07 |
| 8570-1000 | VBRICK RACK MOUNT CHASSIS- The Rack Mount chassis is 8 rack units high and | \$7,995.00 | 21.50% | \$6,276.07 |
| 9140-5300-000 | MPEG-4 Dual Channel Decoder 10/100BT Ethernet With cable kit and remote con | \$6,395.00 | 21.50% | \$5,020.07 |
| 9140-6200-000 | MPEG-4 Encoder / Decoder 10/100BT Ethernet With cable kit and remote control. | \$8,095.00 | 21.50% | \$6,354.57 |
| 9311-1212-000 | HPS 9000 High Definition EnterpriseEncoding Appliance. Four channels with HDM | \$15,995.00 | 21.50% | \$12,556.07 |
| 9150-4300-000 | Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10, | \$8,795.00 | 21.50% | \$6,904.07 |
| 9150-4300-100 | Windows Media Single Channel Encoder and MPEG-4 Single Channel Encoder. 10, | \$9,895.00 | 21.50% | \$7,767.57 |
| 9170-4200-000 | MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targ | \$3,695.00 | 21.50% | \$2,900.57 |
| 9174-4200-000 | MPEG-4 Single Channel Encoder 10/100BT Ethernet With cable kit. Product targ | \$3,695.00 | 21.50% | \$2,900.57 |
| 9204-4202-000 | BPS 8113 H H.264 Standard Definition single channel encoder blade for VBrick R | \$3,995.00 | 21.50% | \$3,136.07 |
| 9180-4300-100 | Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10, | \$11,495.00 | 21.50% | \$9,023.57 |
| 9202-4200-200 | XPS 7101 HS H.264 Standard Definition Industrial Class single channel encoder. 1 | \$11,895.00 | 21.50% | \$9,337.57 |
| 9204-4210-300 | HPS 8103 HS-HD H.264 High Definition single channel encoder blade for VBrick R | \$10,695.00 | 21.50% | \$8,395.57 |
| 9204-4200-000 | XPS 8103 H H.264 Standard Definition single channel encoder blade for VBrick R | \$7,495.00 | 21.50% | \$5,883.57 |

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| 9202-4212-200 | BPS 7121 HS H.264 Standard Definition Industrial Class single channel encoder. 1 | \$8,995.00 | 21.50% | \$7,061.07 |
| 9202-4212-000 | BPS 7121 H H.264 Standard Definition Industrial Class single channel encoder. 1 | \$6,995.00 | 21.50% | \$5,491.07 |
| 9202-4210-200 | HPS 7101 HS-HD H.264 High Definition Industrial Class single channel encoder. 1 | \$13,995.00 | 21.50% | \$10,986.07 |
| 9202-4210-000 | HPS 7101 H-HD H.264 High Definition Industrial Class single channel encoder. 1R | \$11,995.00 | 21.50% | \$9,416.07 |
| 9202-4202-200 | BPS 7111 HS H.264 Standard Definition Industrial Class single channel encoder. 1 | \$6,995.00 | 21.50% | \$5,491.07 |
| 8000-0008 | VBRICK CUSTOM IR REMOTE - Has controls for encoder privacy, billboard displa | \$145.00 | 21.50% | \$113.82 |
| 9180-4300-000 | Windows Media Single Channel Encoder and MPEG-2 Single Channel Encoder. 10, | \$10,395.00 | 21.50% | \$8,160.07 |
| 9314-1212-000 | HPS 9000 High Definition Encoding Blade. Four channels with HDMI or YPbPr Co | \$10,995.00 | 21.50% | \$8,631.07 |
| 8000-0259 | VBCAST EXPRESS - 7000 SD - Mobile Streaming Kit that includes a VBrick SD 700 | \$11,795.00 | 21.50% | \$9,259.07 |
| 9200-4200-000 | XPS 7102 H H.264 Standard Definition Enterprise Class single channel encoder. M | \$9,895.00 | 21.50% | \$7,767.57 |
