Part Number	MSRP	DIR Discount %	Product Description
5230-33003-250	$55,600.00	24.50%	VCM SmartStart VE 250 includes: Capture Server Virtual Edition - records up to 6 SIP/H323 calls. RP Media Manager Virtual Edition v6.6 (VMWare) w/250 concurrent users. Premier, Three-Year Maintenance included. Implementation required.
5150-69963-100	$4,373.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 100 users (Includes 1 year Polycom Premier Maintenance)
2200-78700-100	$29,000.00	24.50%	Access Director Appliance - Server, Software, 100 Call Licenses (Maintenance Contract Required)
5230-33001-500	$56,500.00	24.50%	VCM SmartStart VE 500 includes: Capture Server Virtual Edition, 6 SIP/H323 calls; RP Media Manager Virtual Edition v6.6 (VMWare) w/500 concurrent users. Premier, One-Year Maintenance included. Implementation required.
5150-65085-001	$2,999.00	24.50%	Group 300 Dual Display Software License. Enables 2nd monitor output (HDMI). Valid for Group 300 only.
5150-65082-001	$2,999.00	24.50%	Group Series 1080p HD License-1080 encode/decode for people & content. Valid for Group 300, 500, 550, 700.
J7200-63530-001	$2,999.00	24.50%	RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
5150-65081-001	$3,099.00	24.50%	Group Series Multipoint License-6-way on Group 500 or 8-way on Group 700. Both support 4-way HD continuous presence.
7200-63530-001	$2,999.00	24.50%	RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required
2200-78700-250	$59,000.00	24.50%	Access Director Appliance - Server, Software, 250 Call Licenses (Maintenance Contract Required)
7200-23130-001	$9,999.00	24.50%	HDX 7000-720: HDX 7000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
J7200-23130-001	$9,999.00	24.50%	HDX 7000 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
2215-32786-001	$1,999.00	24.50%	EagleEye View camera for the QDX. Includes HDCI to (S-Video, RS-232 DB9M, 2xRJ9) cable 3m/10'. QDX main camera only.
2215-30043-001	$1,999.00	24.50%	EagleEye View Main Camera. Compatible with QDX, CX7000 or HDX Series HDCI inputs. Microphones active only on HDCI input 1 and without CLink 2 connection. Includes 3m cable.
2215-30043-001	$1,999.00	24.50%	EagleEye View Main Camera. Compatible with QDX, CX7000 or HDX Series HDCI inputs. Microphones active only on HDCI input 1 and without CLink 2 connection. Includes 3m cable.
5150-75109-025	$1,975.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 25 users. (Includes 1 year of Premier Maintenance)
G7200-63530-001	$2,999.00	24.50%	TAA Compliant: RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.
2200-34001-250	$72,000.00	24.50%	VCM SmartStart Appliance 250 includes: Capture Server Appliance Edition, 6 SIP/H323 calls; RP Media Manager Appliance Edition w/250 concurrent users. Premier, One-Year Maintenance included. Implementation required.

Part Number	MSRP	DIR Discount %	Product Description
J7200-23170-001	$4,999.00	24.50%	HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6'HDMI, 12' LAN), 10' NA power cord, NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
G7200-23170-001	$4,999.00	24.50%	TAA Compliant:HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, NTSC (Maintenance Contract Required)
7200-23170-001	$4,999.00	24.50%	HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, NTSC (Maintenance Contract Required)
7200-64500-001	$5,599.00	24.50%	RealPresence Group 300-720p:Group 300 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
G7200-64500-001	$5,599.00	24.50%	TAA Compliant: RealPresence Group 300-720p:Group 300 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-29025-001	$5,999.00	24.50%	HDX 6000 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, (Maintenance Contract Required)
2200-34001-500	$83,100.00	24.50%	VCM SmartStart Appliance 500 includes: Capture Server Appliance Edition, 6 SIP/H323 calls; RP Media Manager Virtual Edition w/500 concurrent users. Premier, One-Year Maintenance included. Implementation required.
J7200-29025-001	$5,999.00	24.50%	HDX 6000 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN),10' NA power cord, UC APL/JITC, TAA Compliant(Maintenance contract Required)
G7200-23130-001	$9,999.00	24.50%	TAA Compliant: HDX 7000-720: HDX 7000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
5230-33003-500	$73,500.00	24.50%	VCM SmartStart VE 500 includes: Capture Server Virtual Edition - records up to 6 SIP/H323 calls. RP Media Manager Virtual Edition v6.6 (VMWare) w/500 concurrent users. Premier, Three-Year Maintenance included. Implementation required.
5150-75109-100	$6,900.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 100 users. (Includes 1 year of Premier Maintenance)
J7200-63420-001	$6,999.00	24.50%	RealPresence Group 300 -720p:Group 300 HD codec, EagleEye III camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI analog 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
7200-30831-001	$3,999.00	24.50%	QDX 6000 codec, EagleEye QDX with 3m cable, 2 QDX mics with 25' cables,H.239, PPCIP, English Rmt, Cable bundle (6' comp, 12' LAN,6' combo-S-video,RCA composite& dual audio, 1.5m VGA monitor), NA power, (Maintenance Contract Required)
5150-75109-050	$3,700.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 50 users. (Includes 1 year of Premier Maintenance)
7200-32784-001	$3,499.00	24.50%	QDX 6000 codec, EagleEye View with 3m cable, H.239, PPCIP, English Rmt, Cable bundle (6' comp, 12' LAN,6' combo-S-video,RCA composite& dual audio, 1.5m VGA monitor), NA power(Maintenance Contract Required)
G7200-29025-001	$5,999.00	24.50%	TAA Compliant; HDX 6000-720 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, 4 Maint Contract Required

Part Number	MSRP	DIR Discount %	Product Description
5230-33001-250	$42,000.00	24.50%	VCM SmartStart VE 250 includes: Capture Server Virtual Edition, 6 SIP/H323 calls; RP Media Manager Virtual Edition v6.6 (VMWare) w/250 concurrent users. Premier, One-Year Maintenance included. Implementation required.
5150-69963-050	$2,312.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 50 users (Includes 1year Polycom Premier Maintenance)
2200-78700-500	$109,000.00	24.50%	Access Director Appliance - Server, Software, 500 Call Licenses (Maintenance Contract Required)
2200-34003-250	$92,400.00	24.50%	VCM SmartStart Appliance 250 includes: Capture Server Appliance Edition, 6 SIP/H323 calls;RP Media Manager Appliance Edition w/250 concurrent users.Premier, Three-Year Maintenance included.Implementation required.
7200-23140-001	$12,999.00	24.50%	HDX 7000-1080: HDX 7000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
5150-69963-005	$256.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 5 users (Includes 1 year Polycom Premier Maintenance)
2230-27885-001	$729.00	24.50%	HDX 7000 2nd monitor kit for component displays, includes SW option and 12' DVI m to 3xRCA m cable. PAL countries requires 2.5 or later software. This software option is included with HDX 2.6 release and later.
2230-27886-001	$729.00	24.50%	HDX 7000 2nd monitor kit for VGA displays, includes SW option and 3m DVI m to VGA m cable. Required for PAL countries using software 2.0.x. This software option is included with HDX 2.6 release and later.
2200-34003-500	$105,900.00	24.50%	VCM SmartStart Appliance 500 includes: Capture Server Appliance Edition - records up to 6 SIP/H323 calls. RP Media Manager Appliance Edition w/500 concurrent users. Premier, Three-Year Maintenance included. Implementation required.
G7200-23140-001	$12,999.00	24.50%	TAA Compliant: HDX 7000-1080: HDX 7000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
J7200-23140-001	$12,999.00	24.50%	HDX 7000-1080: HDX 7000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
5150-75109-005	$420.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 5 users. (Includes 1 year of Premier Maintenance)
5150-65083-001	$999.00	24.50%	Group Series Lync Interop License. Enables MSFT Lync (2010&2013) & AV MCU interop. Valid for all RP Group Series products.
5150-65084-001	$999.00	24.50%	Group Series TIP License. Enables support for Cisco TIP compatibility. Valid for Group 300, 500, 550, 700.
5150-69963-001	$54.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 1 users (Includes 1 year Polycom Premier Maintenance)
5150-75109-001	$89.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 1 user. (Includes 1 year of Premier Maintenance)
5150-69963-025	$1,218.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 25 users (Includes 1year Polycom Premier Maintenance)
2457-32890-001	$60.00	24.50%	EagleEye View camera cable for the QDX. HDCI to (S-Video, RS-232 DB9M, 2xRJ9), QDX main camera only. 3m/10'
2624-65058-001	$1,499.00	24.50%	EagleEye Acoustic Camera: Compatible with Group Series HDCI inputs. Electronic Pan Tilt 2x Digital Zoom. Auto focus. Embedded stereo microphone. Single built-in HDCI cable (incl: power, Comm, IR, Y/Pb/Pr, audio) 2M cable length.

Part Number	MSRP	DIR Discount %	Product Description
2215-10445-001	$25.00	24.50%	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15
2215-10445-001	$25.00	24.50%	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15
5230-75001-250	$15,000.00	29.50%	RealPresence Media Manager - Additional 250 concurrent users. Media Manager environment must be capable of supporting the total # of concurrent users. Maintenance Required.
7200-67261-125	$22,974.00	29.50%	Group 500-720 Tabletop Media Center 2TT42. Includes:Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays w/integrated audio, cable bundle&mtce in CALA/China. Wall mount kit sold separately. (Power Cord & Maintenance Required)
5230-49454-015	$21,200.00	29.50%	Content Sharing Suite - Software, 15 Concurrent Call Licenses. (Maintenance Contract Required)
5150-63040-001	$15,000.00	29.50%	Capture Server SIP/H.323 call capacity upgrade to existing Capture Server Appliance or Virtual Edition from 6/3 to 40 SIP/H323 Record only calls, 0 can be streamed live. Requires 12 months Partner or Premier Support.
7200-63840-001	$22,399.00	29.50%	HDX 7000 Dual Tabletop Media Center 2TT. Includes:7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 2-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
G7200-63840-001	$22,399.00	29.50%	HDX 7000 Dual Tabletop Media Center 2TT. Includes: G7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 2-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
JVRSS4000S	$22,500.00	29.50%	RSS 4000 5-Port Recording Solution w RSSv6.9 UC APL / TAA Compliant. 5 recording ports with content. Streaming is disabled on JITC SKUs. (Maintenance Contract Required)
VRSS4000S-TAA	$22,500.00	29.50%	TAA Compliant: RSS 4000 5-Port Recording and Streaming Solution. 5 recording ports with content, 2 CIF or 2 SD live streams, and 100 web viewers. (Maintenance Contract Required)
7200-64910-001	$22,749.00	29.50%	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)
2200-75700-000	$15,000.00	29.50%	Capture Station Pro SDI Option v6.x-2 SDI inputs. For use with Media Manager (versions must match). Not for stand-alone use. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
VRSS4000S	$22,500.00	29.50%	RSS 4000 5-Port Recording and Streaming Solution. 5 recording ports with content, 2 CIF or 2 SD live streams, and unto 100 web viewers (actual # viewers varies, based on total call load on RSS & web streaming config). Maintenance Contract Required.
5230-49455-015	$20,200.00	29.50%	Content Sharing Suite - Add 15 Concurrent Call Licenses (Maintenance Contract Required)
7200-63820-001	$19,399.00	29.50%	HDX 6000 Media Center Pedestal. 1PT includes:7200-29025-001 (HDX6000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
2200-75500-000	$15,000.00	29.50%	Capture Station Pro w/2 DVI inputs (HDMI/VGA/Cmpnt/S-Video) for use with Media Manager (versions must match). Not for stand-alone use. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
7200-64910-125	$22,724.00	29.50%	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)

Part Number	MSRP	DIR Discount %	Product Description
G7200-64910-001	$22,749.00	29.50%	TAA Compliant: Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)
7200-23160-001	$18,999.00	29.50%	HDX 8000-1080: HDX 8000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
7200-63830-001	$18,399.00	29.50%	HDX 7000 Tabletop Media Center 1TT. Includes:7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 1-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
G7200-63830-001	$18,399.00	29.50%	HDX 7000 Tabletop Media Center 1TT. Includes:G7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 1-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
5230-72403-000	$17,800.00	29.50%	Resource Manager Virtual Edition - Multi-Tenant License.
5150-23550-001	$18,577.00	29.50%	Software only upgrade for VBP 5300LF2-ST25 to increase throughput from 50 to 85Mbps
5230-78800-100	$18,700.00	29.50%	Access Director Virtual Edition - Software, 100 Call Licenses (Maintenance Contract Required)
7200-68507-125	$18,700.00	29.50%	Group 500-720 "Eyeless"Tabletop Media Cntr 2TT42. Includes:Group 500-720 codec, rmt, MicArray, 2-42"1080p LED tabletop displays w/integrated audio, cable bundle&mtce in CALA. Wall mount kit sold separately.(Camera, Power Cord &Maintenance Required)
7200-67259-125	$18,974.00	29.50%	Group 500-720 Tabletop Media Center 1TT42. Includes:Group 500-720 codec, rmt, MicArray, EE IV-12x camera,1-42" 1080p LED TT display w/integrated audio,cable bundle & mtce in CALA&China. Wall mount kit sold separately. (Power Cord & Maintenance Required)
J7200-63450-001	$16,999.00	29.50%	RealPresence Group 700-720p: Group 700 HD codec, EagleEye III camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI analog 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
G7200-64270-001	$16,999.00	29.50%	TAA Compliant: RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI analog 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-67259-001	$18,999.00	29.50%	Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED tabletop display w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
G7200-67259-001	$18,999.00	29.50%	TAA compliant:Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec,rmt,MicArray,EE IV-12x camera,1-42" 1080p LED tabletop display w/integrated audio, cable bundle,NA pwr cord. Wall mount sold separately.(Maintenance Contract Required)
5230-75001-016	$25,000.00	29.50%	Digital Signage Intergration with Media Manager. Requires compatible Digital Signage System (refer to most recent list). Req Implementation & 1 Year Premier.
2200-75600-000	$19,999.00	29.50%	Capture Station Portable Pro v6.x-2 DVI inputs (adapt HDMI/VGA/Cmpnt/S-Video) w/Pelican Case. For use with Media Manager (versions must match). Not for stand-alone use. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.

Part Number	MSRP	DIR Discount %	Product Description
7200-64270-001	$16,999.00	29.50%	RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
2200-72403-000	$20,000.00	29.50%	Resource Manager Appliance - Multi-Tenant License.
2200-72400-000	$16,000.00	29.50%	Resource Manager Appliance - Server, High Availability License (Maintenance Contract Required)
J7200-23150-001	$15,999.00	29.50%	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
G7200-23150-001	$15,999.00	29.50%	TAA Compliant: HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
7200-23150-001	$15,999.00	29.50%	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
5230-75001-022	$15,000.00	29.50%	RealPresence Media Manager - Media Analytics Framework Core. Enables Media Manager to integrate w/ available Analytics Modules (modules are licensed/sold/billed separately). Maintenance Contract Required.
G7200-23160-001	$18,999.00	29.50%	TAA Compliant: HDX 8000-1080: HDX 8000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
J7200-23160-001	$18,999.00	29.50%	HDX 8000-1080: HDX 8000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
VRSS5000-6VE	$19,000.00	29.50%	Capture Server Virtual Edition - Records up to 6 SIP/H323 calls, 3 of which can be streamed live. Includes base features. Supports up to 250 (live/VOD) streams. Reqs Partner / Premier Install & min 12 months Partner or Premier Support.
5230-75003-250	$15,000.00	29.50%	RealPresence Media Manager Virtual Edition (VMWare OVA on USB Media) - w/250 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
G7200-63820-001	$19,399.00	29.50%	HDX 6000 Media Center Pedestal. 1PT includes: G7200-29025-001 (HDX6000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
5230-70200-100	$20,000.00	29.50%	CloudAXIS Suite - Services Portal Software, Meeing Portal Software, 100 Concurrent Session Licenses. (Maintenance Contract Required)
SP2200-72240-000	$20,000.00	29.50%	Resource Manager Appliance for Service Providers - Add 100 Device Licenses (Maintenance Contract Required)
7200-67261-001	$22,999.00	29.50%	Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-42" 1080p LED tabletop displays w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
G7200-67262-001	$30,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42"1080p LED display w/integrated audio, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
7200-61880-001	$35,499.00	29.50%	HDX 8000 Media Center Pedestal. 2PT includes:7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
2200-75000-250	$35,000.00	29.50%	RealPresence Media Manager Appliance Edition (Dellr620 Server) - w/250 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
7200-28970-001	$34,999.00	29.50%	Practitioner TeleHealth Cart HDX 720p. Includes: HDX8K series Codec, EE 720 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD. Eng. Remote. CANADA ONLY CG 1 (Maintenance Contract Required)
VRSS5000-12	$34,000.00	29.50%	Capture Server Appliance Edition (2U Server) - Records up to 12 SIP/H323 calls, 6 can be streamed live. Includes base features. Supports up to 250 (live/VOD) streams. Requires Partner or Premier Install & Partner or Premier Support.
7200-65180-125	$33,000.00	29.50%	Group 700-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-55" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
7200-67263-001	$30,499.00	29.50%	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
5150-73564-002	$32,000.00	29.50%	VBP 6400-ST85 Software upgrade to 200 Mbps License
G7200-26820-001	$35,999.00	29.50%	TAA Compliant HDX Media Center 8000-720 2WC50 (see G7200-23150-001,less mic array),2 wall mounts, 2-50"1080p plasma,2 soundbars,White HDX ceiling mic array, EagleEye HD camera mnt,cable bundle, (Maintenance Contract Required),GSA
7200-67262-001	$30,999.00	29.50%	Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display w/integrated audio, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-67262-125	$30,974.00	29.50%	Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec,rmt,MicArray,EagleEye IV-12x camera,2-42" 1080p LED display w/integrated audio, cable bundle and mtce in CALA/China.Order casters separately.(Pwr Cord&Maintenance Contract Required)
VRSS5000-40VE	$30,500.00	29.50%	Capture Server Virtual Edition - Records up to 40 SIP/H323 calls, 0 of which can be streamed live. Includes base features. Reqs Partner / Premier Install & Partner or Premier Support
G7200-63860-001	$30,499.00	29.50%	HDX 7000 Media Center Pedestal. 2PT includes: G7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
7200-63860-001	$30,499.00	29.50%	HDX 7000 Media Center Pedestal. 2PT includes:7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
5230-75000-500	$25,000.00	29.50%	RealPresence Media Manager - Additional 500 concurrent users. Media Manager environment must be capable of supporting the total # of concurrent users. Maintenance Required.
VRSS5000-18VE	$32,700.00	29.50%	Capture Server Virtual Edition - Records up to 18 SIP/H323 calls, 9 of which can be streamed live. Includes base features. Supports up to 250 (live/VOD) streams. Reqs Partner / Premier Install Partner or Premier Support

Part Number	MSRP	DIR Discount %	Product Description
VRSS4000M	$39,000.00	29.50%	RSS 4000 10-Port Recording and Streaming Solution. 10 recording ports with content, 3 CIF or 3 SD live streams, and unto 100 web viewers (actual # viewers varies, based on total call load on RSS & web streaming config). Maintenance Contract Required.
7200-65190-125	$43,000.00	29.50%	Group 700-720 "Eyeless" Media Center 2RT55. Includes:Stand, audio system,Group 700-720 codec,rmt,MicArray, 2-55" 1080p LED displays, cable bundle & mtce in CALA.Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
VRSS5000-18	$43,000.00	29.50%	Capture Server Appliance Edition (2U Server) - Records up to 18 SIP/H323 calls, 9 can be streamed live. Includes base features. Supports up to 250 (live/VOD) streams. Requires Partner or Premier Install & Partner or Premier Support.
2200-75000-400	$42,125.00	29.50%	RealPresence Media Manager Appliance Edition (Dellr620 Server) - w/500 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
G7200-67264-001	$40,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-67264-001	$40,999.00	29.50%	Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-67264-125	$40,974.00	29.50%	Group 500-720 Media Center 2RT55. Includes:Stand, audio system,Group 500-720 codec,rmt,MicArray, EagleEye camera IV-12x camera, 2-55" 1080p LED displays, cable bundle & mtce in CALA/China.Order casters separately. (Pwr Cord&Maintenance Contract Required)
G7200-61880-001	$35,499.00	29.50%	HDX 8000 Media Center Pedestal. 2PT includes: G7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
VRSS4000M-TAA	$39,000.00	29.50%	TAA Compliant: RSS 4000 10-Port Recording and Streaming Solution. 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers. (Maintenance Contract Required)
7200-26820-001	$35,999.00	29.50%	HDX Media Center 8000-720 2WC50 (see 7200-23150-001, less mic array), 2 HDX Media Center wall mounts, 2-50" 1080p plasma, 2 soundbars, White HDX ceiling mic array, EagleEye HD camera mount, cable bundle, (Maintenance Contract Required)
JVRSS4000M	$39,000.00	29.50%	RSS 4000 10-Port Recording Solution w RSSv6.9 UC APL / TAA Compliant. 10 recording ports with content. Streaming is disabled on JITC SKUs. (Maintenance Contract Required)
7200-28975-001	$37,999.00	29.50%	Practitioner TeleHealth Cart HDX 1080p. Includes: HDX8K series Codec, EE 1080 camera, HDX MicM LR, P+C, Mobile Cart w/Battery Power System and 26" LCD (720p). Eng. Remote. CANADA ONLY (Maintenance Contract Required)
G7200-26920-001	$37,999.00	29.50%	TAA Compliant HDX Executive Collection 8000-720 2ET. HDX 8000-720(see G7200-23150-001),HDX Exec Collection stand with integrated 120v/270w audio,2-50" 1080p plasma displays,EagleEye camera mnt,cable bundle, (Maintenance Contract Required)
7200-26920-001	$37,999.00	29.50%	HDX Executive Collection 8000-720 2ET. HDX 8000-720 (see 7200-23150-001), HDX Executive Collection stand with integrated 120v/270w audio and 2-50" 1080p plasma displays, EagleEye camera mount, cable bundle, (Maintenance Contract Required)
7200-68511-125	$36,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT55. Includes:Stand, audio system,Group 500-720 codec,rmt,MicArray, 2-55" 1080p LED displays, cable bundle & mtce in CALA.Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
7200-67263-125	$30,474.00	29.50%	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle and mtce in CALA/China. Order casters separately. (Pwr Cord&Maintenance Contract Required)
VRSS5000-40	$40,000.00	29.50%	Capture Server Appliance Edition (2U Server) - Records up to 40 SIP/H323 calls, 0 can be streamed live. Includes base features. Supports up to 250 (VOD) streams. Requires Partner or Premier Install & Partner or Premier Support.
G7200-63850-001	$23,799.00	29.50%	HDX 7000 Media Center Pedestal. 1PT includes: G7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
5230-75003-500	$25,000.00	29.50%	RealPresence Media Manager Virtual Edition (VMWare OVA on USB Media) - w/500 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
7200-82632-001	$14,999.00	29.50%	EagleEye Director + two EagleEyeIII Cameras uses HDCI input and HDX software version 3.0.1 or later, ideal for Codec only system. Includes required power supply adaptor, NA power cord and 3m HDCI analog cable. (Maintenance Required)
5230-75000-400	$25,000.00	29.50%	RealPresence Media Manager Software Edition (for CPE) w/500 concurrent users & base features. Custom Quote for PGS Implementation Required. 12 Mo Premier Required.
VRSS5000-6	$25,000.00	29.50%	Capture Server Appliance Edition (2U Server) - Records up to 6 SIP/H323 calls, 3 can be streamed live. Includes base features. Supports up to 250 (live/VOD) streams. Requires Partner or Premier Install & Partner or Premier Support.
J2200-26740-001	$24,999.00	29.50%	HDX 9000-1080: HDX 9006 codec w/mounting ears, 11*Phoenix connectors, 1080 license. Eng rmt. NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
G7200-67263-001	$30,499.00	29.50%	TAA compliant Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
2200-26740-001	$24,999.00	29.50%	HDX 9000-1080: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors,1080 license. Eng rmt. NA pwr. NTSC (Maintenance Contract Required)
5230-78801-100	$25,000.00	29.50%	Access Director Virtual Edition - Add 100 Call Licenses (Maintenance Contract Required)
7200-63850-001	$23,799.00	29.50%	HDX 7000 Media Center Pedestal. 1PT includes:7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
7200-61940-001	$23,799.00	29.50%	HDX 8000-720 and EagleEye Director Bundle - includes HDX 8000-720 (7200-23150-001) RealPresence room system and EagleEye Director (7200-82631-001).Order camera mount solution separately (2215-24143-001) (Maint Contract Reqd)
J2200-26500-001	$22,999.00	29.50%	HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors. Eng rmt. NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
J2200-26500-001	$22,999.00	29.50%	HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors. Eng rmt. NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
G2200-26500-001	$22,999.00	29.50%	TAA Compliant: HDX 9000-720: HDX 9006 HD codec w/ mounting ears, 11*Phoenix connectors. Eng Rmt NA pwr. NTSC (Maintenance Contract Required)
2200-26500-001	$22,999.00	29.50%	HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors. Eng rmt. NA pwr. NTSC(Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
G2200-26740-001	$24,999.00	29.50%	TAA Compliant: HDX 9000-1080: HDX 9006 HD codec w/ mounting ears, 11*Phoenix connectors,1080 license. Eng Rmt. NA pwr. NTSC (Maintenance Contract Required)
7200-68508-125	$26,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT42. Includes: Stand, Group 500-720 codec,rmt,MicArray, 2-42" 1080p LED display w/integrated audio, cable bundle and mtce in CALA.Order casters separately.(Camera, Pwr Cord & Maintenance Contract Required)
G7200-61870-001	$28,799.00	29.50%	HDX 8000 Media Center Pedestal. 1PT includes: G7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
7200-61870-001	$28,799.00	29.50%	HDX 8000 Media Center Pedestal. 1PT includes:7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
G7200-26900-001	$28,599.00	29.50%	TAA Compliant HDX Media Center 8000-720 1PT50. HDX 8000-720(see G7200-23150-001),HDX Media Center Pedestal,1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mnt, cable bundle, order casters separately, (Maintenance Contract Required)
7200-26900-001	$28,599.00	29.50%	HDX Media Center 8000-720 1PT50. HDX 8000-720 (see 7200-23150-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)
G7200-61860-001	$27,399.00	29.50%	HDX 8000 Dual Tabletop Media Center 2TT. Includes: G7200-23150-001 (HDX 8000 & EagleEye MPTZ camera), 2-42" 1080p tabletop displays w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
7200-61860-001	$27,399.00	29.50%	HDX 8000 Dual Tabletop Media Center 2TT. Includes:7200-23150-001 (HDX 8000 & EagleEye MPTZ camera), 2-42" 1080p tabletop displays w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
7200-64250-001	$10,999.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-26790-001	$26,999.00	29.50%	HDX Media Center 7000-720 1PT50. HDX 7200-23130-001, HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)
5230-78700-100	$25,000.00	29.50%	Access Director Appliance - Add 100 Call Licenses (Maintenance Contract Required)
7200-61930-001	$26,349.00	29.50%	HDX 8000-1080 and EagleEye Director Bundle - includes HDX 8000-1080 (7200-23160-001) RealPresence room system and EagleEye Director (7200-82631-001).Order camera mount solution separately (2215-24143-001) (Maint Contract Reqd)
7200-68509-125	$26,200.00	29.50%	Group 500-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-55" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
VRSS5000-12VE	$25,800.00	29.50%	Capture Server Virtual Edition - Records up to 12 SIP/H323 calls, 6 of which can be streamed live. Includes base features. Supports up to 250 (live/VOD) streams. Reqs Partner / Premier Install & Premier Maintenance

Part Number	MSRP	DIR Discount %	Product Description
G7200-26850-001	$25,299.00	29.50%	TAA Compliant HDX Media Center 8000-720 1WC50. HDX 8000-720(see G7200-23150-001,less mic),1 wall mount,1-50" 1080p plasma display,1 soundbar, EagleEye HD camera mnt,HDX Ceiling mic array wht, cable bundle, (Maintenance Contract Required),GSA
7200-26850-001	$25,299.00	29.50%	HDX Media Center 8000-720 1WC50. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC wall mount with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, (Maintenance Contract Required)
G7200-67261-001	$22,999.00	29.50%	TAA compliant:Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec,rmt,MicArray,EE IV-12x,2-42" 1080p LED tabletop displays w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
G7200-26790-001	$26,999.00	29.50%	TAA Compliant,HDX Media Center 7000-720 1PT50. HDX G7200-23130-001, HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)
2215-26695-001	$3,099.00	29.50%	PRI E1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
J7200-63430-001	$10,999.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEye III camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI analog 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
5150-28421-001	$2,059.00	29.50%	VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory
2583-73545-001	$2,100.00	29.50%	VBP 4555-E3 Firewall/ NAT traversal unit. 4 port 10/100 Ethernet switch, integrated T1 CSU/DSU WAN interface or 1x10/100 Ethernet WAN interface with capacity. Select power cord. (Maintenance Contract Required)
5150-69847-001	$2,500.00	29.50%	Capture Server Appliance or VE feature upgrade - add 250 (live/VOD) streams to any base Capture Server Appliance or Virtual Edition (A total of 500 streams is supported per Capture Server).
5230-75700-000	$2,500.00	29.50%	Polycom RealPresence Media Editor software 1 user license (Win7). Import Capture Station preso & publish to Media Manager (versions must match). Not for stand-alone use. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
2215-12917-001	$2,999.00	29.50%	HDX 7001 upgrade kit. Hardware upgrade for HDX 7001 systems to convert to an HDX 7000 rev C codec. Requires installation by certified service partner. HDX must have software version 2.5.0.8 or later.
2215-61956-001	$2,999.00	29.50%	HDX 4001 upgrade kit. Hardware upgrade for HDX 4001 systems to convert to an HDX 4000 rev C codec. Requires installation by certified servic provider. HDX must have software version 3.0 or later.
2200-72404-000	$3,000.00	29.50%	Resource Manager Appliance - API License
5230-72404-000	$3,000.00	29.50%	Resource Manager Virtual Edition - API License
2200-12241-001	$3,089.00	29.50%	Vortex EF2241 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing, Matrix Mixer, and Telephony interface.- Includes power supply, user manual, software, Cat 5 cable, 15' telco cable.

Part Number	MSRP	DIR Discount %	Product Description
G2200-12241-001	$3,089.00	29.50%	TAA Compliant; Vortex EF2241 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing, Matrix Mixer, and Telephony interface.- Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Approved for North America.
2215-23367-001	$3,099.00	29.50%	T1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)
2215-61956-002	$1,999.00	29.50%	HDX 4002 upgrade kit. Hardware upgrade for HDX 4002 systems to convert to an HDX 4000 rev C codec. Requires installation by certified servic provider. HDX must have software version 3.0 or later.
2215-26694-001	$3,099.00	29.50%	PRI T1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-12917-002	$1,999.00	29.50%	HDX 7000/8000 upgrade kit. Hardware upgrade for HDX 7000 (rev A or rev B) and the HDX 8000 (rev A). Requires installation by certified service partner. HDX must have software version 2.5.0.8 or later.
2215-26694-001	$3,099.00	29.50%	PRI T1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-26695-001	$3,099.00	29.50%	PRI E1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-26694-001	$3,099.00	29.50%	PRI T1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-26695-001	$3,099.00	29.50%	PRI E1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
5150-21297-001	$3,099.00	29.50%	VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.
8200-64370-001	$3,299.00	29.50%	EagleEye IV-4x Camera with Polycom 2012 logo, 4x zoom, MPTZ-11. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.
2200-12280-001	$3,729.00	29.50%	Vortex EF2280 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing and Matrix Mixer.- Includes power supply, user manual, software, Cat 5 cable. Approved for North America, and Taiwan.
G2200-12280-001	$3,729.00	29.50%	TAA Compliant; Vortex EF2280 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing and Matrix Mixer.- Includes power supply, user manual, software, Cat 5 cable. Approved for North America, and Taiwan.
5150-22762-001	$4,119.00	29.50%	VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.
8200-63730-001	$4,299.00	29.50%	EagleEye 3 Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 3m HDCI cable.
8200-63740-001	$4,299.00	29.50%	EagleEye 3 Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 10m HDCI cable.
8200-64350-001	$4,299.00	29.50%	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.
8200-09800-001	$4,299.00	29.50%	EagleEye 3 Camera. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 3m cable and required power supply adaptor. NA power cord.
2215-23367-002	$3,099.00	29.50%	E1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)
5150-21451-001	$899.00	29.50%	QDX Software Upgrade 4.0.

Part Number	MSRP	DIR Discount %	Product Description
5230-75001-024	$1.00	29.50%	Media AnalyticsModule for RAMP MediaCloud. Enables Media Manager to send compatible content to RAMP MediaCloud to automate creation of Speech to Text Transcripts. Req. 5230-75001-022 & RAMP subscription (sold independently by RAMP).
2215-26942-001	$99.00	29.50%	Polycom Media Cart rack mounting kit. Used with 2583-26914-001 to add rack mount capabilities to the inside shelves. Kit contains 6 3u rack adapters.
2230-75500-900	$100.00	29.50%	Capture Station (Portable) Pro Adapters (1 ea) DVI to HDMI/VGA/Componet/S-Video adapter.
1465-09241-001	$129.00	29.50%	Power supply for EagleEye Director base, 115V/230Vin,12V/5A OUT--DOES NOT INCLUDE AC POWER CORD--
2465-09726-001	$199.00	29.50%	Spare CCU power supply for RPX 2.0 and later
5150-49453-001	$250.00	29.50%	License to add one Extra (N+1) Server to Content Sharing Suite. Requires 150-Call License (5150-49454-150 or 5150-45455-150). (Maintenance Contract Required)
5230-49452-001	$500.00	29.50%	Content Sharing Suite - HA License
5150-28422-001	$519.00	29.50%	V-Series systems 9.0 software upgrade for V-700 systems and V-500 systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory.
2215-26941-001	$599.00	29.50%	Polycom Media Cart dual display adapter kit. For use on 2583-26914-001 only. Support 2 37"-42" flat panel displays of at least 80" combined width and a max of std VESA 600 mnt config. Kit contains 2 extensions and hardware
5150-18940-001	$650.00	29.50%	Capture Server SIP/H.323 call capacity upgrade to existing Capture Server Appliance or Virtual Edition from 18/9 to 40 SIP/H323 Record only calls, 0 can be streamed live. Requires 12 months Partner or Premier Support.
7200-22775-001	$700.00	29.50%	VSX People+Content includes Visual Concert VSX and VSX People+Content IP. Compatible with VSX 7000s, VSX 7000, VSX 6000 and VSX 5000.
2200-35003-001	$719.00	29.50%	SoundStructure TEL1 - single-line PSTN interface for SoundStructure C-series and SR-series products.
2200-82210-001	$2,059.00	29.50%	Vortex EF2210 Single-channel AEC / Noise canceller. - Includes power supply, user manual, software, Cat 5 cable. Approved for North America, Taiwan.
2200-35005-001	$795.00	29.50%	SoundStructure VoIP Interface - SIP interface with HDVoice for SoundStructure C and SR series products. NA.
8200-09810-001	$4,299.00	29.50%	EagleEye 3 Camera. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 10m cable and required power supply adaptor. NA power cord.
5150-22294-001	$929.00	29.50%	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000
5150-22660-001	$929.00	29.50%	VGA Encoder Key - adds content encoding support to a VSX 7000e system when used with a VGA cable or ImageShare II
2200-35004-001	$1,029.00	29.50%	SoundStructure TEL2 - dual-line PSTN interface for SoundStructure C-series and SR-series products.
2583-62565-002	$1,399.00	29.50%	VBP 200E - Firewall/ NAT traversal unit for small office/home office CC: 1,4,15,32,47,48, 53,78,79 (Maintenance Contract Required)
2215-23365-001	$1,549.00	29.50%	Quad BRI Module for HDX 9000 Series. Includes four 20ft/6m ISDN cables (with green connectors).

Part Number	MSRP	DIR Discount %	Product Description
2215-23366-001	$1,549.00	29.50%	Serial Network Module for HDX 9000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB44 adapter. Serial interface cable ordered separately)
2215-26690-001	$1,549.00	29.50%	Quad BRI Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.
2215-26696-001	$1,549.00	29.50%	V.35 Module for HDX 4000 (not 4500), 7000 & 8000 series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)
2215-26690-001	$1,549.00	29.50%	Quad BRI Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.
2215-26696-001	$1,549.00	29.50%	V.35 Module for HDX 4000 (not 4500), 7000 & 8000 series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)
2215-26690-001	$1,549.00	29.50%	Quad BRI Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.
2215-26696-001	$1,549.00	29.50%	V.35 Module for HDX 4000 (not 4500), 7000 & 8000 series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)
2583-26914-001	$1,899.00	29.50%	Polycom Media Cart for 1 x 37"-60" flat panel w/max std VESA 600 mnt,3-shelves,5" casters,adjustable monitor height, locking translucent front door, secure back panel, integrated cable mgmt. Order camera mnt, dual display mounts, rack mount separately.
5150-22657-001	$729.00	29.50%	VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor
7200-64890-125	$11,974.00	29.50%	Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
7200-64510-001	$9,599.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
G7200-64510-001	$9,599.00	29.50%	TAA Compliant: RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-68505-125	$9,700.00	29.50%	Group 300-720 "Eyeless" Tabletop Media Center 1TT42.Includes:Group 300-720 codec,rmt,MicArray,1-42" 1080p LED tabletop display w/integrated audio,cable bundle&mtce in CALA. Wall mount kit sold separately.(Camera, Pwr Cord & Maintenance Required)
5230-78800-050	$9,790.00	29.50%	Access Director Virtual Edition - Software, 50 Call Licenses (Maintenance Contract Required)
7200-26940-001	$9,999.00	29.50%	HDX 6000 View tabletop Media Center. HDX 6000 View codec & EagleEye View camera with embedded microphones (7200-23170-001), 1-42" 1080p LCD display with 60w integrated audio, cable bundle (Maintenance Contract Required)
G7200-26940-001	$9,999.00	29.50%	TAA Compliant,HDX 6000 View tabletop Media Center. HDX 6000 View codec & EagleEye View camera with embedded microphones (G7200-23170-001), 1-42" 1080p LCD display with 60w integrated audio, cable bundle, (Maintenance Contract Required)
5157-70200-100	$10,000.00	29.50%	CloudAXIS Suite - Add 100 Concurrent Session Licenses. Use only for CA 1.2.X. Use 5230-70203-100 for 1.3+. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
5230-70203-100	$10,000.00	29.50%	CloudAXIS Suite - Add 100 Concurrent Session Licenses. (Maintenance Contract Required)
2200-72140-000	$10,000.00	29.50%	Resource Manager Appliance - Add 100 Device Licenses (Maintenance Contract Required)
J2200-72140-000	$10,000.00	29.50%	Resource Manager Appliance for UC APL - Add 100 Device Licenses, UC APL/TAA Compliant (Maintenance Contract Required)
G7200-64250-001	$10,999.00	29.50%	TAA Compliant: RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI analog 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
5230-78800-250	$45,400.00	29.50%	Access Director Virtual Edition - Software, 250 Call Licenses (Maintenance Contract Required)
8200-09810-001	$4,299.00	29.50%	EagleEye 3 Camera. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 10m cable and required power supply adaptor. NA power cord.
5150-23548-001	$11,478.00	29.50%	Software only upgrade for VBP 5300LF2-E25 to increase throughput from 50 to 85MPbs
2200-69178-001	$8,499.00	29.50%	EagleEye Director base with no camera, compatible with EagleEye II and EagleEye III cameras, for use with Group Series software version 4.0.0 or later. Includes required power supply adaptor.NA power cord. (Maintenance Required)
7200-69180-001	$11,999.00	29.50%	EagleEye Director and one EagleEye 3 Camera, for use with Group Series systems with software version 4.0.0 or later. Includes required power supply adaptor. NA power cord. (Maintenance Required)
7200-82631-001	$11,999.00	29.50%	EagleEye Director and one EagleEye 3 Camera, compatible with EE 2, EE 3, HDCI inputs and HDX software version 3.0.1 or later. Includes required power supply adaptor. NA power cord. (Maintenance Required)
7200-09940-001	$11,999.00	29.50%	HDX 4500 Executive Desktop System, includes: P+C, People On Content licenses, 24" Widescreen Display, NA power cord, Keypad, Included cables: VGA, DVI, 3.5 mm stereo, and LAN (Maintenance Contract Required)
G7200-09940-001	$11,999.00	29.50%	TAA Compliant; HDX 4500 Executive Desktop System, includes: P+C, People On Content licenses, 24" Widescreen Display, NA power cord, Keypad, Included cables: VGA, DVI, 3.5 mm stereo, and LAN (Maintenance Contract Required)
7200-64890-001	$11,999.00	29.50%	Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-64890-001	$11,999.00	29.50%	TAA Compliant: Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)
5230-78700-050	$12,500.00	29.50%	Access Director Appliance - Add 50 Call Licenses (Maintenance Contract Required)
5230-78801-050	$12,500.00	29.50%	Access Director Virtual Edition - Add 50 Call Licenses (Maintenance Contract Required)
7200-67258-125	$12,974.00	29.50%	Group 300-720-4x Tabletop Media Center 1TT42.Includes:Group 300-720 codec,rmt,MicArray,EE IV-4x camera,1-42" 1080p LED tabletop display w/integrated audio,cable bundle&mtce in CALA&China. Wall mount kit sold separately.(Pwr Cord&Maintenance Required)
7200-67258-001	$12,999.00	29.50%	Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
G7200-67258-001	$12,999.00	29.50%	TAA Compliant:Group 300-720-4x Tabletop Media Center 1TT42. Includes:Group 300-720 codec,rmt,MicArray,EE IV-4x,1-42" 1080p LED tabletop display w/integrated audio,cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
7200-68506-125	$14,700.00	29.50%	Group 500-720 "Eyeless" Tabletop Media Center 1TT42. Includes:Group 500-720 codec, rmt, MicArray, 1-42"1080p LED TT display w/integrated audio,cable bundle & mtce in CALA. Wall mount kit sold separately. (Camera, Power Cord & Maintenance Required)
5150-23549-001	$14,950.00	29.50%	Software only upgrade for VBP 5300LF2-ST25 to increase throughput to 50Mbps
5150-23547-001	$11,213.00	29.50%	Software only upgrade for VBP 5300LF2-E25 to increase throughput to 50Mbps
5230-78801-025	$6,250.00	29.50%	Access Director Virtual Edition - Add 25 Call Licenses (Maintenance Contract Required)
7200-69181-001	$14,999.00	29.50%	EagleEye Director + 2 EagleEyeIII Cameras, uses HDCI input & RealPresence Group Series software version 4.0.0 or later, ideal for Codec only system. Includes required power supply adaptor, NA power cord and 3m HDCI analog cable. (Maintenance Required)
8200-63730-001	$4,299.00	29.50%	EagleEye 3 Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 3m HDCI cable.
8200-63740-001	$4,299.00	29.50%	EagleEye 3 Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 10m HDCI cable.
2230-10022-001	$4,379.00	29.50%	Bundle: Vortex EF2241 and SoundStation VTX 1000 (w/o EX microphones and subwoofer). Excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice products and systems.
SP2200-72250-000	$1,750,000.00	29.50%	Resource Manager Appliance - Server, Software, 10000 Device Licenses, Service Provider, Multi-Tenancy, High Availability, APIs (Maintenance Contract Required)
2200-36120-001	$4,739.00	29.50%	SoundStructure SR12 - Twelve-channel Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
2230-12282-001	$4,749.00	29.50%	Vortex EF2280-EF2201 Package System. - Includes EF2280, EF2201, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable.
2230-10023-001	$4,999.00	29.50%	Bundle: Vortex EF2280 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America. Only qualified registered resellers may purchase installed voice products and systems.
2230-63740-000	$5,000.00	29.50%	EagleEye III kit for use with Capture Station Pro or Capture Station Portable Pro. Includes Eagle Eye III camera, Eagle Eye III power supply, and all required cabling for Capture Station Pro.
5157-76350-005	$5,000.00	29.50%	DMA 7000 Appliance - Add 50 Call Licenses (Maintenance Contract Required)
5230-76301-005	$5,000.00	29.50%	DMA 7000 Appliance - Add 50 Call Licenses (Maintenance Contract Required)
2200-33080-001	$5,149.00	29.50%	SoundStructure C8 - Eight-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
5150-12640-001	$5,300.00	29.50%	Capture Server SIP/H.323 call capacity upgrade to existing Capture Server Appliance or Virtual Edition from 12/6 to 40 SIP/H323 Record only calls, 0 can be streamed live. Requires 12 months Partner or Premier Support.
5230-75010-003	$9,500.00	29.50%	Add (1) additional, brandable portal for RealPresence Media Manager. Portal inherits root MM options. Users shared across portals. Custom PGS Installation Quote & Implementation Required. Maintenance Contract Required.
5230-49455-005	$7,000.00	29.50%	Content Sharing Suite - Add 5 Concurrent Call Licenses (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
8200-09800-001	$4,299.00	29.50%	EagleEye 3 Camera. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 3m cable and required power supply adaptor. NA power cord.
2200-82559-001	$8,499.00	29.50%	EagleEye Director, compatible with EE 2, EE 3, HDCI inputs and HDX software version 3.0.1 or later. Includes required power supply adaptor. NA power cord. (Maintenance Required)
2200-33160-001	$8,239.00	29.50%	SoundStructure C16 - Sixteen-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
5230-49454-005	$8,000.00	29.50%	Content Sharing Suite - Software, 5 Concurrent Call Licenses. (Maintenance Contract Required)
J2200-24560-001	$7,999.00	29.50%	HDX 4002 Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
5230-78800-025	$5,340.00	29.50%	Access Director Virtual Edition - Software, 25 Call Licenses (Maintenance Contract Required)
2200-24560-001	$7,999.00	29.50%	HDX 4002 Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN (Maintenance Contract Required)
5230-78700-025	$6,250.00	29.50%	Access Director Appliance - Add 25 Call Licenses (Maintenance Contract Required)
J7200-63550-001	$6,999.00	29.50%	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
G7200-63550-001	$6,999.00	29.50%	TAA Compliant: RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.
7200-63550-001	$6,999.00	29.50%	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required
2230-12283-001	$6,809.00	29.50%	Vortex EF2280-EF2241 Package System. - Includes EF2280, EF2241, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable.
2200-33120-001	$6,699.00	29.50%	SoundStructure C12 - Twelve-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
5150-69939-001	$9,000.00	29.50%	Capture Server SIP/H.323 call capacity upgrade - addtional 6 SIP/H323 calls, 3 can be streamed live to existing Capture Server Appliance or Virtual Editions (max 18/9 per Capture Server). Requires min 12 months Partner or Premier Support.
G2200-24560-001	$7,999.00	29.50%	TAA Compliant; HDX 4002 Executive Desktop System, HD codec, P+C, People on Content, 20" Widescreen Display, NA/UK/Eur/Aus pwr cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; CC 1-4,6,7- Maintenance Contract Required
7200-67265-125	$50,974.00	29.50%	Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle and mtce in CALA/China. Order casters separately. (Pwr Cord&Maintenance Contract Required)
7200-67266-125	$86,974.00	29.50%	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle and mtce in CALA/China. (Power Cord & Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
J2200-72100-000	$52,000.00	29.50%	Resource Manager Appliance for UC APL - Server, Software V7.3, 500 Device Licenses, UC APL/TAA Compliant (Maintenance Contract Required)
2200-72100-000	$52,000.00	29.50%	Resource Manager Appliance - Server, Software, 500 Device Licenses. (Maintenance Contract Required) HA, MT, APIs not included.
7200-67268-125	$106,974.00	29.50%	Group 500-720 Media Center 2RT84. Includes:2-Stands, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays, cable bundle and mtce in CALA/China. (Power Cord & Maintenance Contract Required)
7200-67268-001	$106,999.00	29.50%	Group 500-720 Media Center 2RT84. Includes: 2-Stands, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
7200-26980-001	$49,999.00	29.50%	HDX Executive Collection-HDX 9006-1080,1-1080p 50" plasma,floor std,EagleEye III cam,1 HDX mic array, P+C, PPCIPM LR, 4W MP, People On Content,120v/270w sound sys, Eng Remote, NTSC(Maintenance Contract Required)
7200-67265-001	$50,999.00	29.50%	Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
J2200-77535-000	$52,000.00	29.50%	CMA 5000 + 500 Devices Software ver. v5.2.0J, UC APL Compliant, inc Appliance, Conference Mon, Sched, Device Mgmt; Software update, Provisioning(Maint. Contract Req.) Includes sw media for both commercial rel. 6.0 and UC-APL ver 5.2.0j
G7200-67268-001	$106,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
J2200-72141-000	$50,000.00	29.50%	Resource Manager Appliance for UC APL - Add 500 Device Licenses, UC APL/TAA Compliant (Maintenance Contract Required)
7200-68513-125	$82,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-65" 1080p LED displays, cable bundle and mtce in CALA. (Camera, Power Cord & Maintenance Contract Required)
2200-72141-000	$50,000.00	29.50%	Resource Manager Appliance - Add 500 Device Licenses (Maintenance Contract Required)
SP2200-72230-000	$890,000.00	29.50%	Resource Manager Appliance - Server, Software, 5000 Device Licenses, Service Provider, Multi-Tenancy, High Availability, APIs (Maintenance Contract Required)
2200-72142-000	$100,000.00	29.50%	Resource Manager Appliance - Add 1000 Device Licenses (Maintenance Contract Required)
G7200-67265-001	$50,999.00	29.50%	TAA compliant Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
G7200-67266-001	$86,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
2200-72110-000	$97,000.00	29.50%	Resource Manager Appliance - Server, Software, 1000 Device Licenses (Maintenance Contract Required) HA, MT, APIs not included.
5230-78800-500	$89,900.00	29.50%	Access Director Virtual Edition - Software, 500 Call Licenses (Maintenance Contract Required)
VRSS4000L-TAA	$55,500.00	29.50%	TAA Compliant: RSS 4000 15-Port Recording and Streaming Solution. 15 recording ports with content, 4 CIF or 4 SD live streams, and 100 web viewers. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
VRSS4000L	$55,500.00	29.50%	RSS 4000 15-Port Recording and Streaming Solution. 15 recording ports with content, 4 CIF or 4 SD live streams, and upto 100 web viewers (actual # viewers varies, based on total call load on RSS & web streaming config). Maintenance Contract Required.
JVRSS4000L	$55,500.00	29.50%	RSS 4000 15-Port Recording Solution w RSSv6.9 UC APL / TAA Compliant. 15 recording ports with content. Streaming is disabled on JITC SKUs. (Maintenance Contract Required)
7200-65220-125	$89,000.00	29.50%	Group 700-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-65" 1080p LED displays, cable bundle and mtce in CALA. (Camera, Power Cord & Maintenance Contract Required)
5230-49455-150	$167,000.00	29.50%	Content Sharing Suite - Add 150 Concurrent Call Licenses (Maintenance Contract Required)
SP2200-72241-000	$100,000.00	29.50%	Resource Manager Appliance for Service Providers - Add 500 Device Licenses (Maintenance Contract Required)
2200-72150-000	$850,000.00	29.50%	Resource Manager Appliance - Server, Software, 10000 Device Licenses (Maintenance Contract Required) HA, MT, APIs not included.
2200-72120-000	$220,000.00	29.50%	Resource Manager Appliance - Server, Software, 2500 Device Licenses (Maintenance Contract Required) HA, MT, APIs not included.
7200-65200-125	$53,000.00	29.50%	Group 700-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-65" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
J2200-72142-000	$100,000.00	29.50%	Resource Manager Appliance for UC APL - Add 1000 Device Licenses, UC APL/TAA Compliant (Maintenance Contract Required)
SP2200-72210-000	$200,000.00	29.50%	Resource Manager Appliance - Server, Software, 1000 Device Licenses, Service Provider, Multi-Tenancy, High Availability, APIs (Maintenance Contract Required)
5230-49454-150	$168,000.00	29.50%	Content Sharing Suite - Software, 150 Concurrent Call Licenses. (Maintenance Contract Required)
SP2200-72242-000	$200,000.00	29.50%	Resource Manager Appliance for Service Providers - Add 1000 Device Licenses (Maintenance Contract Required)
7200-67266-001	$86,999.00	29.50%	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
7200-68512-125	$46,700.00	29.50%	Group 500-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-65" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
5230-49454-050	$62,800.00	29.50%	Content Sharing Suite - Software, 50 Concurrent Call Licenses. (Maintenance Contract Required)
SP2200-72220-000	$460,000.00	29.50%	Resource Manager Appliance - Server, Software, 2500 Device Licenses, Service Provider, Multi-Tenancy, High Availability, APIs (Maintenance Contract Required)
2200-72130-000	$435,000.00	29.50%	Resource Manager Appliance - Server, Software, 5000 Device Licenses (Maintenance Contract Required) HA, MT, APIs not included.
SP2200-72100-000	$120,000.00	29.50%	Resource Manager Appliance - Server, Software, 500 Device Licenses, Service Provider, Multi-Tenancy, High Availability, APIs (Maintenance Contract Required)
5230-49455-050	$61,800.00	29.50%	Content Sharing Suite - Add 50 Concurrent Call Licenses (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
7200-67267-125	$60,974.00	29.50%	Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display, cable bundle and mtce in CALA/China. (Power Cord & Maintenance Contract Required)
5230-78700-500	$125,000.00	29.50%	Access Director Appliance - Add 500 Call Licenses (Maintenance Contract Required)
7200-67267-001	$60,999.00	29.50%	Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-84" 1080p LED display, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-67267-001	$60,999.00	29.50%	TAA compliant Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-84" 1080p LED display, cable bundle, NA pwr cord. (Maintenance Contract Required)
5230-78801-500	$125,000.00	29.50%	Access Director Virtual Edition - Add 500 Call Licenses (Maintenance Contract Required)
5230-78801-250	$62,500.00	29.50%	Access Director Virtual Edition - Add 250 Call Licenses (Maintenance Contract Required)
5230-78700-250	$62,500.00	29.50%	Access Director Appliance - Add 250 Call Licenses (Maintenance Contract Required)
VRMX2010HDRX	$73,500.00	33.00%	RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required)
JVRMX4390HDR	$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
RPCS1810-010	$68,500.00	33.00%	RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. Maintenance contract required.
RPCS1810-020	$126,500.00	33.00%	RP Collaboration Server 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed sys. For high capacity system, please refer to RPCS1830-020. Maintenance contract required.
VRMX4390HDR-DC	$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
J2200-76360-100	$68,000.00	33.00%	DMA 7000 Appliance for UC APL - Dual Servers, Software, 500 Call Licenses, API License. (Maintenance Contract Required)
JVRMX4390HDR-DC	$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
VRMX4390HDR	$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
2200-16200-001	$729.00	33.00%	SoundStation2 (analog) conference phone with display. Expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable. Does NOT include expansion mics.
2200-07880-160	$819.00	33.00%	SoundStation2W (Basic) 1.9GHz DECT 6.0 Wireless. Non-expandable. Includes Base Station (PSTN), 2 110-220V AC power supplies, 2 US power cords, 12 hrs talk time battery, 2.8m/9ft telco cable, 1.2m/4ft mobile phone cable (3.5mm), secure voice encryption.
2200-44600-025	$479.00	33.00%	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.