| 9200-4202-000 | BPS 7112 H H.264 Standard Definition Enterprise Class single channel encoder. M | \$5,995.00 | 21.50% | \$4,706.07 |
| 8000-0245 | UNIVERSAL POWER ADAPTER FOR MULTI-FORMAT STB - Power Supply for use | \$60.00 | 21.50% | \$47.10 |
| 9311-1212-000 | HPS 9000 High Definition EnterpriseEncoding Appliance. Four channels with HDM | \$11,995.00 | 21.50% | \$9,416.07 |
| 8100-0004 | VB6000-7000 AUDIO CABLE FEMALE - XLR female connector to 1/8" mini plug co | \$75.00 | 21.50% | \$58.87 |
| 9314-1111-000 | HPS 9000 High Definition Encoding Blade. Two channels with HDMI, YPbPr Comp | \$11,995.00 | 21.50% | \$9,416.07 |
| 8000-0002 | Canon VC-C50i CCD VIDEO CAMERA (NTSC ONLY) - Pan, Tilt, Zoom Capability. I | \$2,295.00 | 21.50% | \$1,801.57 |
| 9314-1212-000 | HPS 9000 High Definition Encoding Blade. Four channels with HDMI or YPbPr Co | \$12,995.00 | 21.50% | \$10,201.07 |
| 8000-0159 | 7211 H-HD H.264 High Definition single channel decoder. Includes stereo audio, | \$8,995.00 | 21.50% | \$7,061.07 |
| 9314-1212-000 | HPS 9000 High Definition Encoding Blade. Four channels with HDMI or YPbPr Co | \$8,995.00 | 21.50% | \$7,061.07 |
| 9110-4200-000 | MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote co | \$8,695.00 | 21.50% | \$6,825.57 |
| 9311-1212-000 | HPS 9000 High Definition EnterpriseEncoding Appliance. Four channels with HDM | \$13,995.00 | 21.50% | \$10,986.07 |
| 8100-0031 | Replacement Audio/Video Cable for use with VBrick 9000 Series Network Video A | \$150.00 | 21.50% | \$117.75 |
| 8100-0029 | MULTI-FORMAT STB IR Extender - For use with 8000-0188 MULTI FORMAT STB. | \$40.00 | 21.50% | \$31.40 |
| 8100-0024 | USB to SERIAL CONVERTER CABLE - For use with VBrick HD STB (8000-0155) or | \$50.00 | 21.50% | \$39.25 |
| 8100-0023 | H.264 Decoder Analog Video Cable. For use the 7200 Series H.264 Decoder. Wit | \$175.00 | 21.50% | \$137.37 |
| 9314-0051-000 | HPS 9000 High Definition Decoding Blade. One channel with HDMI, YPbPr Compo | \$4,495.00 | 21.50% | \$3,528.57 |
| 9190-0200-100 | REFLECTOR APPLIANCE WITH HARD DRIVE - Allows a WM Appliance to receive | \$5,195.00 | 21.50% | \$4,078.07 |
| 8000-0132 | PORTABLE CASE & ACCESSORY BUNDLE - Includes a hard carrying case with foa | \$1,195.00 | 21.50% | \$938.07 |
| 8000-0011 | LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for | \$35.00 | 21.50% | \$27.47 |
| 8000-0012 | LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for VBri | \$35.00 | 21.50% | \$27.47 |
| 8000-0015 | POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and US | \$80.00 | 21.50% | \$62.80 |
| 8100-0021 | H.264 Decoder Analog Unbalanced Stereo Audio Cable. For use the 7200 Series | \$125.00 | 21.50% | \$98.12 |
| 8000-0043 | UNIVERSAL SLICE - Includes VBIR emitter and ETV Portal analog device control L | \$395.00 | 21.50% | \$310.07 |
| 8100-0022 | H.264 Decoder Analog Balanced Stereo Audio Cable. For use the 7200 Series H.2 | \$175.00 | 21.50% | \$137.37 |