Part Number	MSRP	DIR Discount %	Product Description
JVRMX4315HDR-DC	$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
SP2200-76300-250	$65,000.00	33.00%	DMA 7000 Appliance for Service Provider - Dual Servers, Software, 500 Call Licenses. (Maintenance Contract Required)
2200-76300-250	$65,000.00	33.00%	DMA 7000 Appliance - Dual Servers, Software, 500 Call Licenses. (Maintenance Contract Required)
JVRMX4315HDR	$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
VRMX2030HDRX	$190,000.00	33.00%	RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required)
VRMX4315HDR-DC	$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
VRMX1515	$23,000.00	33.00%	RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q (Maintenance Contract Required)
VRMX4315HDR	$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
2200-44600-018	$494.00	33.00%	Microsoft Lync edition VVX 600 16-line Business Media Phone with built-in Bluetooth, HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
RPCS1830-030	$184,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. Maintenance contract Required.
G2200-44600-025	$539.00	33.00%	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
2200-12670-025	$599.00	33.00%	SoundPoint IP 670 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Ships without power supply.
2200-12670-225	$599.00	33.00%	SoundPoint IP 670, Symbol Keycaps, 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply.
2200-30900-025	$599.00	33.00%	SoundStation IP5000 (SIP) conference phone. 802.3af Power over Ethernet. Includes 25ft/7.6m Cat5 Ethernet cable. Does not include China, Russia.
2200-16000-001	$619.00	33.00%	SoundStation2 (analog) conference phone with display. Non-expandable. Includes 110V-120V AC power/telco module with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.
2200-12670-001	$629.00	33.00%	SoundPoint IP 670 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Ship with 48V 0.4A universal power adapter with NA power plug.
G2200-12670-025	$629.00	33.00%	SoundPoint IP 670 6-line, Color IP phone with HD Voice. Compatible Partner platforms, 20. PoE. Ships without Power Supply. Made in TAA Compliant Country.
G2200-12670-001	$659.00	33.00%	SoundPoint IP 670 6-line, Color IP phone with HD Voice. Compatible Partner platforms, 20. PoE. Ships with North America Power Supply. Made in TAA Compliant Country.

Part Number	MSRP	DIR Discount %	Product Description
VRMX4120HDRX	$763,000.00	33.00%	RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
JVRMX1530HDR	$205,500.00	33.00%	RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. UC APL/JITC, TAA Compliant software release (Maintenance Contract Required)
VRMX1520HDR	$140,500.00	33.00%	RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)
VRMX4000P	$75,000.00	33.00%	RMX 4000 AC including all required FRUs (w\o media cards) for IP only use. ORDER MUST INCLUDE MEDIA CARD MODULE(S) AND LICENSES.
VRMX1510HDR	$75,500.00	33.00%	RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
VRMX2120HDRX	$712,000.00	33.00%	RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with one (2) MPMRx-D Media Cards. (Maintenance Contract Required)
JVRMX1520HDR	$140,500.00	33.00%	RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. UC APL/JITC, TAA Compliant software release (Maintenance Contract Required)
2200-76300-450	$20,000.00	33.00%	DMA 7000 Appliance - Server, Software, 100 Call Licenses. (Maintenance Contract Required)
VRMX2710HDR	$83,500.00	33.00%	RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
VRMX2020HDRXD	$142,000.00	33.00%	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required)
JVRMX2710HDR	$83,500.00	33.00%	RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-44600-001	$509.00	33.00%	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice. Ships with universal power supply with NA power plug.
VRMX4120HDRX-DC	$763,000.00	33.00%	RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)
JVRMX2745HDR	$321,500.00	33.00%	RMX 2000 IP only 22HD1080p/45HD720p/90SD/135CIF resource configured & licensed system equipped with one (1) MPMx-D and one (1) MPMx-S Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
5230-74601-015	$85,000.00	33.00%	RPCS Virtual Edition 15HD/30SD/45SVC resource configured & licensed system (Maintenance Contract Required)
2200-15100-001	$519.00	33.00%	SoundStation2 (analog) conference phone without display. Non-expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.
VRMX4000P-DC	$75,000.00	33.00%	RMX 4000 DC including all required FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.

Part Number	MSRP	DIR Discount %	Product Description
JVRMX1510HDR	$75,500.00	33.00%	RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC, TAA Compliant software release (Maintenance Contract Required)
J5230-76301-001	$10,000.00	33.00%	DMA 7000 Appliance for UC APL - Add 100 Call Licenses. Use with J2200-76360-100 only. (Maintenance Contract Required)
2230-40300-001	$1,449.00	33.00%	SoundStation IP 7000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 1.5A, 48V/50W; NA power plug; 25ft/7.6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil.
VRMX4015HDRX	$154,000.00	33.00%	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required)
5230-76400-450	$10,700.00	33.00%	DMA 7000 Virtual Edition - Software, 100 Call Licenses (Maintenance Contract Required)
J5230-76301-100	$3,000.00	33.00%	DMA 7000 Appliance for UC APL - API License. Only purchase to upgrade earlier DMA version, not needed for J2200-76360-100. Maintenance Included.
VRMX2045HDRX	$277,000.00	33.00%	RMX 2000/MPMRx IP only 11x1080p60/22x1080p60/45x720p/90xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card (Maintenance Contract Required).
VRMX4330HDR	$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
VRMX4330HDR-DC	$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
JVRMX4330HDR	$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX2720HDR	$151,500.00	33.00%	RMX 2000 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
VRMX2720HDR	$151,500.00	33.00%	RMX 2000 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)
JVRMX2760HDR	$423,500.00	33.00%	RMX 2000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
VRMX2760HDR	$423,500.00	33.00%	RMX 2000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. (Maintenance Contract Required)
JVRMX4330HDR-DC	$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4360HDR-DC	$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
J5230-76301-004	$400,000.00	33.00%	DMA 7000 Appliance for UC APL - Add 5000 Call Licenses. Use with J2200-76360-100 only. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
VRMX2020HDRX	$132,000.00	33.00%	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Equipped with one (1) MPMRx-S Media Card. For extra capacity system with one MPMRx-D card, please order VRMX2020HDRXD. (Maintenance Contract Required)
RPCS1830-060	$358,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Maintenance contract required.
VRMX2060HDRX	$364,000.00	33.00%	RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required)
2200-16555-001	$6,489.00	33.00%	SoundStation2 EX 10 unit multi-pack(EX Mics NOT Included). Multi-pack is drop shipped directly to one end user location.
2230-18064-025	$1,999.00	33.00%	Polycom Teleworker Solution bundle offering incl. VVX 1500 D dual stack business media phone for business-grade desktop video & VBP 200E network appliance(First year maintenance contract required).
VRMX4060HDRX-DC	$415,000.00	33.00%	RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required)
2230-18064-025	$1,999.00	33.00%	Polycom Teleworker Solution bundle offering incl. VVX 1500 D dual stack business media phone for business-grade desktop video & VBP 200E network appliance(First year maintenance contract required).
VRMX4060HDRX	$415,000.00	33.00%	RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required)
RPCS1830-020	$136,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Maintenance contract required.
JVRMX2715HDR	$117,500.00	33.00%	RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Modules. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX2715HDR	$117,500.00	33.00%	RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)
2230-40500-001	$2,989.00	33.00%	SoundStation IP 7000 multi-unit connectivity kit. For large room coverage. Includes two consoles, multi-interface module with universal power supply, 6ft/1.8m power cord with NA plug and 25ft/7.6m console interconnect cable. Does not include Brazil.
5230-74601-020	$113,000.00	33.00%	RPCS Virtual Edition 20HD/40SD/60SVC resource configured & licensed system (Maintenance Contract Required)
2200-40000-001	$1,339.00	33.00%	SoundStation IP 7000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25ft/7.6m CAT5 shielded Ethernet cable. Does not include Russia.
2230-18064-025	$1,999.00	33.00%	Polycom Teleworker Solution bundle offering incl. VVX 1500 D dual stack business media phone for business-grade desktop video & VBP 200E network appliance(First year maintenance contract required).
VRMX4090HDRX-DC	$589,000.00	33.00%	RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
VRMX4360HDR	$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
2200-15660-001	$1,029.00	33.00%	SoundStation IP6000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 0.4A, 48V/19W; NA power plug; 25ft/7.6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil.
JVRMX4360HDR	$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. AC Power.UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-07800-160	$1,019.00	33.00%	SoundStation2W (Expandable) 1.9GHz DECT 6.0 Wireless. Includes Base Station (PSTN), 2 100-240V AC power supplies, 2 power cords with US plug, 24 hour talk time battery, 2.8m/9ft telco cable, 1.2m/4ft mobile phone cable (3.5mm), secure voice encryption.
G2200-12651-001	$479.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Ships with NA Power Supply. Made in TAA Compliant Country.
2200-18061-025	$1,099.00	33.00%	VVX 1500 6-line Business Media Phone with video capability and HD Voice, POE. Ships without power supply.
VRMX4090HDRX	$589,000.00	33.00%	RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
VRMX2015HDRX	$103,000.00	33.00%	RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required)
G2200-19000-001	$899.00	33.00%	SoundStation Duo dual-mode conference phone incl Pwr Supply, Power Cord with North American plug, Power Injection Module(PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable, 2.1m Cat5 cable and Quick Start Guide. Made in TAA Compliant Country.
RPCS1810-015	$97,500.00	33.00%	RP Collaboration Server 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Maintenance contract required.
2200-19000-001	$849.00	33.00%	SoundStation Duo dual-mode conference phone including Power Supply, Power Cord with North American plug, Power Injection Module (PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable, 2.1m Cat5 cable and Quick Start Guide
JVRMX2730HDR	$219,500.00	33.00%	RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-07850-160	$4,899.00	33.00%	SoundStation2W (Expandable) 1.9GHz DECT 6.0 Wireless, 5-pack Multi-pack is drop shipped directly to one end user location
VRMX2730HDR	$219,500.00	33.00%	RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)
2200-15600-001	$929.00	33.00%	SoundStation IP 6000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25ft/7.6m Cat5 shielded Ethernet cable. Does not include China, Russia.
2200-18064-025	$1,199.00	33.00%	VVX 1500 D dual stack (SIP&H.323) business media phone with video capability and HD Voice, PoE. Ships without power supply. (First year maintenance contract required)
J5230-76301-003	$90,000.00	33.00%	DMA 7000 Appliance for UC APL - Add 1000 Call Licenses. Use with J2200-76360-100 only. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2230-40600-025	$1,339.00	33.00%	SoundStation IP 7000 (SIP) conference phone. 802.3af PoE model. Expandable. Including 25ft/7.6m CAT5 shielded Ethernet cable and 3m/10ft CLink 2 cable (for integration with compatible RealPresence Group Series and HDX Series). Does not include Russia.
JVRMX1515HDR	$108,000.00	33.00%	RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC, TAA Compliant software release. (Maintenance Contract Required)
G2200-18064-025	$1,299.00	33.00%	VVX 1500 G dual stack (SIP&H.323) business media phone with video capability and HD Voice. PoE. Made in a TAA compliant country. Ships without power supply. (First year premier maintenance contract required)
G2200-18064-025	$1,299.00	33.00%	VVX 1500 G dual stack (SIP&H.323) business media phone with video capability and HD Voice. PoE. Made in a TAA compliant country. Ships without power supply. (First year premier maintenance contract required)
2200-18061-025	$1,099.00	33.00%	VVX 1500 6-line Business Media Phone with video capability and HD Voice, POE. Ships without power supply.
2200-18064-025	$1,199.00	33.00%	VVX 1500 D dual stack (SIP&H.323) business media phone with video capability and HD Voice, PoE. Ships without power supply. (First year maintenance contract required)
VRMX4015HDRX-DC	$154,000.00	33.00%	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required)
RPCS1830-040	$242,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system. Maintenance contract required.
VRMX4030HDRX-DC	$241,000.00	33.00%	RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required)
VRMX1515HDR	$108,000.00	33.00%	RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
VRMX1530HDR	$205,500.00	33.00%	RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)
J5230-76301-005	$5,000.00	33.00%	DMA 7000 Appliance for UC APL - Add 50 Call Licenses. Use with J2200-76360-100 only. (Maintenance Contract Required)
VRMX4030HDRX	$241,000.00	33.00%	RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required)
VRMX4360HDR-DC	$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
5230-74601-010	$57,500.00	33.00%	RPCS Virtual Edition 10HD/20SD/30SVC resource configured & licensed system (Maintenance Contract Required)
2200-44500-018	$394.00	33.00%	Microsoft Lync edition VVX 500 12-line Business Media Phone with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-12450-025	$309.00	33.00%	SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Ships without power supply.