| 8000-0114 | AUTOMATIC CAMERA SWITCHING PRESSURE MAT - Allows for the automatic swi | \$350.00 | 21.50% | \$274.75 |

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|-------------------|---|-------------|----------|-------------|
| 8000-0125 | LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to tw | \$145.00 | 21.50% | \$113.82 |
| 8000-0162 | 7221 H-HD H.264 High Definition dual channel decoder. Includes stereo audio, c | \$14,995.00 | 21.50% | \$11,771.07 |
| 8000-0127 | POWER SUPPLY RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hol | \$175.00 | 21.50% | \$137.37 |
| 8000-0161 | 7220 H-HD H.264 High Definition dual channel decoder. Includes stereo audio, c | \$12,995.00 | 21.50% | \$10,201.07 |
| 8000-0140 | DVD/VCR PROFESSIONAL SLICE - Includes JVC HR-XVC11B* DVD Player/VCR, ra | \$2,895.00 | 21.50% | \$2,272.57 |
| 8000-0185 | SHORT RACK SHELF - Generic Shelf for standard 19" rack. Does not contain hole | \$115.00 | 21.50% | \$90.27 |
| 8000-0186 | LONG RACK SHELF - Generic Shelf for standard 19" rack. Does not contain holes | \$145.00 | 21.50% | \$113.82 |
| 8000-0244 | POWER SUPPLY UNIVERSAL WITH USA LINECORD - VBrick power supply and US | \$80.00 | 21.50% | \$62.80 |
| 8000-0016 | LINE CORD STANDARD USA - Cable used in the US for VBrick power supply for al | \$35.00 | 21.50% | \$27.47 |
| 9314-1212-000 | HPS 9000 High Definition Encoding Blade. Four channels with HDMI or YPbPr Co | \$14,995.00 | 21.50% | \$11,771.07 |
| 8000-0158 | 7210 H-HD H.264 High Definition single channel decoder. Includes stereo audio, | \$7,995.00 | 21.50% | \$6,276.07 |
| 9202-4200-000 | XPS 7101 H H.264 Standard Definition Industrial Class single channel encoder. 1 | \$9,895.00 | 21.50% | \$7,767.57 |
| 8000-0126 | SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to t | \$115.00 | 21.50% | \$90.27 |
| 9140-5200-000 | MPEG-4 Single Channel Decoder 10/100BT Ethernet With cable kit and remote co | \$4,595.00 | 21.50% | \$3,607.07 |
| 8572-1000 | Replacement Power Supply for 8570-1000 Rack Mount Chassis | \$625.00 | 21.50% | \$490.62 |
| 9311-0051-000 | HPS 9000 High Definition Enterprise Decoding Appliance. One channel with HDMI | \$5,495.00 | 21.50% | \$4,313.57 |
| 9311-1100-000 | HPS 9000 High Definition Enterprise Encoding Appliance. One channel with HDMI | \$7,995.00 | 21.50% | \$6,276.07 |
| 9311-1111-000 | HPS 9000 High Definition Enterprise Encoding Appliance. Two channels with HDM | \$11,995.00 | 21.50% | \$9,416.07 |
| 9200-4210-000 | HPS 7102 H-HD H.264 High-Definition Enterprise Class single channel encoder. M | \$11,995.00 | 21.50% | \$9,416.07 |
| 9110-4200-100 | MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote co | \$9,795.00 | 21.50% | \$7,689.07 |
| 9110-4300-000 | MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote conl | \$11,495.00 | 21.50% | \$9,023.57 |
| 9110-4300-100 | MPEG-2 Dual Channel Encoder 10/100BT Ethernet With cable kit and remote conl | \$12,695.00 | 21.50% | \$9,965.57 |
| 9130-4300-000 | MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Eth | \$10,395.00 | 21.50% | \$8,160.07 |