Part Number	MSRP	DIR Discount %	Product Description
2200-12450-225	$309.00	33.00%	SoundPoint IP 450, Symbol Keycaps, 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply.
2215-76310-000	$29,000.00	33.00%	DMA 7000 Appliance - Dual Servers, Software, 10 Call Licenses. (Maintenance Contract Required)
2200-12360-025	$119.00	33.00%	SoundPoint IP 321, 2-line SIP desktop phone with single 10/100 Ethernet port and PoE support. Compatible Partner platform: 20. Does not include AC power supply
VRMX4420HDR-DC	$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
2200-12651-025	$435.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply
JVRMX4420HDR-DC	$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-46135-001	$209.00	33.00%	VVX 300 6-line Desktop Phone with HD Voice. Ships with universal power supply with NA power plug.
VRMX4180HDRX-DC	$1,111,000.00	33.00%	RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Equipped with three (3) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)
2200-12360-225	$119.00	33.00%	SoundPoint IP 321, Symbol Keycaps, 2-line SIP desktop phone with single 10/100 Ethernet port and PoE support. Compatible Partner platform: 20. Does not include AC power supply.
J5230-76301-002	$47,500.00	33.00%	DMA 7000 Appliance for UC APL - Add 500 Call Licenses. Use with J2200-76360-100 only. (Maintenance Contract Required)
5230-76400-350	$40,900.00	33.00%	DMA 7000 Virtual Edition - Software, 500 Call Licenses (Maintenance Contract Required)
G2200-46157-025	$319.00	33.00%	VVX 400 12-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
2200-12450-001	$329.00	33.00%	SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Ships with 24V 0.5A universal power adapter with NA power plug.
2200-46162-001	$329.00	33.00%	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice. Ships with universal power supply with NA power plug.
G2200-12450-025	$339.00	33.00%	SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 1. PoE. Ships without Power Supply. Made in TAA Compliant Country.
2200-12550-025	$355.00	33.00%	SoundPoint IP 550 SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Does not include AC power supply
2200-12550-225	$355.00	33.00%	SoundPoint IP 550, Symbol Keycaps, SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Does not include AC power supply.
G2200-46162-025	$359.00	33.00%	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
2200-12550-001	$369.00	33.00%	SoundPoint IP 550 SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Ships with universal power supply with NA power plug.
2200-44500-025	$379.00	33.00%	VVX 500 12-line Business Media Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.

Part Number	MSRP	DIR Discount %	Product Description
G2200-12550-025	$385.00	33.00%	SoundPoint IP 550 4-line IP phone with HD Voice. Compatible Partner platform: 20. Country Group: 1. PoE. Ships without Power Supply. Made in TAA Compliant Country.
2200-46162-018	$314.00	33.00%	Microsoft Lync edition VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-76300-550	$39,000.00	33.00%	DMA 7000 Appliance - Dual Servers, Software, 100 Call Licenses. (Maintenance Contract Required)
2200-12651-225	$435.00	33.00%	SoundPoint IP 650, Symbol Keycaps, 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply.
G2200-44500-025	$439.00	33.00%	VVX 500 12-line Business Media Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
VRMX1525	$37,000.00	33.00%	RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q (Maintenance Contract Required)
2200-46135-025	$179.00	33.00%	VVX 300 6-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-46135-018	$194.00	33.00%	Microsoft Lync edition VVX 300 6-line Desktop Phone with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-12365-225	$149.00	33.00%	SoundPoint IP 331, Symbol Keycaps, 2-line SIP desktop phone with integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply.
2200-12375-025	$199.00	33.00%	SoundPoint IP 335, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply
2200-12375-225	$199.00	33.00%	SoundPoint IP 335, Symbol Keycaps, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply.
2200-12365-025	$149.00	33.00%	SoundPoint IP 331, 2-line SIP desktop phone with integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply
2200-46161-025	$219.00	33.00%	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-46162-025	$299.00	33.00%	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-76300-350	$54,000.00	33.00%	DMA 7000 Appliance - Server, Software, 500 Call Licenses. (Maintenance Contract Required)
VRMX4180HDRX	$1,111,000.00	33.00%	RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Equipped with three (3) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
2200-46161-018	$234.00	33.00%	Microsoft Lync edition VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
G2200-46135-025	$239.00	33.00%	VVX 300 6-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
2200-46161-001	$249.00	33.00%	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice. Ships with universal power supply with NA power plug.
RPCS1810-005	$39,500.00	33.00%	RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system. Maintenance contract required.

Part Number	MSRP	DIR Discount %	Product Description
VRMX4420HDR	$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
2200-46157-025	$259.00	33.00%	VVX 400 12-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-46157-018	$274.00	33.00%	Microsoft Lync edition VVX 400 12-line Desktop Phone with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
G2200-46161-025	$279.00	33.00%	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
5230-74601-005	$30,000.00	33.00%	RPCS Virtual Edition 5HD/10SD/15SVC resource configured & licensed system (Maintenance Contract Required)
2200-46157-001	$289.00	33.00%	VVX 400 12-line Desktop Phone with HD Voice. Ships with universal power supply with NA power plug.
G2200-12375-025	$229.00	33.00%	SoundPoint IP 335, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platforms, 20. Country Group: 1. Ships without Power Supply. Made in TAA Compliant Country.
VRMX2000P	$25,000.00	33.00%	RMX 2000 including all require FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.
2200-12560-001	$469.00	33.00%	SoundPoint IP 560 SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner platforms, 20. Includes AC power supply with plug for North America.
VRMX1505HDRE	$60,000.00	33.00%	RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)
2200-12335-001	$15.00	33.00%	Universal Power Supply for SPIP 320, SPIP 330, SPIP 430, SPIP 550, SPIP 601& SPIP 650. 1-pack, 24V, 0.5A, NA power plug.
G2200-12651-025	$465.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. PoE. Ships without Power Supply. Made in TAA Compliant Country.
2200-12560-225	$449.00	33.00%	SoundPoint IP 560, Symbol Keycaps, SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner Platforms: 20. Does not include AC power supply.
G2200-12560-025	$479.00	33.00%	SoundPoint IP 560 4-line, Gigabit Ethernet IP phone with HD Voice. Compatible Partner platform: 20. Country Group: 1. PoE. Ships without Power Supply. Made in TAA Compliant Country.
VRMX4240HDRX-DC	$1,460,000.00	33.00%	RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/240x720p/480xSD resource configured & licensed system. Equipped with four (4) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)
JVRMX1505HDR	$43,000.00	33.00%	RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC, TAA Compliant software release(Maintenance Contract Required)
VRMX2745HDR	$321,500.00	33.00%	RMX 2000 IP only 22HD1080p/45HD720p/90SD/135CIF resource configured & licensed system equipped with one (1) MPMx-D and one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)
VRMX1505HDR	$43,000.00	33.00%	RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2200-44500-001	$409.00	33.00%	VVX 500 12-line Business Media Phone with HD Voice. Ships with universal power supply with NA power plug.
VRMX4240HDRX	$1,460,000.00	33.00%	RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/260x720p/480xSD resource configured & licensed system. Equipped with four (4) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
2200-17448-001	$50.00	33.00%	5-pk handset and cord for IP320, IP321, IP330, and IP331.
2200-12651-001	$449.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Ship with 24V 0.5A universal power adapter with NA power plug.
JVRMX4420HDR	$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. AC Power UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-12560-025	$449.00	33.00%	SoundPoint IP 560 SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner Platforms: 20. Ships without power supply.
4872-00758-112	$135.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020
4870-01227-007	$3,000.00	0.50%	Remote-only Implementation, External Wowza Media Server (CPE hardware, software)
4870-01224-007	$3,000.00	0.50%	Remote-only Integration, Media Editor v5.x and v6.0 with a Capture Station v5.x and v6.0
4870-01232-007	$2,500.00	0.50%	Remote-Only Basic Implementation, Refresh for Capture Station Pro, Portable Pro or SDI appliance being configured to work with an attached PRMM v6.x or greater. Training not included
4870-01241-007	$9,000.00	0.50%	Remote-only Basic Implementation, Media Mgr v6.x SW on one Windows server (or VM)-500 users. Includes nonSSL AD; 1 forest & Mobility Transcoding per server. Does not include other LDAP intg, add'l portal, SSL,ld-bal, Lync/ST, train or other integ options
4870-00754-112	$2,500.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) Appliance
4870-01226-007	$3,000.00	0.50%	Remote-only Implementation, External Windows IIS Media Server (CPE hardware, software)
4872-00792-112	$39,150.00	0.50%	Elite Premier, One Year, Polycom Video Media Center (VMC) - Enterprise Edition
4872-00776-112	$2,600.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Template Editor
4870-01221-007	$2,500.00	0.50%	Remote-only RSS or Capture Server integration with Media Manager
7200-67239-001	$1,380.00	0.50%	NetMonTool-M22 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 1 Year
4870-00372-370	$260,590.00	0.50%	ImmersiveCare 24x7x4, Three year, RPX HD 400 Series (see support.polycom.com for availability information)
6867-08293-206	$9,125.00	0.50%	UC Network Monitoring Service Six (6) Days Remote Consultancy over a 12 month Period
4872-01261-112	$9,180.00	0.50%	Elite Premier, One Year, Capture Server Virtual Edition records up to 12 SIP/H323 calls, 6 of which can be used as live streams
4870-64700-355	$134,730.00	0.50%	ImmersiveCare, Three Year, RealPresence Immersive Studio Series
6867-08414-004	$39,845.00	0.50%	Adoption Campaign Service- Large Package (shipping fees not included)
4870-01225-007	$3,000.00	0.50%	Remote-only Implementation, External Windows Media Server (CPE hardware, software)

Part Number	MSRP	DIR Discount %	Product Description
4872-00372-170	$109,120.00	0.50%	Elite ImmersiveCare 24x7x4, One year, RPX HD 400 Series (see support.polycom.com for availability information)
4870-01009-030	$10,995.00	0.50%	Implementation, Polycom OTX100 Compact (see Service Description for specific details)
4870-01008-030	$10,995.00	0.50%	Implementation, Polycom OTX100 (see Service Description for specific details)
6867-08500-004	$2,300.00	0.50%	API SW Integration 20 hrs of software development. Time may be used as project or over 12 months from time of purchase. Development for use with DMA and Res Mgr APIs. MUST BE PURCHASED WITH 200, 500, OR 1000 BLOCK. CAN NOT BE PURCHASED INDEPENDENTLY
4870-01010-355	$108,974.00	0.50%	ImmersiveCare, Three year, RPX HD 200 Series
4872-01008-355	$38,035.00	0.50%	Elite ImmersiveCare, Three year, Polycom OTX 100
4870-00832-355	$3,708.00	0.50%	ImmersiveCare, Three year, HD Doc Camera for TPX
4870-01261-112	$6,800.00	0.50%	Premier, One Year, Capture Server Virtual Edition records up to 12 SIP/H323 calls, 6 of which can be used as live streams
6867-08500-012	$5,000.00	0.50%	API Application Maintenance; Block of 50 Hours
4877-01008-536	$36,375.00	0.50%	Polycom Advantage ImmersiveCare, Three year, Polycom OTX100 (Requires all systems to be covered by Advantage)
4872-01009-155	$11,930.00	0.50%	Elite ImmersiveCare, One year, Polycom OTX 100 Compact
6867-08412-001	$11,895.00	0.50%	RealPresence Platform Solution Design Service- Standard. Produce a detailed design solution to enable implementation of the Polycom RealPresence Platform solution.
4872-01262-112	$11,610.00	0.50%	Elite Premier, One Year, Capture Server Virtual Edition records up to 18 SIP/H323 calls, 9 of which can be used as live streams
6867-00910-114	$5,000.00	0.50%	This Service implements Polycom RealConnect for Microsoft Lync 2013. This offering applies to Customers who have a functional Polycom DMA, RMX, Local Cluster or Super Cluster in a single or multi-site deployment integrated with Microsoft Lync
4870-01262-112	$8,600.00	0.50%	Premier, One Year, Capture Server Virtual Edition records up to 18 SIP/H323 calls, 9 of which can be used as live streams
4877-00390-517	$37,130.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, TPX 300 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
6867-00910-104	$8,495.00	0.50%	PCO Integration - UC Professional Services for Microsoft Exchange 2010 PCO Integration Full Solution Deployment. Includes design, plan and on-site integration of Polycom components to Microsoft UC environment to affect PCO integration.
4877-01009-516	$11,415.00	0.50%	Polycom Advantage ImmersiveCare, One year, Polycom OTX100 Compact (Requires all systems to be covered by Advantage)
6867-08500-067	$8,800.00	0.50%	Application to enable one touch Dial on Polycom Endpoints (GS/HDX) that are configured to synchronize with Microsoft Exchange calendars.
6867-00088-001	$5,220.00	0.50%	RealPresence Implementation Service Specialization Practical Field Training. An on-site engagement to validate a partner's RealPresence Platform Implementation competency through the Polycom Practical Field Training process
6867-00920-101	$7,495.00	0.50%	Full Solution Deployment of Polycom video integration with IBM UC environment including IBM Lotus Sametime Server v 8.5.2 only. Includes integration of components and roll-out support. This is a required service when integrating Polycom w/ IBM Sametime.

Part Number	MSRP	DIR Discount %	Product Description
4872-00390-170	$38,170.00	0.50%	Elite ImmersiveCare 24x7x4, One year, TPX 300 Series (see support.polycom.com for availability information)
6867-07805-001	$1,235.00	0.50%	One Day of Project Management; T & E not included,each day must be a separate line on customer's PO to Polycom,Professional Services team must be engaged by the SBDM to review requirements and determine the number of days required to deliver the service.
6867-00910-101	$8,495.00	0.50%	PCO Integration - UC Professional Services for Microsoft Exchange 2007 PCO Integration Full Solution Deployment. Includes design, plan and on-site integration of Polycom components to Microsoft UC environment to affect PCO integration.
6867-08415-003	$49,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 200 hardware endpoints and up to 800 software endpoints, registered to RealPresence Platform.
4870-01209-007	$2,500.00	0.50%	Remote-Only Basic Implementation, one additional portal Media Manager v6.x to match main portal style (logo, header image, font, search) config & setup of welcome/startup page. Includes AD (1 forest). Other options & training are priced separately
4870-64700-155	$49,900.00	0.50%	ImmersiveCare, One Year, RealPresence Immersive Studio Series
4877-01261-513	$8,160.00	0.50%	Polycom Advantage, One Year, Capture Server Virtual Edition records up to 12 SIP/H323 calls, 6 of which can be used as live streams
4872-00764-112	$11,340.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates
4870-01219-007	$2,500.00	0.50%	Remote-only Implementation, Media Editor software on compatible client PC (Requires Windows 7) configured to work with an attached Media Manager v6.5 or greater (non Media Manager v6.5 use 4870-01220-007). Training is not included
4870-00588-007	$7,500.00	0.50%	Multipoint Layout Application Implementation for a Polycom immersive telepresence solution using Polycom's RMX MCU platform (see Service Description for specific details)
6867-20000-001	$8,765.00	0.50%	Video over IP Network Diagnosis Service. (see Service Description for specific details) T&E not included.
6867-70000-001	$42,200.00	0.50%	Advanced Services Enterprise SmartStart includes Solution Design, Network Readiness w/o annual license and one-year Adoption Portal, Enterprise Edition, max 1000 users
4870-01009-155	$10,686.00	0.50%	ImmersiveCare, One year, Polycom OTX100 Compact
4870-01010-370	$151,307.00	0.50%	ImmersiveCare 24x7x4, Three year, RPX HD 200 Series (see support.polycom.com for availability information)
4877-64700-536	$148,205.00	0.50%	Polycom Advantage ImmersiveCare, Three Year, RealPresence Immersive Studio Series
4870-01216-007	$6,000.00	0.50%	Remote-only Integration, Media Manager v6.x with compatible Digital Signage systems (see release notes for latest list)
4872-00866-155	$6,900.00	0.50%	Elite ImmersiveCare, One Year, OTX+9
6867-08278-033	$6,025.00	0.50%	RP Migration Service for CMA 4000 to Video Dual Manager 400. During business hours. Must be purchased with CMA 4000 to VDM Migration Media Kit and appropriate VDM Migration License part codes. Must have a maintenance contract in place.
6867-08293-201	$1,825.00	0.50%	UC Network Monitoring Service One (1) Day Remote Consultancy
4872-00886-155	$44,850.00	0.50%	Elite ImmersiveCare, One year, OTX 300 Series
6867-70000-001	$42,200.00	0.50%	Advanced Services Enterprise SmartStart includes Solution Design, Network Readiness w/o annual license and one-year Adoption Portal, Enterprise Edition, max 1000 users

State of Texas DIR Technology Conferencing And Services

DIR-SDD-2001

Polycom MSRP Price List

Part Number	MSRP	DIR Discount %	Product Description
4870-01009-370	$43,600.00	0.50%	ImmersiveCare 24x7x4, Three year, Polycom OTX100 Compact (see support.polycom.com for availability information)
7200-67249-001	$1,980.00	0.50%	NetMonTool-M30 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 1 Year
6867-08500-006	$6,300.00	0.50%	API SW Integration 60 hrs of software development. Time may be used as project or over 12 months from time of purchase. Development for use with DMA and Res Mgr APIs. MUST BE PURCHASED WITH 200, 500, OR 1000 BLOCK. CAN NOT BE PURCHASED INDEPENDENTLY
4877-00886-536	$109,395.00	0.50%	Polycom Advantage ImmersiveCare, Three year, OTX 300 Series (Requires all systems to be covered by Advantage)
7200-67251-001	$6,380.00	0.50%	NetMonTool-R40 rack appliance based measurement point kit, includes appliance, base license with (40) WAN and (100) LAN Path capability and AppView Video 1 Year
6867-08278-036	$6,025.00	0.50%	RP Migration Service for CMA 4000/5000 to Resource Manager. During business hours. Must be purchased with CMA to RM Migration Media Kit and appropriate Transition or Migration License part codes. Must have a maintenance contract in place.
4870-64700-911	$6,955.00	0.50%	Installation Uplift for Seismic-compliant system. Must be purchased with the appropriate Immersive Studio Implementation.
6867-08413-021	$2,995.00	0.50%	Adoption Portal Service - Starter Edition, 1 Year subscription. For up to 100 users.
4870-01010-155	$42,745.00	0.50%	ImmersiveCare, One year, RPX HD 200 Series
4877-01263-513	$9,600.00	0.50%	Polycom Advantage, One Year, Capture Server Virtual Edition records up to 40 SIP/H323 calls, 0 of which can be used as live streams
4877-01010-536	$116,410.00	0.50%	Polycom Advantage ImmersiveCare, Three year, RPX HD 200 Series (Requires all systems to be covered by Advantage)
4877-01010-537	$116,410.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, RPX HD 200 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-63350-030	$2,975.00	0.50%	Implementation service for Upgrade from original touch panel to new Polycom Touch Control- for RPX 2.0 or later and OTX Rev A solutions only
4870-63350-030	$2,975.00	0.50%	Implementation service for Upgrade from original touch panel to new Polycom Touch Control- for RPX 2.0 or later and OTX Rev A solutions only
4870-01254-007	$9,990.00	0.50%	Implementation, Capture Server Appliance, records up to 40 calls, 0 of which can be used as live streams.
4877-00886-516	$42,900.00	0.50%	Polycom Advantage ImmersiveCare, One year, OTX 300 Series (Requires all systems to be covered by Advantage)
6867-08414-001	$9,995.00	0.50%	Adoption Campaign Service- Starter Package (shipping fees not included)
6867-70000-001	$42,200.00	0.50%	Advanced Services Enterprise SmartStart includes Solution Design, Network Readiness w/o annual license and one-year Adoption Portal, Enterprise Edition, max 1000 users
4877-01009-537	$45,290.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, Polycom OTX100 Compact (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4872-01263-112	$10,800.00	0.50%	Elite Premier, One Year, Capture Server Virtual Edition records up to 40 SIP/H323 calls, 0 of which can be used as live streams
6867-08415-002	$39,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 100 hardware endpoints and up to 400 software endpoints, registered to RealPresence Platform.

Part Number	MSRP	DIR Discount %	Product Description
6867-70000-002	$10,600.00	0.50%	Advanced Service SMB SmartStart includes SMB Discovery and Design, Adoption Portal Video Library Starter Edition, up to 100 users, 1-yr M30 license and 1 day network consutling
4870-01263-001	$9,990.00	0.50%	Remote Implementation, Capture Server Virtual Edition, records up to 40 SIP/H323 calls, 0 of which can be used as live streams.
6867-70000-002	$10,600.00	0.50%	Advanced Service SMB SmartStart includes SMB Discovery and Design, Adoption Portal Video Library Starter Edition, up to 100 users, 1-yr M30 license and 1 day network consutling
4872-00770-112	$5,670.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover
4870-00886-030	$49,000.00	0.50%	Implementation, OTX 300 Series (see Service Description for specific details)
6867-08235-100	$1,500.00	0.50%	Global Project Management for Polycom's Global Fulfillment Program, Per site fee for Direct End User Support Model (includes initial solution component)
6867-00068-001	$266,193.00	0.50%	JMTC Resident Engineer 1 yr
4877-00372-537	$270,670.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, RPX HD 400 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-00886-155	$40,170.00	0.50%	ImmersiveCare, One year, OTX 300 Series
4877-01262-513	$10,320.00	0.50%	Polycom Advantage, One Year, Capture Server Virtual Edition records up to 18 SIP/H323 calls, 9 of which can be used as live streams
4877-01010-516	$45,650.00	0.50%	Polycom Advantage ImmersiveCare, One year, RPX HD 200 Series (Requires all systems to be covered by Advantage)
4872-00788-112	$10,800.00	0.50%	Elite Premier, One Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition
4870-00832-155	$1,545.00	0.50%	ImmersiveCare, One year, HD Doc Camera for TPX
4870-00886-048	$6,500.00	0.50%	Union Labor Uplift for OTX 300 Series Implementation
4870-01010-048	$9,295.00	0.50%	Union Labor Uplift for RPX HD 200 Series - v2.x or later Implementation
4870-64700-048	$8,100.00	0.50%	Union Labor Uplift for ITP Implementation, RealPresence Immersive Studio Series
4872-01010-155	$47,725.00	0.50%	Elite ImmersiveCare, One year, RPX HD 200 Series
7200-67249-003	$5,940.00	0.50%	NetMonTool-M30 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 3 Years
6867-08413-010	$5,995.00	0.50%	Polycom Adoption Portal - Video Library - 1 year subscription
6867-08279-401	$5,995.00	0.50%	RealPresence Endpoint Upgrade Service.Up to fifteen (15) Polycom supported video endpoints. Service delivered from one designated Customer location.(All details and requirements in the service description)
4870-01210-007	$8,000.00	0.50%	Remote-Only Implementation, one additional V6.x Media Manager portal with previously implemented SharePoint (5230-75001-004) into Production environment. Does not include training
4870-00758-112	$100.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020
4870-01217-007	$2,500.00	0.50%	Remote-only Basic Implementation, Capture Station Pro, Portable Pro or SDI appliance being configured to work with an attached PRMM v6.X or greater (for use without PRMM v6.5 use 4870-01218-007). Training is not included

Part Number	MSRP	DIR Discount %	Product Description
4870-01263-112	$8,000.00	0.50%	Premier, One Year, Capture Server Virtual Edition records up to 40 SIP/H323 calls, 0 of which can be used as live streams
6867-00910-109	$6,500.00	0.50%	This Service upgrades an existing Polycom Real Presence Platform (RPP) Integration from Microsoft Lync 2010 to 2013 using the same Design as the Lync 2010
4877-01263-533	$25,920.00	0.50%	Polycom Advantage, Three Year, Capture Server Virtual Edition records up to 40 SIP/H323 calls, 0 of which can be used as live streams
6867-08415-004	$59,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 300 hardware endpoints and up to 1200 software endpoints, registered to RealPresence Platform.
7200-67251-003	$19,140.00	0.50%	NetMonTool-R40 rack appliance based measurement point kit, includes appliance, base license with (40) WAN and (100) LAN Path capability and AppView Video 3 Years
4870-64700-170	$79,840.00	0.50%	ImmersiveCare 4 hr, One Year, RealPresence Immersive Studio Series
4872-01008-370	$58,205.00	0.50%	Elite ImmersiveCare 24x7x4, Three year, Polycom OTX 100 (see support.polycom.com for availability information)
6867-07985-001	$620.00	0.50%	Project Managed End Point Deployment. Service is priced per endpoint and includes kick-off meeting, project plan, site readiness, and status updates. Not applicable for Global Fulfillment orders.
4870-01009-355	$27,249.00	0.50%	ImmersiveCare, Three year, Polycom OTX100 Compact
4872-00762-112	$610.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520
4870-01113-007	$4,000.00	0.50%	Remote-only Installation of the PRMM Reporting Server software (Windows Server & SQL Server not included)
4870-01010-170	$59,328.00	0.50%	ImmersiveCare 24x7x4, One year, RPX HD 200 Series (see support.polycom.com for availability information)
4870-01201-007	$3,750.00	0.50%	Remote-only Basic Implementation, Media Manager v6.x single appliance-500 users. Includes non SSL AD; 1 forest & Mobility Transcoding per server. Does not include other LDAP intg, SSO, additional portal, SSL, ld-bal, Lync/ST, train or other integ
4870-01190-007	$3,500.00	0.50%	Remote-only Installation, PRMM Mobility Integration
4870-01203-007	$3,750.00	0.50%	Remote Implementation, Media Manager v6.x single appliance-250 users. Includes non SSL AD; 1 forest & Mobility Transcoding/server. Does not include other LDAP intg, SSO, add portal, SSL, ld-bal, Lync/ST, train or other integ options. Maint req
4870-01233-007	$3,750.00	0.50%	Remote Implementaion, RP Media Manager VE v6.x (VMWare/HyperV) w/500 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utility (Lync/ST). Physical Shipment. Required basic (or opt'l advanced) 1 year HW/SW support.
4877-00372-517	$106,145.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, RPX HD 400 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-01218-007	$3,750.00	0.50%	Remote-only Implementation, Capture Station Pro, Portable Pro or SDI Appliance Option that will be integrated with web/stream servers OTHER than a PRMM v6.x (for example Blackboard Integration). Training is not included.
4872-64700-155	$57,385.00	0.50%	Elite ImmersiveCare, One Year, RealPresence Immersive Studio Series
4872-00778-112	$785.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Content Manager
4870-00886-355	$102,485.00	0.50%	ImmersiveCare, Three year, OTX 300 Series
4872-00772-112	$785.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Player Appliance

Part Number	MSRP	DIR Discount %	Product Description
4877-01009-517	$17,760.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, Polycom OTX100 Compact (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-01157-007	$4,000.00	0.50%	Remote-Only PRMM Installation support of Directory Services Module (LDAP)
6867-08415-006	$79,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 500 hardware endpoints and up to 2000 software endpoints, registered to RealPresence Platform.
4870-01261-312	$18,360.00	0.50%	Premier, Three Year, Capture Server Virtual Edition records up to 12 SIP/H323 calls, 6 of which can be used as live streams
4870-01220-007	$3,750.00	0.50%	Remote-only Implementation, Media Editor software on compatible client PC (Requires Windows 7) that will be integrated with web/stream servers OTHER than Media Manager v6.5 (for example Blackboard Integration)
4870-01172-007	$2,500.00	0.50%	Remote-only Implementation, Polycom RealPresence Media Editor, when Media Editor is NOT part of a larger VCM (PRMM, Capture Station; Capture Server/RSS) Implementation.
6867-08414-003	$28,175.00	0.50%	Adoption Campaign Service- Medium Package (shipping fees not included)
4877-64700-517	$85,330.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One Year, RealPresence Immersive Studio Series
6867-70000-004	$27,900.00	0.50%	Advanced Services O365 Implementation SmartStart includes Lync Implementation and RPP Standard Integration
4877-01262-533	$27,865.00	0.50%	Polycom Advantage, Three Year, Capture Server Virtual Edition records up to 18 SIP/H323 calls, 9 of which can be used as live streams
6867-08413-013	$18,995.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 10,000 users.
4872-01009-170	$18,260.00	0.50%	Elite ImmersiveCare 24x7x4, One year, Polycom OTX 100 Compact (see support.polycom.com for availability information)
4877-00886-517	$66,770.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, OTX 300 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-01235-007	$3,750.00	0.50%	Remote Implementation, RP Media Manager VE v6.x (VMWare/HyperV) w/250 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utility (Lync/ST). Physical Shipment. Required basic (or opt'l advanced) 1 year HW/SW support
6867-08415-005	$69,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 400 hardware endpoints and up to 1600 software endpoints, registered to RealPresence Platform.
4872-00886-170	$68,640.00	0.50%	Elite ImmersiveCare 24x7x4, One year, OTX 300 Series (see support.polycom.com for availability information)
4872-00390-155	$24,950.00	0.50%	Elite ImmersiveCare, One year, TPX 300 Series
4872-01008-170	$22,825.00	0.50%	Elite ImmersiveCare 24x7x4, One year, Polycom OTX 100 (see support.polycom.com for availability information)
4877-01010-517	$61,630.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, RPX HD 200 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-00762-112	$450.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520
4870-00372-030	$75,000.00	0.50%	Implementation, RPX HD 400 Series (see Service Description for specific details)

Part Number	MSRP	DIR Discount %	Product Description
6867-00910-113	$24,000.00	0.50%	Implements Real Presence Platform (RPP) Integration with. RealConnect to Microsoft Lync 2010/2013. This advanced offering applies to Customers with a Polycom Super Cluster in a geographically distributed multi-site deployment (Maint. Contract Reqd.)
6867-08500-001	$23,000.00	0.50%	API SW Integration - 200 hours of software development. Time may be used as project, or over the course of 12 months from the time it was purchased. Development intended for use with DMA and Res Mgr APIs.
4870-01262-312	$23,220.00	0.50%	Premier, Three Year, Capture Server Virtual Edition records up to 18 SIP/H323 calls, 9 of which can be used as live streams
4870-00886-170	$64,272.00	0.50%	ImmersiveCare 24x7x4, One year, OTX 300 Series (see support.polycom.com for availability information)
4870-00372-155	$63,855.00	0.50%	ImmersiveCare, One year, RPX HD 400 Series
4872-01010-170	$63,360.00	0.50%	Elite ImmersiveCare 24x7x4, One year, RPX HD 200 Series (see support.polycom.com for availability information)
4877-00372-516	$68,195.00	0.50%	Polycom Advantage ImmersiveCare, One year, RPX HD 400 Series (Requires all systems to be covered by Advantage)
4870-01008-170	$21,373.00	0.50%	ImmersiveCare 24x7x4, One year, Polycom OTX100 (see support.polycom.com for availability information)
4872-00782-112	$3,900.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Development Server
6867-08413-022	$3,995.00	0.50%	Adoption Portal Service - Starter Edition, 1 Year subscription. For up to 200 users.
4870-01211-007	$25,000.00	0.50%	Remote-Only Media Manager assessment and planning by SME's to install, configure, test, with orientation on SharePoint integration (5230-75001-004) for both Production and/or non-production environments
4872-00790-112	$20,250.00	0.50%	Elite Premier, One Year, Polycom Video Media Center (VMC) - Standard Edition
4870-01213-007	$500.00	0.50%	Remote-only Implementation, one MSA instance integrated with PRMM Media Director, for use with any supported MSA feature, includes content distribution or transcoding. Windows Media and IIS Smooth Streaming only.
4872-00372-155	$71,295.00	0.50%	Elite ImmersiveCare, One year, RPX HD 400 Series
4870-01172-017	$500.00	0.50%	Remote-only Implementation - Polycom RealPresence Media Editor when ME is included as part of a larger VCM (PRMM, Capture Station; Capture Server/RSS) Impl.
4872-00780-112	$785.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Remote Manager
4870-01256-802	$500.00	0.50%	Service re-activation fee, for PRMM Media Editor single license for product more than one year out of support coverage
4870-01010-030	$60,000.00	0.50%	Implementation, RPX HD 200 Series (see Service Description for specific details)
4870-01263-312	$21,600.00	0.50%	Premier, Three Year, Capture Server Virtual Edition records up to 40 SIP/H323 calls, 0 of which can be used as live streams
4870-00390-155	$21,695.00	0.50%	ImmersiveCare, One year, TPX 300 Series
4877-01261-533	$22,030.00	0.50%	Polycom Advantage, Three Year, Capture Server Virtual Edition records up to 12 SIP/H323 calls, 6 of which can be used as live streams
4877-01008-517	$22,205.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, Polycom OTX100 (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
6867-08413-014	$20,995.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 20,000 users.

Part Number	MSRP	DIR Discount %	Product Description
4870-00754-007	$4,995.00	0.50%	Implementation service, Polycom Video Edge (PVE) Appliance (See published Service Description for complete scope)
4872-01009-370	$46,565.00	0.50%	Elite ImmersiveCare 24x7x4, Three year, Polycom OTX 100 Compact (see support.polycom.com for availability information)
6867-00910-107	$13,500.00	0.50%	Implements Polycom Real Presence Platform (RPP) Integration incl. RealConnect to Microsoft Lync 2010/2013. This Standard offering applies to Customers who have a Polycom Single DMA, Local, or RMX in a single site deployment (Maint. Contract Reqd.)
6867-70000-003	$13,600.00	0.50%	Advanced Services O365 Service & Support SmartStart includes 1-year Polycom Premier Lync Technical Support and 1-yearPolycom Premier RPP Integration Support
6867-08414-002	$13,955.00	0.50%	Adoption Campaign Service- Small Package (shipping fees not included)
4872-00774-112	$1,090.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications
4870-01008-155	$13,359.00	0.50%	ImmersiveCare, One year, Polycom OTX100
4870-00760-112	$220.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020
6867-08295-003	$32,740.00	0.50%	Video Network Readiness review of customer network to support high quality video conferencing remote service. (See service description for specific details) T&E not included billed separate for on-site requests
6867-08412-002	$14,495.00	0.50%	RealPresence Platform Solution Design Service- Advanced. Produce a detailed design solution to enable implementation of the RealPresence Platform solution and its integration with a supported 3rd party solution.
4870-01262-001	$4,995.00	0.50%	Remote Implementation, Capture Server Virtual Edition, records up to 18 SIP/H323 calls, 9 of which can be used as live streams.
4870-01261-001	$4,995.00	0.50%	Remote Implementation, Capture Server Virtual Edition, records up to 12 SIP/H323 calls, 6 of which can be used as live streams.
4870-00796-112	$14,500.00	0.50%	Premier, One Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)
4870-01009-170	$17,098.00	0.50%	ImmersiveCare 24x7x4, One year, Polycom OTX100 Compact (see support.polycom.com for availability information)
4870-01246-007	$4,995.00	0.50%	Implementation, Capture Server Virtual Edition, records up to 6 SIP/H323 calls, 3 of which can be used as live streams.
4877-01008-516	$14,265.00	0.50%	Polycom Advantage ImmersiveCare, One year, Polycom OTX100 (Requires all systems to be covered by Advantage)
4877-64700-537	$230,390.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three Year, RealPresence Immersive Studio Series
4870-01009-048	$5,000.00	0.50%	Union Labor Uplift for Polycom OTX100 Compact Implementation
4870-01008-048	$5,000.00	0.50%	Union Labor Uplift for Polycom OTX100 Implementation
4870-00886-031	$5,000.00	0.50%	Implementation, Rear wall component of OTX Complete Experience Kit (see Service Description for specific details)
4870-00390-170	$34,700.00	0.50%	ImmersiveCare 24x7x4, One year, TPX 300 Series (see support.polycom.com for availability information)
4870-01008-355	$34,067.00	0.50%	ImmersiveCare, Three year, Polycom OTX100
6867-08413-011	$13,495.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 1,000 users.

Part Number	MSRP	DIR Discount %	Product Description
4870-00886-370	$163,976.00	0.50%	ImmersiveCare 24x7x4, Three year, OTX 300 Series (see support.polycom.com for availability information)
4870-01253-007	$4,995.00	0.50%	Implementation, Capture Server Appliance, records up to 18 calls, 9 of which can be used as live streams.
4870-01212-007	$12,500.00	0.50%	Remote-Only Implementation, add one additional SharePoint connector solution into one additional portal on Customer's Development environment. SharePoint Integration must already be fully functional and certified
4877-00886-537	$170,264.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, OTX 300 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-00372-048	$18,495.00	0.50%	Union Labor Uplift for RPX HD 400 Series - v2.x or later Implementation
4870-00372-170	$102,176.00	0.50%	ImmersiveCare 24x7x4, One year, RPX HD 400 Series (see support.polycom.com for availability information)
4877-00390-516	$23,865.00	0.50%	Polycom Advantage ImmersiveCare, One year, TPX 300 Series (Requires all systems to be covered by Advantage)
6867-08500-003	$100,000.00	0.50%	API SW Integration -1000 hours of software development. Time may be used as project, or over the course of 12 months from the time it was purchased. Development intended for use with DMA and Res Mgr APIs.
4870-00372-355	$162,843.00	0.50%	ImmersiveCare, Three year, RPX HD 400 Series
4872-00754-112	$3,375.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) Appliance
4870-64700-370	$215,570.00	0.50%	ImmersiveCare 4 hr, Three Year, RealPresence Immersive Studio Series
4872-01008-155	$14,915.00	0.50%	Elite ImmersiveCare, One year, Polycom OTX 100
6867-08293-300	$0.00	0.50%	Network Monitoring Tool internal project set up only-Initiates project to collect provisioning for new deployments, ensures delivery and startup, required for each new order
6867-08415-001	$29,995.00	0.50%	RealPresence Analytics Service - 1 Year subscription. For up to 50 hardware endpoints and up to 200 software endpoints, registered to RealPresence Platform.
4870-01008-031	$3,335.00	0.50%	Implementation, Rear wall component of OTX 100 Complete Experience Kit (see Service Description for specific details)
4872-00760-112	$295.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020
4870-64700-030	$54,000.00	0.50%	ITP Implementation, RealPresence Immersive Studio Series
6867-08413-012	$15,995.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 5,000 users.
6867-08500-005	$4,400.00	0.50%	API SW Integration 40 hrs of software development. Time may be used as project or over 12 months from time of purchase. Development for use with DMA and Res Mgr APIs. MUST BE PURCHASED WITH 200, 500, OR 1000 BLOCK. CAN NOT BE PURCHASED INDEPENDENTLY
4870-01234-007	$2,500.00	0.50%	Remote-Only Basic Implementation, Refresh for Capture Station Portable Pro or Pro SDI appliance, being configured to work with an attached Media Manager v6.5 or greater. Training not included
4870-01248-007	$2,500.00	0.50%	Remote-only Basic Implementation, Capture Station Portable Pro Appliance Option being configured to work with an attached Media Manager v6.5 or greater (for use without MM6.5 use 4870-01218-007). Training not included

Part Number	MSRP	DIR Discount %	Product Description
6867-08278-035	$12,000.00	0.50%	RP Migration Service for CMA 4000/5000 to Resource Mgr or CMA 4000 to VDM. Out of Hours (OOHS). Must be purchased with CMA to RM Migration Media Kit and appropriate Transition or Migration License part codes. Must have a maintenance contract in place.
4877-01008-537	$56,625.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, Polycom OTX100 (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4872-64700-170	$87,825.00	0.50%	Elite ImmersiveCare 4 hr, One Year, RealPresence Immersive Studio Series
7200-67239-003	$4,100.00	0.50%	NetMonTool-M22 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 3 Years
4877-01009-536	$29,110.00	0.50%	Polycom Advantage ImmersiveCare, Three year, Polycom OTX100 Compact (Requires all systems to be covered by Advantage)
4872-01009-355	$30,420.00	0.50%	Elite ImmersiveCare, Three year, Polycom OTX 100 Compact
6867-00910-010	$3,200.00	0.50%	RPP Standard Integration to Avaya CMS - This offering provides resources to assess, plan, and execute an integration of Polycom components to an existing Avaya CMS environment.
4870-01145-007	$2,500.00	0.50%	Remote-Only, PRMM planning, implementation, configuration, and testing of Lync functionality.
6867-00920-100	$7,495.00	0.50%	Full Solution Deployment of Polycom video integration with IBM UC environment including IBM Lotus Sametime Server v8.5.1.1. only. Includes integration of components and roll-out support.
6867-08500-008	$30,000.00	0.50%	Conference Control Application, Application Software Only
4877-00372-536	$173,895.00	0.50%	Polycom Advantage ImmersiveCare, Three year, RPX HD 400 Series (Requires all systems to be covered by Advantage)
4870-01252-007	$4,995.00	0.50%	Implementation, Capture Server Appliance, records up to 12 calls, 6 of which can be used as live streams.
4870-00390-030	$30,000.00	0.50%	Implementation, TPX 300 HD Series (see Service Description for specific details)
6867-00910-011	$3,200.00	0.50%	This offering provides resources to assess, plan and execute an integration of Polycom components to an existing CUCM or VCS environment.
4870-01251-007	$4,995.00	0.50%	Implementation, Capture Server Appliance, records up to 6 SIP/H323 calls, 3 of which can be used as live streams.
4870-01008-370	$54,502.00	0.50%	ImmersiveCare 24x7x4, Three year, Polycom OTX100 (see support.polycom.com for availability information)
4870-01256-801	$250.00	0.50%	Service re-activation fee, for PRMM Media Editor single license for product less than one year out of support coverage
4877-64700-516	$54,890.00	0.50%	Polycom Advantage ImmersiveCare, One Year, RealPresence Immersive Studio Series
6867-08500-002	$55,000.00	0.50%	API SW Integration -500 hours of software development. Time may be used as project, or over the course of 12 months from the time it was purchased. Development intended for use with DMA and Res Mgr APIs.
4870-00378-201	$2,575.00	7.50%	Re-installation of Network System product. Polycom engineer will arrive on-site, unpack the Network System product, and re-install it using the new IP address and the original system configuration.
4870-00971-007	$2,575.00	7.50%	RMX Serial Gateway Implementation

Part Number	MSRP	DIR Discount %	Product Description
6867-00072-008	$2,500.00	7.50%	One time basic branding for Media Manager Hosted (non-shared) Edition, including customer logo, basic layout changes and color scheme (all via the PRMM admin tool). Any customization that can not be accomplished via the PRMM admin tool is out of scope.
4870-00971-007	$2,575.00	7.50%	RMX Serial Gateway Implementation
4870-00378-200	$2,575.00	7.50%	De-installation of Network System product. Polycom engineer will arrive on-site and de-install the designated Network System product and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new
4864-05104-005	$3,400.00	7.50%	RealPresence Platform Design, Deployment, Configuration & Troubleshooting 3 days RPPDAT301
4870-51061-002	$3,400.00	7.50%	Installation, ClassStation,Small,VSX8000,2230-22120-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-00117-007	$3,095.00	7.50%	Implementation Service for VBP 5300 Series (See published Service Description for complete scope)
4870-00280-004	$3,095.00	7.50%	On-site Installation service for RMX 2000, 5 HD/20 CIF system
4870-00007-004	$3,114.00	7.50%	Onsite Installation service for MGC25
4864-05104-004	$3,195.00	7.50%	RealPresence Platform Administration and Troubleshooting 4 days RPPATAT301
4864-05105-004	$3,200.00	7.50%	RPX Implementation Training HD 4 days RPXAT301
4870-00271-002	$3,085.00	7.50%	On-site Installation service for HDX 9002 Executive Collection with two 50" plasma displays
4870-51063-002	$3,400.00	7.50%	Installation, ClassStation, Secndry, VSX7000, 2230-22286-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-00270-002	$3,085.00	7.50%	On-site Installation service for HDX 9002 Executive Collection with single 50" plasma display
J4870-00914-020	$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
J4870-00914-020	$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
J4870-00914-020	$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
J4870-00914-020	$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
J4870-00522-020	$3,500.00	7.50%	Return trip to complete DMA JITC implementation or re-installation of non-UC APL DMA to UC APL DMA
J4870-72100-020	$3,500.00	7.50%	Return trip to complete RM JITC implementation or re-installation of non-UC APL RM to UC APL RM
4870-00378-202	$3,605.00	7.50%	De-installation and re-installation of Network System product within the same customer campus location. On-site work must be completed within Polycom business hours.
4870-51062-002	$3,400.00	7.50%	Installation, ClassStation, Primary, VSX7000, 2230-22285-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-00376-203	$2,875.00	7.50%	Relocation of any HDX Media Center with displays (Plasma,LCD, or CRTs). On-site work must be completed within Polycom business hours.
4870-00971-007	$2,575.00	7.50%	RMX Serial Gateway Implementation

Part Number	MSRP	DIR Discount %	Product Description
4870-00971-007	$2,575.00	7.50%	RMX Serial Gateway Implementation
4864-05105-009	$2,850.00	7.50%	RMX & DMA System Administration Training 3 days RDMAT301
4864-20104-001	$2,850.00	7.50%	RMX 2000/4000 Technical Maintenance, Integration and Operations Course 4 days RMXIT202
4864-05102-203	$2,850.00	7.50%	RealPresence Platform System Administration 4 days RPPSAIT203
4864-05103-201	$2,850.00	7.50%	RealPresence Immersive Studio Implementation and Support RPISISOT201
4870-00272-002	$3,085.00	7.50%	On-site Installation service for HDX 9004 Executive Collection with two 50" plasma displays
4864-5105-202	$2,850.00	7.50%	Voice Solutions in an Open SIP Environment: Level 2 - VOSSIPIT202
4870-00971-007	$2,575.00	7.50%	RMX Serial Gateway Implementation
4864-05105-007	$2,900.00	7.50%	VoIP Design, Deployment, Configuration and Troubleshooting 3 days VSIT204
4870-00546-002	$2,995.00	7.50%	On-site installation service for HDX 9000 Series Executive Collection with Two Displays
4870-00550-002	$2,995.00	7.50%	Onsite installation service for HDX 8000 Series Executive Collection with Two Displays
4870-00560-002	$2,995.00	7.50%	On-site installation service for HDX 7000 Series Executive Collection with dual 50" displays
4864-518-101	$3,000.00	7.50%	Videoconferencing 101 VIDCUS101 (up to 10 ppl)
4864-518-103	$3,000.00	7.50%	Effective Business Collaboration EBCCUS103 (up to 10 ppl)
4864-518-201	$3,000.00	7.50%	Advanced Videoconferencing 201 VIDCUS102 (up to 10 ppl)
4864-05104-201	$2,850.00	7.50%	RealPresence Collaboration Server and DMA System Administration RPDSAIT201 3 days
4870-63520-001	$820.00	7.50%	Remote Implementation for RealPresence Group 700 - 1080p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-00465-002	$1,025.00	7.50%	Onsite Installation service for VBP 200 EW
4870-00838-002	$1,025.00	7.50%	Onsite Installation service for Teleworker Solution Promo
4870-00376-202	$1,025.00	7.50%	De-installation and re-installation of Video product within the same customer campus location (does not include Plasma, LCD, or CRTs). On-site work must be completed within Polycom business hours.
4870-00067-002	$995.00	7.50%	Onsite Installation service for V500 Series
4870-00574-002	$995.00	7.50%	Onsite installation service for QDX 6000 Series
4870-63450-001	$820.00	7.50%	Remote Implementation for RealPresence Group 700 - 720p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-00979-004	$1,195.00	7.50%	Installation, HDX 4500
4870-63420-001	$820.00	7.50%	Remote Implementation for Real Presence Group 300 - 720p: Group 300 HD codec, EagleEye III cam., univ. remote
4870-00980-004	$1,050.00	7.50%	Installation for EagleEye Director when added to an existing HDX or Group Series system.
4870-63630-001	$820.00	7.50%	Remote Implementation for RealPresence Group 500-1080p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote
4870-63490-001	$820.00	7.50%	Remote Implementation for RealPresence Group 500 - 1080p: Group 500 HD codec, EagleEye III cam., univ. remote