| 9311-1151-000 | HPS 9000 High Definition Enterprise Encoding/Decoding Appliance. One input anc | \$9,995.00 | 21.50% | \$7,846.07 |
| 9130-4300-100 | MPEG-2 Single Channel Encoder & MPEG-4 Single Channel Encoder 10/100BT Eth | \$11,495.00 | 21.50% | \$9,023.57 |
| Services | | | | |
| 7802-0000 | H.264 Blade Storage Upgrade - Service to install storage on VBrick 8000 Series B | \$995.00 | 5.50% | \$940.28 |
| 8500-0005 | VBOSS ON-AIR SILVER WITH H.264 APPLIANCE AND RMD FOR WINDOWS: Live | \$999.00 | 5.50% | \$944.06 |
| 8102-0011 | VNCE PRO TRAINING COURSE - The VBrick Network Certified Training (VNCE) Pr | \$1,000.00 | 5.50% | \$945.00 |
| PS-TRAV-TRIP-US | PS-TRAV-TRIP-US - Per round trip T&E pricing within the continental United State | \$750.00 | 5.50% | \$708.75 |
| Reinstatement Fee | Reinstatement fee required for out of warranty products to rejoin a VBrick suppor | \$0.00 | 5.50% | \$0.00 |
| RWVBCARE-GOLDPL | VBCARE TECHNICAL SUPPORT SERVICE - GOLD PLUS RENEWAL COVERAGE - VE | \$0.00 | 5.50% | \$0.00 |
| 7800-0001 | VBRICK IP RECEIVER REPAIR - Repair fees for out of warranty IP Receiver. Inclu | \$425.00 | 5.50% | \$401.63 |
| 8500-0001 | VBOSS ON-AIR GOLD WITH RMD FOR WINDOWS (with customer supplied encod | \$2,199.00 | 5.50% | \$2,078.06 |
| PS-SVCS-TT | PS-SVCS-TRAVELTIME - Per project charge for travel time when a project include | \$2,500.00 | 5.50% | \$2,362.50 |

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| RWVBCARE-PLATIN | VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM RENEWAL COVERAGE - VBr | \$0.00 | 5.50% | \$0.00 |
| 8500-0000 | VBOSS ON-AIR GOLD - LIVE AND ON DEMAND WITH WINDOWS MEDIA APPLIA | \$2,499.00 | 5.50% | \$2,361.56 |
| 7801-0001 | WM/MPEG2 HARD DRIVE UPGRADE – Service to install storage on VBrick series | \$2,495.00 | 5.50% | \$2,357.78 |
| 8102-0012 | END USER VB ENCODER/DECODER TECHNOLOGY - The End-User VBrick Encode | \$1,400.00 | 5.50% | \$1,323.00 |
| PS-TRAV-PASS | PS-TRAV-PASS - travel and expense costs associated with on-site VBrick Professi | \$1.00 | 5.50% | \$0.95 |
| PS-SVCS-A | PS-SVCS-A - Custom pricing for VBrick Professional Services such as Design, Inst | \$1.00 | 5.50% | \$0.95 |
| 7802-0002 | H.264 Enterprise Appliance Storage Upgrade - Service to install storage on VBrick | \$2,495.00 | 5.50% | \$2,357.78 |
| PS-TRAV-A | PS-TRAV-A - Custom pricing for T&E associated with on-site VBrick Professional S | \$0.00 | 5.50% | \$0.00 |
| 7807-0000 | Digital Signage Player OS Upgrade - Upgrade of Digital Signage Player Operating | \$200.00 | 5.50% | \$189.00 |
| PS-TRAV-DAY-US | PS-TRAV-DAY-US - Per Day T&E pricing within the continental United States for o | \$325.00 | 5.50% | \$307.13 |
| PS-SVCS-HOUR | PS-SVCS-HOUR - Per hour labor pricing for VBrick Professional Services. Includes | \$300.00 | 5.50% | \$283.50 |
| PS-SVCS-DAY | PS-SVCS-DAY - Per day labor pricing for VBrick Professional Services. Includes D | \$2,495.00 | 5.50% | \$2,357.78 |
| 8500-1000 | VBOSS ON AIR GOLD WITH WINDOWS APPLIANCE AND RMD FOR WINDOWS - | \$3,299.00 | 5.50% | \$3,117.56 |
| 8500-0009 | VBOSS ON-AIR SILVER WITH WINDOWS MEDIA APPLIANCE AND RMD FOR WIN | \$999.00 | 5.50% | \$944.06 |
| 8500-0011 | VBOSS ON-AIR GOLD WITH CUSTOMER SUPPLIED ENCODER AND RMD FOR MA | \$2,199.00 | 5.50% | \$2,078.06 |
| 8500-0012 | VBOSS ON-AIR GOLD WITH H.264 APPLIANCE AND RMD FOR WINDOWS - ANN | \$2,499.00 | 5.50% | \$2,361.56 |
| 8500-0008 | VBOSS ON-DEMAND GOLD PLUS - VBoss web hosted web application with on de | \$599.00 | 5.50% | \$566.06 |
| 7802-0001 | H.264 Industrial Appliance Storage Upgrade - Service to install storage on VBrick | \$2,495.00 | 5.50% | \$2,357.78 |
| 8500-0015 | VBOSS ON AIR GOLD PLUS WITH H.264 APPLIANCE, DIGITAL MEDIA ENGINE A | \$3,299.00 | 5.50% | \$3,117.56 |
| 8500-0006 | VBOSS ON-AIR BRONZE WITH RMD FOR WINDOWS: Live and On Demand video | \$699.00 | 5.50% | \$660.56 |
| 8501-0000-0000 | VBoss configuration, setup and remote training charge. Please note that this item | \$1,995.00 | 5.50% | \$1,885.28 |
| 8500-0007 | VBOSS ON AIR BRONZE WITH RMD FOR MAC - package coupled with VBrick's Ri | \$699.00 | 5.50% | \$660.56 |
| 8510-0001 | VBOSS ON-AIR GOLD FOR EDUCATION WITH CUSTOMER SUPPLIED ENCODER | \$999.00 | 5.50% | \$944.06 |
| 8500-1001 | VBOSS ON AIR GOLD WITH H.264 APPLIANCE AND RMD FOR MAC - MONTHLY | \$3,299.00 | 5.50% | \$3,117.56 |
| 8500-1004 | VBOSS ON-DEMAND SILVER - A professional grade on demand platform with ele | \$199.00 | 5.50% | \$188.06 |
| 8102-0010 | VNCE END USER TRAINING COURSE - The VBrick Network Certified Training (VN | \$3,000.00 | 5.50% | \$2,835.00 |
| 8500-0010 | VBOSS ON AIR SILVER WITH H.264 APPLIANCE AND RMD FOR MAC: Live and O | \$999.00 | 5.50% | \$944.06 |
| 8500-1002 | VBOSS ON-DEMAND BRONZE - An entry level video on demand platform with ele | \$99.00 | 5.50% | \$93.56 |
| 8101-0001 | CUSTOM DEVELOPMENT BILLABLE HOURS - Custom application development or | \$350.00 | 5.50% | \$330.75 |
| 8510-0000 | VBOSS ON-AIR GOLD FOR EDUCATION WITH WINDOWS MEDIA APPLIANCE AN | \$1,299.00 | 5.50% | \$1,227.56 |
| 7800-0000 | VBRICK APPLIANCE REPAIR - Repair fees for out of warranty appliance. Includes | \$1,500.00 | 5.50% | \$1,417.50 |
| VBCARE-GOLDPLUS | VBCARE TECHNICAL SUPPORT SERVICE - GOLD PLUS COVERAGE - VBrick's VBC | \$0.00 | 5.50% | \$0.00 |
| VBCARE-PLATINUM | VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM COVERAGE - VBrick's VBCA | \$0.00 | 5.50% | \$0.00 |
| 8501-0003 | VBoss setup, configuration and training for education customers | \$999.00 | 5.50% | \$944.06 |
| 8500-1003 | VBOSS ON-DEMAND GOLD - An enterprise grade video on demand platform with | \$499.00 | 5.50% | \$471.56 |

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| 8500-0013 | VBOSS ON-AIR GOLD WITH H.264 APPLIANCE AND RMD FOR MAC - ANNUAL C | \$2,499.00 | 5.50% | \$2,361.56 |
| Software | | | | |
| 7400-1507 | The VBrick Lync Streaming Gateway Client Access License 15000 Seats provides | \$68,474.00 | 21.50% | \$53,752.09 |