Part Number	MSRP	DIR Discount %	Product Description
4870-00001-001	$820.00	7.50%	Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)
4870-00066-001	$820.00	7.50%	Remote Installation service for VSX 3000 Series (conducted through scheduled telephone call)
4870-00125-001	$820.00	7.50%	Remote Installation service for VSX 5000 Series (conducted through scheduled telephone call)
4870-00097-001	$820.00	7.50%	Remote Installation service for VSX 6000 Series (conducted through scheduled telephone call)
4870-63430-001	$820.00	7.50%	Remote Implementation for RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-65220-002	$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-65" 1080p LED display
4870-00071-002	$1,195.00	7.50%	Onsite Installation service for VSX7000 Series with VTX 1000 product bundle
4870-00001-002	$1,195.00	7.50%	Onsite Installation service for VSX 7000 Series
4870-00066-002	$1,195.00	7.50%	Onsite Installation service for VSX 3000 Series
4870-00212-002	$1,195.00	7.50%	Onsite Installation service for VSX5000 Series with VTX 1000 product bundle
4870-00125-002	$1,195.00	7.50%	Onsite Installation service for VSX 5000 Series
4870-00254-002	$1,195.00	7.50%	Onsite Installation service for VSX6000 Series with VTX 1000 product bundle
4870-00836-002	$1,025.00	7.50%	Onsite Installation service for VBP 200 E
4870-00370-002	$1,195.00	7.50%	Onsite installation service for HDX 4000 Series
4870-00980-004	$1,050.00	7.50%	Installation for EagleEye Director when added to an existing HDX or Group Series system.
4870-00584-002	$1,195.00	7.50%	Onsite installation service for HDX 6000 Series
4870-00408-002	$1,195.00	7.50%	Onsite installation service for HDX 7000 Series
4870-01038-002	$1,195.00	7.50%	Onsite installation service for HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle.
4870-00380-002	$1,195.00	7.50%	Onsite installation service for HDX 8000 Series
4870-01053-002	$1,195.00	7.50%	Onsite installation service for CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array
4870-01025-002	$1,195.00	7.50%	Onsite installation service for CX7000 View System. Includes System Unit, EagleEye View Camera
4870-00380-001	$820.00	7.50%	Remote installation service for HDX 8000 Series (conducted through scheduled telephone call)
4870-00097-002	$1,195.00	7.50%	Onsite Installation service for VSX 6000 Series
4864-05106-009	$400.00	7.50%	Essentials Communication Security Skills for Polycom Solutions ESCSIT202
4870-00584-001	$820.00	7.50%	Remote installation service for HDX 6000 Series (conducted through scheduled telephone call)
4870-00067-001	$510.00	7.50%	Remote Installation service for V500 (conducted through scheduled telephone call)
4870-00838-001	$510.00	7.50%	Remote Installation service for Teleworker Solution Promo (conducted through scheduled telephone call)

Part Number	MSRP	DIR Discount %	Product Description
4870-00574-001	$495.00	7.50%	Remote installation service for QDX 6000 Series (conducted through scheduled telephone call)
4864-05106-213	$400.00	7.50%	Essentials Virtualization Skills for Polycom Solutions ESVIT204
4864-05106-212	$400.00	7.50%	SIP Essentials SIPOT101
4870-00157-002	$595.00	7.50%	On-site Installation service for wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)
4864-05106-010	$400.00	7.50%	Essentials Network Infrastructure Security Skills for Polycom Solutions ESNIIT203
4870-00967-002	$675.00	7.50%	Installation, Touch Control, if not installed with the installation of an HDX or Group Series system but installed after.
4864-05106-003	$400.00	7.50%	Essential Microsoft Lync Server Skills for Polycom Solutions: 6-8 hours self-paced learning w/ labs
4864-05106-002	$400.00	7.50%	Active Directory Essentials Design 6-8 hours self-paced learning w/ labs ADEDIT203
4864-05106-001	$400.00	7.50%	Active Directory Essentials Overview & Management: 6-8 hours self-paced learning w/ labs ADEDOMIT202
6867-00073-008	$325.00	7.50%	Professional Services hourly consulation / service fee for Media Manager Hosted (non-shared) Edition.
4864-05104-002	$0.00	7.50%	RealPresence Platform Proof of Concept, Design & Deployment 3 days RPPIT201
4864-05104-001	$0.00	7.50%	RealPresence Platform Technical Positioning & Demonstration 1 day RPPIT202
4864-05107-001	$0.00	7.50%	Video Fundamentals: 8 modules to assist in preparing for Polycom PCVE certification exam
4864-05106-011	$400.00	7.50%	RealPresence Resource Manager Overview RPRMIT202
4870-63530-001	$820.00	7.50%	Remote Implementation for Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera
4870-64500-002	$1,300.00	7.50%	Onsite installation, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera
4870-01053-001	$820.00	7.50%	Remote installation service for CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array Series (conducted through scheduled telephone call)
4870-01025-001	$820.00	7.50%	Remote installation service for CX7000 View System. Includes System Unit, EagleEye View Camera Series (conducted through scheduled telephone call)
4870-64270-001	$820.00	7.50%	Remote Implementation, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera
4870-64510-001	$820.00	7.50%	Remote Implememtation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera
4870-64250-001	$820.00	7.50%	Remote Implememtation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera
4865-06680-001	$515.00	7.50%	Certification fee for Remote Pre-Service Contract Inspection, scheduled at least one week in advance with Polycom support engineer
4870-64500-001	$820.00	7.50%	Remote Implememtation, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera
4870-00408-001	$820.00	7.50%	Remote installation service for HDX 7000 Series (conducted through scheduled telephone call)
4870-50007-007	$820.00	7.50%	Remote Only. AddOn implementation for additional virtual instance, 20/40 concurrent connections, required to support RealPresence One Software Subscription

Part Number	MSRP	DIR Discount %	Product Description
4864-5107-301	$800.00	7.50%	Deploying and Supporting RealPresence Platform Virtual Edition 1 day RPPVEAT301
4864-5106-203	$800.00	7.50%	Implementing Capture Server with Media Manager CSMMIT203
4870-00376-100	$775.00	7.50%	On-site installation of a hardware or software upgrade for one Video product. All on site work will be executed during Polycom business hours.
4870-00376-201	$715.00	7.50%	Re-installation of Video product. Polycom engineer will arrive on-site, unpack the Video product (does not include Plasma, LCD, or CRTs) and re-install it using the new IP address and the original system configuration.
4870-00376-200	$715.00	7.50%	De-installation of Video product. Polycom will arrive on-site and de-install the Video product (does not include Plasma,LCD, or CRTs) and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.
4870-00967-002	$675.00	7.50%	Installation, Touch Control, if not installed with the installation of an HDX or Group Series system but installed after.
4870-63550-001	$820.00	7.50%	Remote Implementation for Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote
4864-37011-001	$2,000.00	7.50%	SoundStructure Technical Training 3 Days SSTAT303
4870-00424-002	$1,995.00	7.50%	Onsite Installation, HDX MC 7000 series w/one 50" Display or Two 42" or 50" Displays (See Video Endpoint Install Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)
4870-01007-007	$2,095.00	7.50%	Implementation, VBP 4555-E3 Firewall/ NAT traversal unit
4870-00116-007	$2,095.00	7.50%	Implementation Service for VBP 4300 Series (See published Service Description for complete scope)
4864-28001-001	$2,050.00	7.50%	RealPresence Immersive Telepresence (RPX HD): 4 days RPXIT201
4864-05105-301	$2,000.00	7.50%	Voice Solutions for Microsoft Lync 2 Days MICDSAT302
4864-05105-201	$2,000.00	7.50%	Deploying, Operating and Maintaining Video Endpoints - DDOMVEOT201
4864-05105-003	$2,400.00	7.50%	VBP Technical Training 3 days VBPIT202
4864-05104-202	$2,000.00	7.50%	RealPresence Collaboration Server System Admin RPVCSAIT202 2 days
4870-67261-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays
4864-05104-006	$2,000.00	7.50%	RealPresence Platform Security and Firewall Traversal Using RealPresence Access Director 2 days RPSAT301
4870-70911-002	$2,000.00	7.50%	Onsite installation, RealPresence "Eyeless" EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display
4870-64910-002	$2,000.00	7.50%	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display
4870-68506-002	$1,995.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, 1-42" 1080p LED tabletop display
4870-68505-002	$1,995.00	7.50%	Onsite Installation, Group 300-720 "Eyeless" Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, 1-42" 1080p LED tabletop display
4870-00578-002	$1,995.00	7.50%	Onsite installation service for Polycom RealPresence Practitioner Cart 8000 and HDX Practitioner TeleHealth Cart Series
4864-5106-202	$1,200.00	7.50%	Deploying and Supporting Solutions for Video Capture and Content Management - DSSVCMIT202

Part Number	MSRP	DIR Discount %	Product Description
4864-05104-301	$2,000.00	7.50%	RealPresence CloudAXIS Suite & Virtualization Essentials 2 days RPCAVESAT301
4870-00388-002	$2,495.00	7.50%	On-site Installation, HDX MC 8000 series w/one 50" display or two 42" or 50" displays (See Video Endpoint Install Service Description for important wall mount info. Customer is responsible for securing any wall mount brackets to facility walls)
4870-65190-002	$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 2RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-55" 1080p LED display
4870-65180-002	$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-55" 1080p LED display
4870-68512-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-65" 1080p LED display
4870-68509-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-55" 1080p LED display
4870-68508-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT42. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-42" 1080p LED display
4870-68507-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, 2-42" 1080p LED tabletop display
6867-08279-012	$2,395.00	7.50%	RealPresence Platform Upgrade Service, for 1 additional infrastructure product with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details, must be purchased with part code 6867-08279-002)
4870-00544-002	$2,495.00	7.50%	On-site installation service for HDX 9000 Series Executive Collection with One Display
4870-00386-002	$1,995.00	7.50%	On-site Installation service, HDX Media Center 8000 series with one 42" display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility
4870-67268-002	$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays
4870-67267-002	$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display
4870-67266-002	$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays
4870-67265-002	$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display
4870-67264-002	$2,495.00	7.50%	Onsite installation; Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays
4870-67263-002	$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display
4870-67262-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display
4870-67511-002	$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-55" 1080p LED display

Part Number	MSRP	DIR Discount %	Product Description
4870-63520-002	$1,300.00	7.50%	Onsite installation service for RealPresence Group 700 - 1080p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-29915-002	$1,995.00	7.50%	Onsite installation service for HDX Media Center 6000 series with One 50" Display
4870-00842-002	$1,495.00	7.50%	Onsite installation service for HDX Media Center 6000 with View Camera
4870-00634-002	$1,495.00	7.50%	Onsite installation service for HDX Media Center 6000 series with One 42" Display Series
4870-00422-002	$1,495.00	7.50%	Onsite Installation service, HDX Media Center 7000 series with One 42" Display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)
4877-00952-513	$1,380.00	7.50%	Polycom Advantage, One Year, VBP Software Upgrade - 5300-E25 to 5300-ST25
4870-63450-002	$1,300.00	7.50%	Onsite installation service for RealPresence Group 700 - 720p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-64850-002	$1,500.00	7.50%	Onsite installation, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"
4870-63420-002	$1,300.00	7.50%	Onsite installation service for Real Presence Group 300 - 720p: Group 300 HD codec, EagleEye III cam., univ. remote
4870-64860-002	$1,500.00	7.50%	Onsite installation, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"
4870-63630-002	$1,300.00	7.50%	Onsite installation service for RealPresence Group 500-1080p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote
4870-63490-002	$1,300.00	7.50%	Onsite installation service for RealPresence Group 500 - 1080p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-64270-002	$1,300.00	7.50%	Onsite installation, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera
4870-64510-002	$1,300.00	7.50%	Onsite installation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera
4870-64250-002	$1,300.00	7.50%	Onsite installation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera
4870-63550-002	$1,300.00	7.50%	Onsite installation service for Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote
4870-65200-002	$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-65" 1080p LED display
4870-63430-002	$1,300.00	7.50%	Onsite installation service for RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-22648-002	$1,545.00	7.50%	Installation, Judicial Wall System with VSX 3000, onsite installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*
4870-67259-002	$1,995.00	7.50%	Onsite Installation, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display
4870-67258-002	$1,995.00	7.50%	Onsite Installation, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display
6867-08279-011	$1,685.00	7.50%	RealPresence Platform Upgrade Service, for 1 additional infrastructure product. (see Service Description for specific details, must be purchased with part code 6867-08279-001)

Part Number	MSRP	DIR Discount %	Product Description
4870-50010-001	$1,640.00	7.50%	Remote Implementation UPLIFT to add Universal Connections to 4870-50009-001 for RealPresence One, Software Subscription, Up to 10 Max Universal Connections. Must be used in conjunction with 4870-50009-001.
4864-27005-001	$1,600.00	7.50%	HDX Technical Training 2 days HDXIT203
4864-05105-010	$1,600.00	7.50%	RSS 4000 Technical Training 1 day RSSAT301
4870-00069-002	$1,495.00	7.50%	Onsite Installation service for VSX8000 Series
4870-00070-002	$1,545.00	7.50%	Onsite Installation service for VSX8000 Series with VTX 1000 product bundle
4870-63530-002	$1,300.00	7.50%	Onsite installation service for Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera
4870-22291-002	$1,545.00	7.50%	Onsite Installation Medlink II Telehealth Cart with VSX8000 MSRP*
4870-21729-002	$1,545.00	7.50%	Installation, Practitioner,VSX,DM,2230-21729-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-21728-002	$1,545.00	7.50%	Installation, Practitioner,VSX,SM,2230-21728-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-00262-002	$1,545.00	7.50%	Onsite Installation service for HDX 9000 Series
4870-68170-002	$1,500.00	7.50%	Onsite installation, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display
4870-64890-002	$1,500.00	7.50%	Onsite installation, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"
4870-68160-002	$1,500.00	7.50%	Onsite Installation, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD
4864-05105-005	$1,600.00	7.50%	RealPresence Immersive Telepresence (OTX HD): 2 days OTXIT201
4870-00908-007	$11,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 22HD1080p/45HD720p/90SD/135CIF System
4870-72120-007	$11,500.00	7.50%	Implementation, Resource Manager 2500
J4870-01017-007	$10,375.00	7.50%	UC APL Impl Redundant DMA 7000 Server w/H.323 GK and SIP Registrar, 500 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-01021-007	$10,375.00	7.50%	UC APL Implementation, DMA 7000 Server w/H.323 GK and SIP Registrar, 500 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-01022-007	$10,375.00	7.50%	UC APL Implementation, DMA 7000 Server w/H.323 GK and SIP Registrar, 100 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-01027-007	$10,375.00	7.50%	UC APL Impl, Super-Node DMA 7000 Servers w/H.323 GK and SIP Registrar, 100 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-01033-007	$10,375.00	7.50%	UC APL Impl, Super-Node DMA 7000 Servers w/H.323 GK and SIP Registrar, 500 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.

Part Number	MSRP	DIR Discount %	Product Description
J4870-01034-007	$10,375.00	7.50%	UC APL Impl, Super-Node DMA 7000 Servers w/H.323 GK and SIP Registrar, 10 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-76321-007	$10,375.00	7.50%	UC APL Implementation service, DMA 7000 series solution up to 5 RMX bridge licenses. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
4870-73001-007	$10,500.00	7.50%	Implementation, Video Dual Manager 400 platform
4870-00139-007	$11,154.00	7.50%	Implementation Service for MGC+50 (See published Service Description for complete scope)
4870-79007-007	$28,300.00	7.50%	OnSite Implementation for Virtual Edition SmartStart 100/500 full implementation
4870-00008-007	$11,154.00	7.50%	Implementation Service for MGC50 (See published Service Description for complete scope)
J4870-01011-007	$10,375.00	7.50%	UC APL Implementation service, DMA 7000 series solution. 10 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
4870-00906-007	$11,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 15HD1080p/30HD720p/60SD/90CIF System
4870-76300-007	$10,375.00	7.50%	Implementation, DMA 7000 Server 50 concurrent calls
4870-00910-007	$11,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 30HD1080p/60HD720p/120SD/180CIF System 30x1080p60/60x1080p30/120x720p/240xSD
J4870-00906-007	$11,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx 15HD1080p/30HD720p/60SD/90CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00908-007	$11,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00910-007	$11,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-00286-007	$11,295.00	7.50%	Implementation service for RMX 2000, 15 HD/60 CIF system (See published Service Description for complete scope)
4870-00288-007	$11,295.00	7.50%	Implementation service for RMX 2000, 20 HD/80 CIF system (See published Service Description for complete scope)
4870-00568-007	$11,295.00	7.50%	Implementation service for RMX 2000, 30 HD/120 CIF base IP system (See published Service Description for complete scope)
4870-00570-007	$11,295.00	7.50%	Implementation service for RMX 2000, 40 HD/160 CIF base IP system (See published Service Description for complete scope)
4870-00490-007	$11,325.00	7.50%	Implementation service, CMA 5000 (See published Service Description for complete scope)
4870-72100-007	$11,500.00	7.50%	Implementation, Resource Mgr 100 or Resource Mgr 500
4870-7210S-007	$11,500.00	7.50%	Implementation, Resource Manager Service Provider 500
6867-08279-001	$9,150.00	7.50%	RealPresence Platform Upgrade Service, up to 3 infrastructure products. (see Service Description for specific details)
4870-76410-007	$11,175.00	7.50%	Implementation Onsite, DMAVE

Part Number	MSRP	DIR Discount %	Product Description
4870-00280-007	$9,295.00	7.50%	Implementation service for RMX 2000, 5 HD/20 CIF system (See published Service Description for complete scope)
4864-07015-005	$9,200.00	7.50%	15 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.
4870-33001-007	$9,245.00	7.50%	Remote Implementation, VCM SS VE250conc users; inc non SSL AD; 1 forest, Moblty Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, ld-bal, Lync/ST, traing, othr integ optns. Capt Serv inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-50005-001	$46,870.00	7.50%	Remote Implementation for RP One Software Subscription, Standard/Universal concurrent connection, User license and LYNC Interop lic. Up to 80 Universal/160Std concurrent connections. Additional 20/40 concurrent connections req purchase of 4870-50007-007
4870-33003-007	$9,245.00	7.50%	Remote Implementation, VCM SS VE500 conc users; inc non SSL AD; 1 forest, Moblty Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, ld-bal, Lync/ST, traing, othr integ optns. Capt Serv inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-34001-007	$9,245.00	7.50%	Remote Implementation, VCMSS App250 conc users; inc non SSL AD; 1 forest, Moblty Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, ld-bal, Lync/ST, traing, othr integ optns. Capt Serv inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-34003-007	$9,245.00	7.50%	Remote Implementation, VCMSS App500 conc users; inc non SSL AD; 1 forest, Moblty Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, ld-bal, Lync/ST, traing, othr integ optns. Capt Serv inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-00484-007	$9,265.00	7.50%	Implementation service, CMA 4000 (See published Service Description for complete scope)
J4870-00484-007	$9,265.00	7.50%	UC APL Implementation service, CMA 4000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00490-020 may need to be ordered.
4870-00902-007	$9,295.00	7.50%	Implementation, RMX 2000 MPMx /MPMRx 5HD1080p/10HD720p/20SD/30CIF System
4870-00904-007	$9,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 7HD1080p/15HD720p/30SD/45CIF System
4870-00905-007	$9,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 10HD1080p/20HD720p/40SD/60CIF System
J4870-00902-007	$9,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-01012-007	$10,375.00	7.50%	UC APL Impl, Redundant DMA 7000 Server w/H.323 GK and SIP Registrar, 10 concurrent calls. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-00905-007	$9,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-50006-001	$39,730.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, User License with LYNC interop
4870-00282-007	$9,295.00	7.50%	Implementation service for RMX 2000, 7 HD/30 CIF system (See published Service Description for complete scope)
4870-00284-007	$9,295.00	7.50%	Implementation service for RMX 2000, 10 HD/40 CIF system (See published Service Description for complete scope)

Part Number	MSRP	DIR Discount %	Product Description
6867-08278-012	$9,495.00	7.50%	RealPresence Endpoint Migration Service, up to 50 additional video endpoints with Outside Normal Business hours Migration Activities. (see Service Description for specific details, must be purchased with part code 6867-08278-002)
4870-76410-001	$9,975.00	7.50%	Remote Implementation, DMAVE
4870-01011-007	$10,375.00	7.50%	Implementation service, DMA 7000 series solution. 10 concurrent calls (See published Service Description for complete scope)
4870-01012-007	$10,375.00	7.50%	Implementation, Redundant DMA 7000 Server w/H.323 GK and SIP Registrar. 10 concurrent calls
4870-01017-007	$10,375.00	7.50%	Implementation Redundant DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls.
4870-01021-007	$10,375.00	7.50%	Implementation, DMA 7000 Server w/H.323 GK and SIP Registrar. 500 concurrent calls
4870-01022-007	$10,375.00	7.50%	Implementation, DMA 7000 Server w/H.323 GK and SIP Registrar. 100 concurrent calls
4870-01027-007	$10,375.00	7.50%	Implementation, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 100 concurrent calls.
4870-01033-007	$10,375.00	7.50%	Implementation, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 500 concurrent calls.
4870-01034-007	$10,375.00	7.50%	Implementation, Super-Node Dual DMA 7000 Servers w/H.323 GK and SIP Registrar. 10 concurrent calls.
J4870-00904-007	$9,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-00690-007	$19,995.00	7.50%	Implementation service, RMX 4000 60 HD/240 CIF base IP system (See published Service Description for complete scope)
4870-72110-007	$11,500.00	7.50%	Implementation, Resource Manager 1000
4870-79006-001	$17,000.00	7.50%	LIMITED - Remote Implementation for SmartStart Virtual Edition 100
6867-08280-001	$17,435.00	7.50%	RealPresence Platform Optimization Service, up to 3 infrastructure products. (see Service Description for specific details)
4870-00140-007	$18,594.00	7.50%	Implementation Service for MGC+100 (See published Service Description for complete scope)
4870-00009-007	$18,594.00	7.50%	Implementation Service for MGC100 (See published Service Description for complete scope)
4864-05101-003	$18,750.00	7.50%	3 Day Training: On Site at Customer Location. No topic substitutions; any changes require a custom price quote and location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-05101-005	$23,450.00	7.50%	5 Day Training: On Site at Customer Location. No topic substitutions; any changes require a custom price quote and location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4870-00918-007	$19,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 30HD1080p/60HD720p/120SD/180CIF AC or DC System
4870-00920-007	$19,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 45HD1080p/90HD720p/180SD/270CIF AC or DC System
4870-00922-007	$19,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 60HD1080p/120HD720p/240SD/360CIF AC or DC System 45x1080p60/90x1080p30/180x720p/360xSD and 60x1080p60/120x1080p30/240x720p/480xSD