| 7500-0190-06 | VBRICK ENTERPRISE MEDIA SYSTEM STANDARD EDITION PORTAL (SOFTWARE | \$13,692.00 | 21.50% | \$10,748.22 |
| 7400-1508 | The VBrick Lync Streaming Gateway Client Access License 25000 Seats provides | \$91,300.00 | 21.50% | \$71,670.50 |
| 7500-0207-06 | VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT (2010/2013) INTEG | \$9,126.00 | 21.50% | \$7,163.91 |
| 7500-0251 | VH.264 DISTRIBUTED MEDIA ENGINE Model 7550 -- DME SOFTWARE ONLY- H. | \$7,300.00 | 21.50% | \$5,730.50 |
| 7400-1500 | The VBrick Office Communications Server Streaming Gateway Client Access Licen | \$9,126.00 | 21.50% | \$7,163.91 |
| 7500-0191-06 | VBRICK ENTERPRISE MEDIA SYSTEM PROFESSIONAL EDITION PORTAL (SOFTW | \$27,387.00 | 21.50% | \$21,498.79 |
| 7400-1506 | The VBrick Lync Streaming Gateway Client Access License 5000 Seats provides 5, | \$31,952.00 | 21.50% | \$25,082.32 |
| 7400-1505 | The VBrick Lync Streaming Gateway Client Access License 1000 Seats provides 1, | \$9,126.00 | 21.50% | \$7,163.91 |
| 7400-1503 | The VBrick Office Communications Server Streaming Gateway Client Access Licen | \$91,300.00 | 21.50% | \$71,670.50 |
| 7400-1501 | The VBrick Office Communications Server Streaming Gateway Client Access Licen | \$31,952.00 | 21.50% | \$25,082.32 |
| 8000-0222 | H.264 DISTRIBUTED MEDIA ENGINE Model 7530 - DME H.264 Media redistributi | \$4,561.00 | 21.50% | \$3,580.38 |
| 7500-0193-06 | VEMS MYSTRO PRESENTER (SOFTWARE ONLY) – Tightly integrated with the VE | \$13,692.00 | 21.50% | \$10,748.22 |
| 7400-1502 | The VBrick Office Communications Server Streaming Gateway Client Access Licen | \$68,474.00 | 21.50% | \$53,752.09 |
| 7500-0224-06 | VEMS MYSTRO TRANSCODER (SOFTWARE ONLY) - 1-server pack. The VEMS My | \$9,126.00 | 21.50% | \$7,163.91 |
| 7500-0201-06 | VEMS MYSTRO - VOD CONNECTION LICENSE (SOFTWARE ONLY) - Allows an exi | \$5,292.00 | 21.50% | \$4,154.22 |
| 7512-0208-06 | VEMS MYSTRO-SHAREPOINT (2010/2013) INTEGRATION MODULE UPGRADE ST | \$13,696.00 | 21.50% | \$10,751.36 |
| 7511-0208-06 | VEMS MYSTRO-SHAREPOINT (2010/2013) INTEGRATION MODULE UPGRADE PR | \$7,305.00 | 21.50% | \$5,734.42 |
| 7511-0192-06 | VEMS Mystro UPGRADE FROM PROFESSIONAL EDITION TO ENTERPRISE EDITIC | \$18,261.00 | 21.50% | \$14,334.88 |
| 7511-0191-06 | VEMS MYSTRO UPGRADE FROM STANDARD EDITION TO PROFESSIONAL EDITI | \$13,696.00 | 21.50% | \$10,751.36 |
| 7510-0208-06 | VEMS MYSTRO - UPGRADE - SHAREPOINT (2010/2013) INTEGRATION MODULE | \$8,216.00 | 21.50% | \$6,449.56 |
| 7510-0207-06 | VEMS MYSTRO - UPGRADE - SHAREPOINT (2010/2013) INTEGRATION MODULE | \$4,563.00 | 21.50% | \$3,581.95 |
| 7510-0206-06 | VEMS MYSTRO - UPGRADE - SHAREPOINT (2010/2013) INTEGRATION MODULE | \$1,368.00 | 21.50% | \$1,073.88 |
| 7510-0198-06 | VEMS MYSTRO NETWORK VIDEO RECORDER 40 (NVR-40)SOFTWARE UPGRADE | \$9,129.00 | 21.50% | \$7,166.26 |
| 7510-0197-06 | VEMS MYSTRO - NETWORK VIDEO RECORDER (NVR) 10 SOFTWARE UPGRADE - | \$4,563.00 | 21.50% | \$3,581.95 |
| 7510-0195-06 | VEMS MYSTRO CHANNEL GUIDE SOFTWARE UPGRADE - Software upgrade from | \$4,563.00 | 21.50% | \$3,581.95 |
| 7510-0194-06 | VEMS MYSTRO - SCHEDULER SOFTWARE UPGRADE - Software upgrade from pre | \$6,846.00 | 21.50% | \$5,374.11 |
| 7500-0250 | VBRICK H.264 DISTRIBUTED MEDIA ENGINE BPS 7530 – DME SOFTWARE ONLY | \$3,648.00 | 21.50% | \$2,863.68 |
| 7500-0253 | VEMS Mystro Server License For Learn360 Content - is a per server license that b | \$92.00 | 21.50% | \$72.22 |
| 7511-0207-06 | VEMS MYSTRO-SHAREPOINT (2010/2013) INTEGRATION MODULE UPGRADE ST | \$6,392.00 | 21.50% | \$5,017.72 |
| 7500-0192-06 | VBRICK ENTERPRISE MEDIA SYSTEM ENTERPRISE EDITION PORTAL (SOFTWAR | \$45,648.00 | 21.50% | \$35,833.68 |
| 7500-0232 | The VBrick Lync Streaming Gateway Release 2.2 for Lync 2010/2013 (Software O | \$6,844.00 | 21.50% | \$5,372.54 |
| 7510-0192-06 | VEMS MYSTRO - EDITION PORTAL UPGRADE - Software upgrade from previous | \$22,824.00 | 21.50% | \$17,916.84 |

VBrick MSRP Price List

| Part Number | Description | MSRP | Discount | Sell Price |
|---------------|--|-------------|----------|-------------|
| 7512-0192-06 | VEMS Mystro UPGRADE FROM STANDARD EDITION TO ENTERPRISE EDITION - | \$31,957.00 | 21.50% | \$25,086.24 |
| 7500-0247-06 | VEMS MYSTRO - ADDITIONAL 100 ZONES FOR ENTERPRISE EDITION - ability to | \$13,692.00 | 21.50% | \$10,748.22 |
| 7500-0227 | This VEMS edition manages the VBrick Digital Signage module only. Must be sold | \$914.00 | 21.50% | \$717.49 |
| 7500-0246-06 | VEMS MYSTRO - ADDITIONAL 50 ZONES FOR ENTERPRISE EDITION - ability to | \$8,213.00 | 21.50% | \$6,447.20 |
| 7500-0254 | VEMS Mystro Server License For Discovery Education Content - is a per server lic | \$0.00 | 21.50% | \$0.00 |
| 7500-0255-06 | VEMS MYSTRO TRANSCODER (SOFTWARE ONLY) - 3-server pack. The VEMS My | \$18,257.00 | 21.50% | \$14,331.74 |
| 7500-0256-06 | VEMS MYSTRO TRANSCODER (SOFTWARE ONLY) - 5-server pack. The VEMS My | \$27,387.00 | 21.50% | \$21,498.79 |
| 7510-0190-06 | VEMS MYSTRO - STANDARD EDITION PORTAL UPGRADE - Software upgrade fro | \$6,846.00 | 21.50% | \$5,374.11 |
| 7510-0191-06 | VEMS MYSTRO - PROFESSIONAL EDITION PORTAL UPGRADE - Software upgrad | \$13,694.00 | 21.50% | \$10,749.79 |
| 7510-0193-06 | VEMS MYSTRO- PRESENTER SOFTWARE UPGRADE - Software upgrade from pre | \$6,846.00 | 21.50% | \$5,374.11 |
| 8000-0173-06 | VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO - ENTERPRISE EDITION PORTAL | \$73,039.00 | 21.50% | \$57,335.61 |
| 7500-0195-06 | VEMS MYSTRO CHANNEL GUIDE (SOFTWARE ONLY) - Downloads television chan | \$9,126.00 | 21.50% | \$7,163.91 |
| 7500-0196-06 | VEMS MYSTRO CHANNEL GUIDE ADDITIONAL CHANNELS (SOFTWARE ONLY) - | \$452.00 | 21.50% | \$354.82 |
| 7500-0197-06 | VEMS MYSTRO NETWORK VIDEO RECORDER (NVR) 10 (SOFTWARE ONLY) - Re | \$9,126.00 | 21.50% | \$7,163.91 |
| 7500-0198-06 | VEMS MYSTRO NETWORK VIDEO RECORDER 40 (NVR-40, SOFTWARE ONLY) - | \$18,257.00 | 21.50% | \$14,331.74 |
| 7500-0206-06 | VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT (2010/2013) INTEG | \$2,735.00 | 21.50% | \$2,146.97 |