Part Number	MSRP	DIR Discount %	Product Description
J4870-00918-007	$19,995.00	7.50%	UC APL Implementation, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00920-007	$19,995.00	7.50%	UC APL Implementation, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-7225S-007	$16,500.00	7.50%	UC APL Implementation, Resource Manager Service Provider 10000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
4870-50004-001	$32,025.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, Standard/Universal concurrent connection with User License. Up to 80 Universal/160 Standard concurrent connections. Add'l 20/40 concurrent connections require purchase of 4870-50007-007
J4870-72150-007	$16,500.00	7.50%	UC APL Implementation, Resource Manager Enterprise 10000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
4870-50006-007	$46,710.00	7.50%	Onsite Implementation for RealPresence One, Software Subscription, User License with LYNC interop
4870-50002-001	$43,285.00	7.50%	Remote Implementation for RP One Software Subscription, Standard/Universal concurrent connection with LYNC Interop lic. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-00692-007	$19,995.00	7.50%	Implementation service, RMX 4000 80 HD/320 CIF base IP system (See published Service Description for complete scope)
4872-00862-914	$20,010.00	7.50%	Elite Premier Onsite 4 hr, One Year, RMX 1500/2000/4000 Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required.
6867-08280-002	$20,385.00	7.50%	RealPresence Platform Optimization Service, up to 3 infrastructure products, with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details)
4864-05101-004	$21,475.00	7.50%	4 Day Training: On Site at Customer Location. No topic substitutions; any changes require a custom price quote and location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4870-50005-007	$55,890.00	7.50%	Onsite Implementation for RP One Software Subscription, Standard/Universal concurrent connection, User lic and LYNC Interop lic. Up to 80 Universal/160 Std concurrent connections. Additional 20/40 concurrent connections req purchase of 4870-50007-007
4870-00139-066	$3,714.00	7.50%	Onsite Installation service for ReadiConvene 16 and 24 product solutions only (VMCU0016R and VMCU0024R)
4870-79007-001	$24,000.00	7.50%	Remote Implementation for Virtual Edition SmartStart 100/500 full implementation
4870-50003-001	$24,890.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, User License
4870-50003-007	$29,150.00	7.50%	Onsite Implementation for RealPresence One, Software Subscription, User License
4870-50001-001	$28,445.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, Standard/Universal concurrent connection. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007

Part Number	MSRP	DIR Discount %	Product Description
J4870-00922-007	$19,995.00	7.50%	UC APL Implementation, RMX 4000 MPMx 60HD1080p/120HD720p/240SD/360CIF AC or DC System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-00914-007	$14,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 7HD1080p/15HD720p/30SD/45CIF AC or DC System
4870-72130-007	$11,500.00	7.50%	Implementation, Resource Manager 5000
4870-7221S-007	$11,500.00	7.50%	Implementation, Resource Manager Service Provider 1000
J4870-72100-007	$11,500.00	7.50%	UC APL Implementation, Resource Mgr 100 or Resource Mgr 500. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
J4870-7210S-007	$11,500.00	7.50%	UC APL Implementation, Resource Manager Service Provider 500. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
J4870-72110-007	$11,500.00	7.50%	UC APL Implementation, Resource Manager 1000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
J4870-72120-007	$11,500.00	7.50%	UC APL Implementation, Resource Manager 2500. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
J4870-72130-007	$11,500.00	7.50%	UC APL Implementation, Resource Manager 5000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
J4870-7221S-007	$11,500.00	7.50%	UC APL Implementation, Resource Manager Service Provider 1000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
6867-08279-002	$11,995.00	7.50%	RealPresence Platform Upgrade Service, up to 3 infrastructure products with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details)
4870-72020-007	$12,300.00	7.50%	Implementation Onsite, RPRM VE
6867-08278-001	$12,495.00	7.50%	RealPresence Endpoint Migration Service, up to 50 video endpoints. (see Service Description for specific details)
4870-50004-007	$38,330.00	7.50%	Onsite Implementation for RP One, Software Subscription, Standard/Universal concurrent connection with User License. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-50009-001	$17,000.00	7.50%	Remote LIMITED Implementation for RealPresence One, Software Subscription, Up to 40 Max Standard Connections and Max 200 User Licenses
4864-07025-005	$14,425.00	7.50%	25 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.
4870-72020-001	$11,100.00	7.50%	Remote Implementation, RPRM VE
4870-50002-007	$51,285.00	7.50%	Onsite Implementation for RP One Software Subscription, Standard/Universal concurrent connection with LYNC Interop lic. Up to 80 Universal/160 Std concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007

Part Number	MSRP	DIR Discount %	Product Description
4870-00916-007	$14,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 15HD1080p/30HD720p/60SD/90CIF AC or DC System
J4870-00914-007	$14,995.00	7.50%	UC APL Implementation, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00916-007	$14,995.00	7.50%	UC APL Implementation, RMX 4000 MPMx 15HD1080p/30HD720p/60SD/90CIF AC or DC System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-00684-007	$14,995.00	7.50%	Implementation service, RMX 4000 10 HD/40 CIF base IP system (See published Service Description for complete scope)
4870-00686-007	$14,995.00	7.50%	Implementation service, RMX 4000 20 HD/80 CIF base IP system (See published Service Description for complete scope)
4870-00688-007	$14,995.00	7.50%	Implementation service, RMX 4000 40 HD/160 CIF base IP system (See published Service Description for complete scope)
6867-08278-002	$15,495.00	7.50%	RealPresence Endpoint Migration Service, up to 50 video endpoints with Outside Normal Business hours Migration Activities. (see Service Description for specific details)
4870-68513-002	$15,660.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-65" 1080p LED display
4870-50001-007	$33,725.00	7.50%	Onsite Implementation for RealPresence One, Software Subscription, Standard/Universal concurrent connection. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-72150-007	$16,500.00	7.50%	Implementation, Resource Manager Enterprise 10000
4870-7225S-007	$16,500.00	7.50%	Implementation, Resource Manager Service Provider 10000
4864-05101-002	$14,395.00	7.50%	2 Day Training: On Site at Customer Location. No topic substitutions; any changes require a custom price quote and location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-21105-001	$3,995.00	7.50%	RMX and DMA Technical Training 5 days RMXDMASAIT202
4870-00934-007	$6,995.00	7.50%	Implementation, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System
4870-00973-007	$6,995.00	7.50%	Implementation, RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q
4870-00976-007	$6,995.00	7.50%	Implementation RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q
J4870-00926-007	$6,995.00	7.50%	UC APL Implementation, RMX 1500 5HD720p/10SD/15CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00928-007	$6,995.00	7.50%	UC APL Implementation, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
6867-08280-012	$4,675.00	7.50%	RealPresence Platform Optimization Service, for 1 additional infrastructure product, with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details, must be purchased with part code 6867-08280-002)
4864-05104-003	$4,500.00	7.50%	RealPresence Platform: Implementation, Configuration & Troubleshooting RPIIT202

Part Number	MSRP	DIR Discount %	Product Description
6867-08280-011	$3,945.00	7.50%	RealPresence Platform Optimization Service, for 1 additional infrastructure product. (see Service Description for specific details, must be purchased with part code 6867-08280-001)
4870-00248-007	$4,095.00	7.50%	Implementation Service for RSS 2000 (See published Service Description for complete scope)
6867-08278-011	$6,695.00	7.50%	RealPresence Endpoint Migration Service, up to 50 additional video endpoints. (see Service Description for specific details, must be purchased with part code 6867-08278-001)
4864-20007-001	$3,995.00	7.50%	RMX & CMA System Administration Training 5 days RCMAT301
4864-17007-001	$3,995.00	7.50%	CMA Technical Training 5 days CMAIT201
4864-05105-006	$3,995.00	7.50%	RealPresence Immersive Telepresence (RPX + OTX): 5 days RPOXIT201
J4870-00930-007	$6,995.00	7.50%	UC APL Implementation, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4864-05104-009	$3,995.00	7.50%	Microsoft Design, Deployment, Configuration & Troubleshooting 4 days MICAT301
J4870-00932-007	$6,995.00	7.50%	UC APL Implementation, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00934-007	$6,995.00	7.50%	UC APL Implementation, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-70200-001	$4,215.00	7.50%	Implementation Remote, RealPresence CloudAXIS Suite 100 Lic Bndl Enterprise Edition
4870-00121-007	$6,175.00	7.50%	Implementation Service for VBP 6400 Series (See published Service Description for complete scope)
4870-76310-007	$5,200.00	7.50%	Implementation, DMA 7000 Single-Server Upgrade if implementation is at a remote site from the primary DMA, or after the DMA is installed. Converts a single-server system into a dual-server system.
4870-70200-007	$5,415.00	7.50%	Implementation, RealPresence CloudAXIS Suite 100 Lic Bndl Enterprise Edition
4870-49350-001	$5,460.00	7.50%	Implementation Remote, CSS Software
4870-51060-002	$5,665.00	7.50%	Installation, ClassStation, Large, VSX8000, 2230-22119-XXX, onsite installation of system and certain collaboration tools
4864-05101-001	$5,675.00	7.50%	1 Day Training: On Site at Customer Location. No topic substitutions; any changes require a custom price quote and location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4870-77622-007	$5,750.00	7.50%	Implementation, Resource Manager Optional High Availability
J4870-77622-007	$5,750.00	7.50%	UC APL Implementation, Resource Manager Optional High Availability. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
4870-00932-007	$6,995.00	7.50%	Implementation, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System
4870-78825-001	$5,800.00	7.50%	Remote Implementation, Access Director Virtual Edition
4870-00928-007	$6,995.00	7.50%	Implementation, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System
4870-00472-007	$6,195.00	7.50%	Implementation service for RMX 1000 (See published Service Description for complete scope)

Part Number	MSRP	DIR Discount %	Product Description
J4870-00472-007	$6,195.00	7.50%	UC APL Implementation service for RMX 1000. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-78701-007	$6,200.00	7.50%	Implementation, RP Access Director Bundles. Applies to all bundles. (One implementation required for each RPAD bundle ordered)
4870-00007-007	$6,474.00	7.50%	Implementation Service for MGC25 (See published Service Description for complete scope)
4864-07010-005	$6,500.00	7.50%	10 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.
4870-74605-001	$6,595.00	7.50%	Remote Implementation, RPCS Virtual Edition
4870-49350-007	$6,660.00	7.50%	Implementation, CSS Software
4870-00930-007	$6,995.00	7.50%	Implementation, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System
4870-00650-007	$4,995.00	7.50%	Implementation service, RSS 4000 Series Solution (See published Service Description for complete scope)
4870-00926-007	$6,995.00	7.50%	Implementation, RMX 1500 5HD720p/10SD/15CIF System
4870-79200-007	$7,495.00	7.50%	Implementation, TCSPI Version 3 - IBM Sametime - Onsite
J4870-00976-007	$6,995.00	7.50%	UC APL Impl RMX 1500 with 10 SD, 15 CIF lic, upgradable with SW lic to 25 CIF or/and HD with MPMx-Q. If the customer is unable to certify during this 1st visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered
4870-78825-007	$7,000.00	7.50%	Implementation Onsite, Access Director Virtual Edition
4870-74605-007	$7,795.00	7.50%	Implementation Onsite, RPCS Virtual Edition
4870-79200-004	$7,495.00	7.50%	Implementation, TCSPI, Transition from IBM Plug-In Version 2 to Version 3 - Onsite
J4870-00973-007	$6,995.00	7.50%	UC APL Impl RMX 1500 System with 14 SD, 25 CIF licenses, upgradable with SW to HD only, with MPMx-Q. If the customer is unable to certify during this1st visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
4870-18005-007	$6,995.00	7.50%	Implementation, RMX 1800
4870-00522-007	$7,995.00	7.50%	Implementation service, DMA 7000 series solution (See published Service Description for complete scope)
5157-18350-010	$58,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
2457-20910-003	$19.00	13.50%	CABLE - VSX Conference Link cable, 30', to be used between table top devices, no ferrite
2200-17240-002	$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
VRMX5HDUP	$34,000.00	13.50%	RMX 1500/2000/4000 MPMx Expansion - 5 HD 720p License Add-on - Does not include any additional MPMx hardware (Maintenance Contract Required)
2457-50526-200	$29.00	13.50%	Breakout box adapter cable for PowerCam

Part Number	MSRP	DIR Discount %	Product Description
2457-19047-001	$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
2200-17240-002	$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
2200-12770-025	$319.00	13.50%	SoundPoint IP Color Display Expansion Module for SoundPoint IP 670 SIP desktop IP phone.
2457-19047-001	$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
2457-21263-200	$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-10610-200	$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
J5157-18350-005	$34,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-15855-001	$199.00	13.50%	Expansion Microphone Kit for CX3000 and SoundStation Duo. Includes two (2) expansion microphones and two (2) 2.1m/7ft connection cables.
VRMX2050P	$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
5150-69861-001	$29,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 1x1080p60/2x1080p30/5x720p/10xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
VRMX2050P	$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
5157-18350-005	$29,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
2215-07155-001	$309.00	13.50%	Expansion (EX) microphone kit for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7ft/2.3m cables. Does not include China
VRMX2050P	$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
2200-64390-002	$200.00	13.50%	EagleEye IV-4x wide angle lens. Provides up to 85 degrees field of view, includes counter weight and lens hood. Recommended for small room only. May produce some artifacts in large room settings.
2215-63325-001	$199.00	13.50%	Keypad for use with HDX 4500 codecs.
2215-00286-002	$25.00	13.50%	Power Cord: UK-Type G, BS 1363
2457-10609-200	$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
2457-23215-001	$29.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2200-40040-001	$309.00	13.50%	Expansion Microphone Kit for SoundStation IP 7000. Includes two (2) expansion mics and 2.1m/7ft connection cables.

Part Number	MSRP	DIR Discount %	Product Description
2215-07155-001	$309.00	13.50%	Expansion (EX) microphone kit for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7ft/2.3m cables. Does not include China
2457-09212-002	$29.00	13.50%	Cable, dual RCA male plug (red, white) on both ends, stereo, 25ft.
2457-23215-001	$29.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2457-10609-200	$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
2200-15855-001	$199.00	13.50%	Expansion Microphone Kit for CX3000 and SoundStation Duo. Includes two (2) expansion microphones and two (2) 2.1m/7ft connection cables.
2200-64390-001	$200.00	13.50%	EagleEye IV-12x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only. May produce some artifacts in large room settings.
2457-26764-072	$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-21263-200	$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-26765-072	$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2200-17240-002	$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
2200-07878-001	$29.00	13.50%	Computer Calling Kit-enables use of SoundStation2W as speakerphone for VoIP calls via computer based softclients. 1.5m cable connects conference phone to a computer"s 3.5mm mic/line in and line out jacks.
2457-26764-072	$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-32891-001	$30.00	13.50%	QDX 6000 Second Camera Control Plug - 9 Pin Connector
2457-26765-072	$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-26765-072	$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-26765-072	$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-26764-072	$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2215-00286-003	$25.00	13.50%	Power Cord: EURO, RUSSIA-Type C, CE 7/7
2215-00286-009	$25.00	13.50%	Power Cord: ISRAEL - Type H, SI32

Part Number	MSRP	DIR Discount %	Product Description
5230-75001-004	$35,000.00	13.50%	Microsoft SharePoint Module. Enables PRMM managed content & events to be accessed directly w/in SharePoint 2010. Req Implementation & 1 Year Premier.
2200-40017-001	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 7ft/2.1m for SoundStation IP 7000.
2215-00286-014	$25.00	13.50%	Power Cord: BRAZIL -Type N
2200-63270-001	$49,999.00	13.50%	OTX 300 Front Wall Rear Side Finish. Provides a clean finish for use where OTX is offset from a wall.
2200-00699-002	$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2457-26764-072	$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-10610-200	$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2457-10610-200	$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2215-07766-001	$26.00	13.50%	2 12' RCA male to 3.5mm phoenix connectors for interfacing Vortex products to "Vortex-ready" Soundstation VTX 1000 or to Polycom video codecs. White and Black color coded connectors.
2457-21263-200	$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-10610-200	$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2457-10609-200	$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
2457-21263-200	$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-10610-200	$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2457-26764-072	$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-21263-200	$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
VRMX2050P	$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
2457-10609-200	$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
VRMX5HDUP	$34,000.00	13.50%	RMX 1500/2000/4000 MPMx Expansion - 5 HD 720p License Add-on - Does not include any additional MPMx hardware (Maintenance Contract Required)
5230-50000-014	$188.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Microsoft LYNC Interop License With Advantage Service. Interop licenses qty must match concurrent connections qty (Includes Virtual editions of Content Sharing Suite)
2215-00286-014	$25.00	13.50%	Power Cord: BRAZIL -Type N
2200-44332-001	$29.00	13.50%	Ethernet cable for CX3000, 25 ft.

Part Number	MSRP	DIR Discount %	Product Description
2200-17240-002	$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
2457-26765-072	$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-10609-200	$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
2215-00286-045	$25.00	13.50%	Power Cord: AUST/NZ - Type I, AS 3112
5230-50000-323	$276.00	13.50%	RealPresence One 36 Months Software Subscription of 1 User License With Elite Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
2457-28154-001	$249.00	13.50%	Cable, EagleEye 1080 camera cable. HDCI(M) to VGA(M) and 8-pin mini-DIN plug(M). 10M. Connects EagleEye 1080 camera to HDX series codec as main or secondary camera.
2457-23180-010	$249.00	13.50%	HDCI(M) to HDCI(M) 10m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-29759-010	$249.00	13.50%	HDCI(M) to HDCI(M), 10m camera cable for EagleEye View with audio connection to Polycom HDX & RealPresence Group Series. 2nd HDX HDCI input require external power supply (1465-52748-040). Audio supported on codec primary input without CLink2 connection.
2457-23180-010	$249.00	13.50%	HDCI(M) to HDCI(M) 10m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-65015-010	$249.00	13.50%	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 10M. Connects EagleEye cameras to Group Series codec as main or secondary camera.
2457-29759-010	$249.00	13.50%	HDCI(M) to HDCI(M), 10m camera cable for EagleEye View with audio connection to Polycom HDX & RealPresence Group Series. 2nd HDX HDCI input require external power supply (1465-52748-040). Audio supported on codec primary input without CLink2 connection.
5230-77000-111	$31,800.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for One-Year.
2200-24010-001	$249.00	13.50%	CLink 2 Crossover cable, 100-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2215-00286-116	$25.00	13.50%	Power Cord: KOREA-Type C, KSC 8305
2200-46350-025	$225.00	13.50%	VVX Color Expansion Module for VVX 300, 310, 400, 410, 500 and 600. Includes AUX cable and attachment hardware.
2215-00286-119	$25.00	13.50%	Power Cord: SWITZ-Type J, SEV 1011
2200-17878-001	$25.00	13.50%	Universal Power Supply for SPIP 321, SPIP 331, SPIP 33 SPIP 450. 1-pack, 24V, 0.5A, NA power plug.

Part Number	MSRP	DIR Discount %	Product Description
5230-77000-121	$32,800.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Elite Maint for One-Year.
2200-17879-001	$25.00	13.50%	Universal Power Supply for SPIP 650. 1-pack, 24V, 0.5A, NA power plug.
2457-23492-001	$27.00	13.50%	Cable, HDX 9000 adapter for 2 x Phoenix ports to 2 x RCA(F)
5157-77600-500	$54,500.00	13.50%	License to add 500 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)
5230-50000-313	$254.00	13.50%	RealPresence One 36 Months Software Subscription of 1 User License With Advantage Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
VRMX4002P-DC	$30,000.00	13.50%	RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)
2305-06415-601	$269.00	13.50%	Interface Module,SoundStation2, Avaya, u-Law
2675-52709-001	$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
2675-52709-001	$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
2200-06415-603	$269.00	13.50%	Interface Module,SoundStation2, Nortel, u-Law
2675-52709-001	$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
2457-29051-001	$249.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta. 50 ft. Connects microphone array/SoundStation IP7000 to codec. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2200-44331-001	$20.00	13.50%	Wallmount Kit for CX500 IP Phone. Includes bracket, screws and anchors and template/mounting instructions.
2201-52556-115	$212.00	13.50%	HDX remote control for use with HDX Series codecs, Spanish version
2215-00286-023	$25.00	13.50%	Power Cord: TAIWAN-Type A, CNS 10917
2201-52757-001	$250.00	13.50%	RealPresence Group Series Remote Control for use with Group Series codecs. Includes 1 USB rechargeable battery.
2200-12611-001	$20.00	13.50%	SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP 550, 560, 650 and 670 phones.
VRMX4002P	$30,000.00	13.50%	RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)
J5157-18350-120	$816,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 60HD1080p/120HD720p/240SD/360CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-33206-001	$275.00	13.50%	SoundStructure Headset Interface Adapter w/ 25ft RJ9 handset cable, Phoenix cables, 3ft Phoenix to Phoenix cables (2), Instruction Manual.
2200-33199-001	$20.00	13.50%	Reinforced Rack ears for SoundStructure includes chassis screws.
2675-52709-001	$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".