| 8000-0181-06 | VEMS PORTAL STANDARD EDITION PORTAL PLUS (SOFTWARE AND HARDWARE | \$31,948.00 | 21.50% | \$25,079.18 |
| 7400-1110-000 | STREAMPLAYER WM FOR MAC - Player software that allows H.264, Windows Me | \$1.00 | 21.50% | \$0.78 |
| 7400-0910-000 | STREAMPLAYER W/ MPEG-2 PLAYBACK - Player software that allows H.264, Win | \$9.00 | 21.50% | \$7.06 |
| 7400-0013-020 | STREAMPLAYER WM SINGLE CLIENT LICENSE - Player software which displays | \$0.00 | 21.50% | \$0.00 |
| 7400-0013-010 | STREAMPLAYER SINGLE CLIENT LICENSE - Player software which displays H.264 | \$0.00 | 21.50% | \$0.00 |
| 7400-0010-000 | STREAMPLAYER PLUS SINGLE CLIENT LICENSE - Player software which displays | \$27.00 | 21.50% | \$21.19 |
| 8102-0015 | VBRICK DIGITAL SIGNAGE ONLINE TRAINING PACKAGE - Includes unlimited acc | \$1,495.00 | 21.50% | \$1,173.57 |
| 7500-0208-06 | VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO SHAREPOINT (2010/2013) INTEG | \$16,431.00 | 21.50% | \$12,898.33 |
| 8000-0172-06 | VBRICK ENTERPRISE MEDIA SYSTEM MYSTRO - PROFESSIONAL EDITION PORT | \$45,648.00 | 21.50% | \$35,833.68 |
| 7500-0194-06 | VBRICK ENTERPRISE MEDIA SYSTEM SCHEDULER (SOFTWARE ONLY) - The VBri | \$13,692.00 | 21.50% | \$10,748.22 |
| 8000-0223 | H.264 DISTRIBUTED MEDIA ENGINE Model 7550 - DME H.264 Media redistributi | \$10,039.00 | 21.50% | \$7,880.61 |
| 8000-0175-06 | VBRICK VEMS MYSTRO NETWORK VIDEO RECORDER 40 (SOFTWARE AND HAR | \$22,822.00 | 21.50% | \$17,915.27 |
| 7500-0248 | DME VIDEO CONFERENCE STREAMING GATEWAY MODULE An optional license t | \$9,131.00 | 21.50% | \$7,167.83 |
| 8000-0194 | The VBrick Office Communications Server Streaming Gateway adds streaming me | \$9,126.00 | 21.50% | \$7,163.91 |
| 8000-0242 | The VBrick Lync Streaming Gateway Release 2.2 for Lync 2010/2013 adds strea | \$9,126.00 | 21.50% | \$7,163.91 |
| 7511-0252 | H.264 DISTRIBUTED MEDIA ENGINE Model 7550 to 7570 SOFTWARE ONLY UPG | \$6,935.00 | 21.50% | \$5,443.97 |
| 7511-0251 | H.264 DISTRIBUTED MEDIA ENGINE Model 7530 to 7550 SOFTWARE ONLY UPG | \$5,109.00 | 21.50% | \$4,010.56 |
| 7500-0260 | The DME VBMIX feature license is an optional add-on to the DME feature license | \$3,648.00 | 21.50% | \$2,863.68 |
| 7500-0257 | Separate license necessary to enable the transrating feature on the DME (version | \$909.00 | 21.50% | \$713.56 |

VBrick MSRP Price List

| Part Number | Description | MSRP | Discount | Sell Price |
|--------------------|--|-------------|-----------------|-------------------|
| 7500-0252 | H.264 DISTRIBUTED MEDIA ENGINE Model 7570 - DME SOFTWARE ONLY - H.26 | \$13,692.00 | 21.50% | \$10,748.22 |
| 8000-0224 | H.264 DISTRIBUTED MEDIA ENGINE Model 7570 - DME H.264 Media redistributi | \$18,257.00 | 21.50% | \$14,331.74 |
| 8000-0174-06 | VEMS MYSTRO NVR-10 (SOFTWARE AND HARDWARE) - Records up to 10 simult | \$13,692.00 | 21.50% | \$10,748.22 |
| 8000-0171-06 | VEMS MYSTRO, STANDARD EDITION PORTAL (SOFTWARE AND HARDWARE) – | \$18,257.00 | 21.50% | \$14,331.74 |