Part Number	MSRP	DIR Discount %	Product Description
2200-42441-002	$26.00	13.50%	Power Supplies (2) for SoundStation2W base and console, 100-240V. Includes two (2) 1.8m/6ft power cords with NA plug.
2200-46170-001	$25.00	13.50%	Universal Power Supply for VVX 300, 310, 400, 410. 1-pack, 48V, 0.4A, NA power plug.
2215-28283-001	$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2215-28283-001	$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2200-44333-001	$25.00	13.50%	USB Cable Kit for CX3000. Includes secureable USB Cable, 2m, Cover and screws.
2457-21996-001	$295.00	13.50%	Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)
2215-24408-001	$26.00	13.50%	EagleEye HD/II/III mounting bracket tripod mount.
2215-06177-001	$205.00	13.50%	Shelf for mounting the RealPresence Group 300 & 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5'' (without ears, 19'' width)x9.8'' deep. Shelf only.
5230-74602-005	$29,000.00	13.50%	RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/15SVC resource licenses (Maintenance Contract Required)
5230-77000-113	$52,200.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for Three-
2457-52787-001	$299.00	13.50%	CX5100/CX5500 Main System Cable for connection of tabletop console to Power Data Box.
2215-28283-001	$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2215-06177-001	$205.00	13.50%	Shelf for mounting the RealPresence Group 300 & 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5'' (without ears, 19'' width)x9.8'' deep. Shelf only.
5230-50000-024	$203.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Microsoft LYNC Interop License With Elite Service. Interop licenses qty must match concurrent connections qty (Includes Virtual editions of Content Sharing Suite)
2675-52709-001	$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
2200-11611-002	$20.00	13.50%	SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP450 phone.
2215-23275-001	$27.00	13.50%	HDX 9000 Bracket hardware. Includes bracket ears and screws to convert HDX 9000 series codec for rack mount
2457-21996-001	$295.00	13.50%	Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)
2200-16155-001	$209.00	13.50%	Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 3m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.
2201-52556-107	$212.00	13.50%	HDX remote control for use with HDX Series codecs, French version

Part Number	MSRP	DIR Discount %	Product Description
2200-15995-001	$25.00	13.50%	Wallmount Kit for CX600 IP Phone. Includes bracket, screws and anchors and template/mounting instructions.
5157-18200-512	$30,000.00	13.50%	RMX 4000 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
2201-52556-001	$212.00	13.50%	HDX remote control for use with HDX Series codecs, English version
2200-12750-025	$279.00	13.50%	SoundPoint IP Backlit Expansion Module for SoundPoint IP 650 SIP desktop IP phone.
2200-16155-001	$209.00	13.50%	Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 3m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.
2215-28283-001	$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
5230-77000-101	$29,400.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for One-Year.
5230-50000-303	$203.00	13.50%	RealPresence One 36 Months Software Subscription of 1 User License With Premier Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
2215-00286-022	$25.00	13.50%	Power Cord: CHINA-Type I, CPCS-CCC
2200-07156-001	$209.00	13.50%	Universal AC power supply/interface module for SoundStation VTX 1000, 100-240VAC 0.25A. DOES NOT INCLUDE POWER CORD.
2457-28665-001	$295.00	13.50%	People+Content Cable. DVI male to VGA male, with 3.5mm audio m-m, 7.62m (25')
2457-23180-003	$149.00	13.50%	HDCI(M) to HDCI(M) 3m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2200-00699-001	$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-31333-001	$25.00	13.50%	CX5000 Replacement Privacy Cap. Also compatible with Microsoft RoundTable.
2200-19300-001	$209.00	13.50%	Multi-Interface Module to daisy chain two SoundStation IP 7000, add single HDX digital mic or add Auxiliary audio I/O ports. Includes 100-240V,0.63A,48V/30W power supply, 6ft/1.8m power cord with NA plug and a 12ft/3.6m 10-pin network cable.
2200-07840-001	$209.00	13.50%	Expansion Microphone Kit for SoundStation2W (Expandable) only. Includes two (2) expansion microphones and two (2) 3m/9.7ft expansion microphone cables. Low power consumption.
2215-23410-001	$85.00	13.50%	HDX 9000 hardware kit. Includes vinyl feet and 11 phoenix connectors
2520-52757-001	$40.00	13.50%	Replacement USB remote battery for the Group Series Remote Control.
VRMX2630HDP	$41,000.00	13.50%	RMX 2000/4000 MPMx-D supporting up to 30 HD720p30; excludes resources licensing (field replaceable)
5230-50000-013	$94.00	13.50%	RealPresence One 12 Months Software Subscription of 1 User License With Advantage Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)

Part Number	MSRP	DIR Discount %	Product Description
2200-07804-002	$92.00	13.50%	24 Hour Talk Time Battery for SoundStation2W
2457-30821-002	$91.00	13.50%	EagleEye QDX cable 10m, connects EagleEye camera (HDCI) to the QDX main camera input (S-video/DB9)
2200-46175-001	$90.00	13.50%	Universal Power Supply for VVX 300, 310, 400, 410. 5-pack, 48V, 0.4A, NA power plug.
2200-46175-001	$90.00	13.50%	Universal Power Supply for VVX 300, 310, 400, 410. 5-pack, 48V, 0.4A, NA power plug.
2457-64356-100	$99.00	13.50%	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 1m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.
VRMX4000RXUP	$41,000.00	13.50%	RMX 4000 MPMRx system upgrade kit. Includes one (1) MPMRx-D board and one (1) MPMRx Control board. Only 1 kit required per system. For additional MPMRx boards please order VRMX2100RXD. Excludes resource licensing
2457-23793-001	$99.00	13.50%	Monitor cable, DVI-D(M) to DVI-D(M), 3m. Used to connect codec (DVI-I connector) to DVI-D display device input.
2200-24009-001	$79.00	13.50%	CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2457-52788-002	$79.00	13.50%	CX5100/CX5500 USB 3.0 Cable, Type A/Male - Type A/Male, 3m. For connection of Power Data Box to Tabletop Console or room appliance.
2200-24009-001	$79.00	13.50%	CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2215-00286-003	$25.00	13.50%	Power Cord: EURO, RUSSIA-Type C, CE 7/7
2200-32301-001	$75.00	13.50%	Battery Replacement Kit (2-pack) for wireless expansion microphones (2200-32400-xxx) for SoundStation IP 6000, SoundStation VTX 1000, Soundstation2 EX and QDX.
2200-17569-001	$75.00	13.50%	Universal Power Supply for SPIP 320, SPIP 330, SPIP 430, SPIP 601, SPIP 650. 5-pack, 24V, 0.5A, NA power plug.
2200-17568-001	$75.00	13.50%	Universal Power Supply for SP IP 301 & SP IP 501. 5-pack, 12V, 1A, NA power plug.
2200-17444-001	$90.00	13.50%	5-pk HD-Voice handset and cord for IP335, IP 450, IP 550, IP 560, IP 650 and IP 670.
2457-52688-025	$99.00	13.50%	Component video cable. 3 x BNC (M) to 3 x BNC (M), 25 ft.
2457-09729-001	$149.00	13.50%	HDCI(M) to HDCI(M) 457mm camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2200-44329-001	$102.00	13.50%	Replacement Handset and Cord for CX500/600 IP Phone, 5-Pack.
5230-50000-023	$102.00	13.50%	RealPresence One 12 Months Software Subscription of 1 User License With Elite Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
5150-16826-001	$100.00	13.50%	H.323 Permanent Individual Phone License, For VVX 1500. Exclude Brazil.
5150-16826-001	$100.00	13.50%	H.323 Permanent Individual Phone License, For VVX 1500. Exclude Brazil.
VRMX2000RXUP	$41,000.00	13.50%	RMX 2000 MPMRx system upgrade kit. Includes one (1) MPMRx-D board, one (1) MPMRx Control board, two (2) RTM Lan and one (1) Power Supply. Only 1 kit required per system ; For additional MPMRx boards please order VRMX2100RXD. Excludes resource licensing
VRMX2100RXD	$41,000.00	13.50%	RMX 2000/4000 MPMRx-D Media Processing Module. Excludes resources licensing (field replaceable).

Part Number	MSRP	DIR Discount %	Product Description
2215-65169-001	$99.00	13.50%	Mounting bracket for RealPresence Group 300 & 500. Allows EagleEye camera and codec to be mounted together. Recommends use of 2215-24143-001 mounting bracket for wall/display mounting.
2200-31334-001	$99.00	13.50%	CX5000 Replacement Satellite Mic (single mic). Also compatible with Microsoft RoundTable.
2200-11095-002	$69.00	13.50%	Headset interface adapters, 5 pack of 2.5mm to RJ-9. Compatible with SoundPoint IP 330/331 and 320/321 phones. Valid for use World Wide
2457-24772-001	$99.00	13.50%	HDX main monitor cable. DVI video and dual RCA Audio to RCA component (blacks cables red, blue, green connectors) for component video and dual RCA Audio with white wires and red / white connectors. 3m
2457-23905-001	$99.00	13.50%	Monitor cable - DVI-D(M) at codec to HDMI(M) monitor input, 3m. Used to connect DVI from codec (DVI-I connector) to HDMI display device input, digital audio not supported in this cable.
2457-23793-001	$99.00	13.50%	Monitor cable, DVI-D(M) to DVI-D(M), 3m. Used to connect codec (DVI-I connector) to DVI-D display device input.
2457-23792-001	$99.00	13.50%	Monitor cable - DVI-A(M) at codec to VGA(M), 3m. Used to connect DVI from codec (DVI-I connector) to VGA display device input.
2457-23533-001	$99.00	13.50%	Monitor adapter cable - DVI-A(M) to 5-BNC(F), 1', 305mm. Use to break out DVI from codec (DVI-I connector) to YPbPr for component display device.
2457-23481-001	$99.00	13.50%	Camera adapter. Converts HDCI(M) to Svideo(F) and DB15(F). Use to connect PowerCam Plus camera to HDX codec as primary or secondary camera
1517-52689-001	$99.00	13.50%	Cable adapter, DVI-I to VGA(female)
2200-60017-003	$99.00	13.50%	Vortex Power Supply
2200-44514-002	$40.00	13.50%	New VVX Wallmount Bracket kit. For use with VVX 3xx/4xx/500/600 phone. 5-pack.
2200-17586-001	$40.00	13.50%	SoundPoint IP Wallmount Bracket kit for use with SoundPoint IP 450. 5-pack.
2457-23216-002	$50.00	13.50%	CLink 2 Cable, Group Series microphone array cable. Walta to Walta. 7.6 m/25 ft. Connects Group Series microphone to Group Series microphone or Group Series microphone to Group Series codec. 7.6 meter Not compatible with HDX microphone array.
2200-17587-001	$40.00	13.50%	SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP 550, 560, 650 and 670 phones. 5-pack.
2200-44405-025	$40.00	13.50%	Desk Stand for use with VVX300/400/500. 5-Pack.
2200-44415-025	$40.00	13.50%	Desk Stand for use with VVX600. 5-Pack.
2215-67728-001	$49.00	13.50%	CX5500/CX5100 Replacement Privacy Cap.
1457-52783-002	$49.00	13.50%	USB 3.0 Cable, Type A/Male - Type B/Male, 1.8m.
5230-50000-003	$75.00	13.50%	RealPresence One 12 Months Software Subscription of 1 User License With Premier Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
2457-23216-001	$49.00	13.50%	CLink 2 Cable, Group Series & HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.
2200-17542-001	$40.00	13.50%	Desk Stand for use with SoundPoint IP 450. 5-Pack. Replacement Product.

Part Number	MSRP	DIR Discount %	Product Description
2457-23216-001	$49.00	13.50%	CLink 2 Cable, Group Series & HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.
2457-28808-001	$45.00	13.50%	Cable, HDMI(M) to HDMI(M), 0.914m/3ft.
2457-28808-001	$45.00	13.50%	Cable, HDMI(M) to HDMI(M), 0.914m/3ft.
1676-07870-001	$41.00	13.50%	Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.
1676-07870-001	$41.00	13.50%	Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.
2457-07690-002	$41.00	13.50%	Cable - Console Cable connects SoundStation VTX 1000 console to the Interface Module/Power Supply. Keyed RJ-45, 15.1m/50ft for use with SoundStation VTX 1000 ONLY.
1676-07870-001	$41.00	13.50%	Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.
2200-64900-001	$49.00	13.50%	Replacement Screw, 10-32x1/2" Sec Blk Tork Head w/pin (set of 2). Security Tork wrench (set of 2). For RealPresence VideoProtect 500.
2200-15994-001	$59.00	13.50%	Replacement Stand/Support for CX600 IP Phone, 5-pack.
2583-63874-002	$39.00	13.50%	UC Board, Spare Receiver Bracket with Adhesive. 4-pack.
2583-63874-004	$69.00	13.50%	UC Board, USB Cable for Receiver, 15 ft (4.57m).
2457-23548-001	$67.00	13.50%	HDCI(M) to VGA(F) and Minidin(F) camera input adapter. Connects Sony EVI-HD1 camera to HDX / RealPresence Group Series codecs as main or secondary camera.
2215-80031-001	$64.00	13.50%	SoundStructure Accessory Kit. Contains twelve (12) Phoenix-type screw-terminal connectors for use with all models.
2215-80031-001	$64.00	13.50%	SoundStructure Accessory Kit. Contains twelve (12) Phoenix-type screw-terminal connectors for use with all models.
2457-30821-001	$62.00	13.50%	EagleEye QDX cable 3m, connects EagleEye camera (HDCI) to the QDX main camera input (S-video/DB9)
2457-23521-001	$60.00	13.50%	HDCI(M) to 5-BNC(F) and DB9(F) Breakout adapter for codec input / camera output. Supports Polycom cameras with HDCI output and codecs with HDCI analog supported input.
2457-63542-001	$50.00	13.50%	Serial Cable for the Group Series 300 and Group Series 500. DB9-F to 8-PIN DIN, 3 meters.
2200-44330-001	$59.00	13.50%	Replacement Stand/Support for CX500 IP Phone, 5-pack.
2200-17543-001	$40.00	13.50%	Combined Deskstand and Wallmount for use with SPIP 320, SPIP 330, SPIP 321, SPIP 331 and SPIP 335. 5-Pack, Replacement Product.
5230-76301-002	$47,500.00	13.50%	DMA 7000 Appliance - Add 500 Call Licenses (Maintenance Contract Required)
2200-07803-002	$51.00	13.50%	12 Hour Talk Time Battery for Soundstation2W
2200-17445-001	$50.00	13.50%	5-pk handset and cord for IP30x, IP50x, and IP60x.
2457-32892-001	$50.00	13.50%	QDX cable for serial data pass through applications.
2457-52698-012	$50.00	13.50%	Monitor cable, Male DVI to 3 male RCA connectors (red, blue, green both ends`), 12 feet long.

Part Number	MSRP	DIR Discount %	Product Description
2457-25646-001	$40.00	13.50%	CLink 2 cable, Walta (codec side) to RJ-45F Adapter Cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 cable to Group Series & HDX8000/7000/6000/4000 series codecs.
2457-28978-001	$40.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000.
2457-28808-004	$70.00	13.50%	Cable, HDMI(M) to HDMI(M), 1.829m/6ft.
JVRMX2630HDP	$41,000.00	13.50%	RMX 2000/4000 MPMx-D supporting up to 30 HD720p30; excludes resources licensing (field replaceable) UC APL/JITC Compliant software release
2215-00286-116	$25.00	13.50%	Power Cord: KOREA-Type C, KSC 8305
2200-17918-001	$102.00	13.50%	AC wallmod power supply 110-120VAC 0.2A for VoiceStation 100/300/500 with NA power plug.
2457-65015-003	$149.00	13.50%	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 3M. Connects EagleEye cameras to Group Series codec as main or secondary camera.
2457-64356-001	$149.00	13.50%	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 3m digital cable (ships with the EagleEye IV cameras). Connects EagleEye IV cameras to Group Series codec as main or secondary camera.
2200-09892-001	$49,999.00	13.50%	Complete Experience Kit - OTX 300, includes 6 lights and textured free-standing rear wall & Signage Kit. Suitable for NORAM
2200-41220-001	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo and SoundStation IP 6000.
2215-00286-023	$25.00	13.50%	Power Cord: TAIWAN-Type A, CNS 10917
2215-00286-045	$25.00	13.50%	Power Cord: AUST/NZ - Type I, AS 3112
2457-25646-001	$40.00	13.50%	CLink 2 cable, Walta (codec side) to RJ-45F Adapter Cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 cable to Group Series & HDX8000/7000/6000/4000 series codecs.
2200-31330-001	$139.00	13.50%	CX5000 Replacement External Dial Pad. Also compatible with Microsoft RoundTable.
2457-19304-001	$30.00	13.50%	Replacement cable for connecting SoundStation IP 7000 to the Multi-Interface Module. 12ft/3.6m 10-pin network cable (RJ-45).
2215-00286-119	$25.00	13.50%	Power Cord: SWITZ-Type J, SEV 1011
2200-41220-002	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-41220-002	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-43229-001	$129.00	13.50%	OBAM cable (40ft) links multiple SoundStructure units. For all C-series and SR-series.
2200-19050-001	$129.00	13.50%	AC Power Kit for SoundStation Duo. Includes Power Supply, Power Cord with North American plug, Power Injection Module (PIM) with 21ft/6.4m combined PSTN/Cat5 cable, 7ft/2.1m RJ-11 PSTN cable and 7ft/2.1m Cat5 cable.
2200-46200-025	$129.00	13.50%	VVX Camera. Plug-n-Play USB camera for use with the VVX 500 and VVX 600 Business Media phones

Part Number	MSRP	DIR Discount %	Product Description
1465-52748-040	$129.00	13.50%	Auxiliary power supply for PowerCam (with 1457-50526-001 adapter), PowerCam Plus, EagleEye HD/II/III/View/QDX cameras 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. Replaces 1465-52621-036 --DOES NOT INCLUDE AC POWER CORD--
2200-16020-001	$139.00	13.50%	AC Power Kit for SoundStation2. Includes wallmod power/telco module 110-120VAC 0.2A with NA plug, 9.2ft/2.8m RJ-11 to RJ-11 cable and 21ft/6.4m keyed RJ-45 power supply to console cable.
2200-40115-001	$30.00	13.50%	Cable - Console Interconnect Cable for SoundStation IP 7000, 25ft/7.6m CLink 2 cable with Walta to Walta connectors. Connects two (2) SoundStation IP 7000 consoles together.
2200-00699-001	$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-00699-002	$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-00699-001	$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-40017-003	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 25ft/7.6m for SoundStation IP 7000.
2200-00699-002	$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-43228-001	$159.00	13.50%	SoundStructure, Logic Port DB25 (M) connector with screw terminals.
2200-07242-001	$159.00	13.50%	Subwoofer with amplifier kit for SoundStation VTX 1000. Includes 9.8ft/3m power cable with NA plug and 2.8m/9.2ft RCA male to male cable. 110V.
2457-09729-001	$149.00	13.50%	HDCI(M) to HDCI(M) 457mm camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2215-28765-001	$155.00	13.50%	EagleEye 1080 Camera wall/panel/shelf mounting bracket
2457-00449-001	$30.00	13.50%	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.
2215-68675-001	$155.00	13.50%	Mounting solution for EagleEyeIV-12x&4x. Mounts on the wall/other flat surfaces over 6.5in deep or flat screen displays greater than 5/8in thick. Includes tripod mount. Also supports EagleEye Director, EagleEye HD, EagleEye III, EagleEye View cameras.
2215-24143-001	$155.00	13.50%	Mounting bracket\shelf solution for EagleEye Director, EagleEye HD, EagleEye III, EagleEyeIV-12x&4x, EagleEye View and EagleEye QDX Cameras.Mounts on the wall, other flat surfaces over 8in deep or flat screen displays greater than 1.5in thick.
2215-00286-022	$25.00	13.50%	Power Cord: CHINA-Type I, CPCS-CCC
5230-50000-004	$150.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Microsoft LYNC Interop License With Premier Service. Interop licenses qty must match concurrent connections qty (Includes Virtual editions of Content Sharing Suite)

Part Number	MSRP	DIR Discount %	Product Description
2457-26122-001	$149.00	13.50%	Camera Cable (300mm) for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). Connects EagleEye cameras to RealPresence Group and HDX group video systems as main or secondary camera, HDX secondary HDCI input requires camera to use external PS (1465-52748-040).
2457-23180-003	$149.00	13.50%	HDCI(M) to HDCI(M) 3m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2200-15853-001	$109.00	13.50%	AC Power Kit for CX3000, 48VDC. Includes PSU, POE Power Injector Cable and local cordset with North America plug.
2215-28765-001	$155.00	13.50%	EagleEye 1080 Camera wall/panel/shelf mounting bracket
2200-42740-001	$109.00	13.50%	AC Power Kit for SoundStation IP 6000 and Touch Control. Includes 100-240V, 0.4A, 48VDC power supply, 6ft/1.8m power cord with NA plug and Power-over-Ethernet Insertion Cable (PIC).
2457-23716-001	$31.00	13.50%	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs
2457-23716-001	$31.00	13.50%	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs
2200-17670-001	$110.00	13.50%	Universal Power Supply for SPIP 560, SPIP 670, VVX 500/600 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug.
2457-23716-001	$31.00	13.50%	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs
1583-61730-001	$35.00	13.50%	USB Hub, 4-port. Unpowered.
2200-17671-001	$35.00	13.50%	Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.
2200-07876-004	$12.00	13.50%	Hands-free adapters for use with Siemens mobile phones, to enable the cell phone functionality on SoundStation2W
2583-63874-001	$129.00	13.50%	UC Board, Spare Stylus. Includes 4 replacement nibs.
2200-17671-001	$35.00	13.50%	Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.
2457-23574-001	$30.00	13.50%	CLink 2 Crossover cable, 18-inches, shielded, special length for Group Series/HDX link to SoundStructure in same rack.
2200-17671-001	$35.00	13.50%	Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.
1520-03690-001	$36.00	13.50%	Battery Pack - SoundStation Premier Satellite
2457-23486-001	$39.00	13.50%	Camera cable. HDCI(M) to Svideo(M) and DB9(M). Connects Vaddio70/100 and Sony VC-C50i (with EZ camera VISCA cable shoe) to HDX series codec as main or secondary camera. 3m
2200-43240-001	$109.00	13.50%	AC Power Kit for SoundStation IP5000. Includes 100-240VAC, 0.4A, 48VDC/19W power supply, 1.8m/6ft power cord with NA plug and a Power Insertion Cable (PIC).
2200-46300-025	$105.00	13.50%	VVX Expansion Module (Paper directory) for VVX 300, 310, 400, 410, 500 and 600. Includes AUX cable and attachment hardware.
2200-17877-001	$105.00	13.50%	Universal Power Supply for SPIP 321, SPIP 331, SPIP 335, SPIP 450, SPIP 550. 5-pack, 24V, 0.5A, NA power plug.

Part Number	MSRP	DIR Discount %	Product Description
2457-20910-251	$102.00	13.50%	CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite, RoHS
2200-40110-001	$109.00	13.50%	AC Power Kit for SoundStation IP 7000. Includes 100-240V, 1.5A, 48V/50W power supply, 6ft/1.8m power cord with NA plug and Power Insertion Cable.
2200-24008-001	$119.00	13.50%	CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2200-00699-002	$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-41220-001	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo and SoundStation IP 6000.
2200-41220-002	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-41220-003	$30.00	13.50%	Cable - Two (2) expansion microphone cables (round), 7.6m/25ft for SoundStation VTX 1000.
2457-07690-001	$30.00	13.50%	Cable - Console Cable connects SoundStation VTX 1000 console to the Interface Module/Power Supply. Keyed RJ-45, 6.4m/21ft for use with SoundStation VTX 1000 ONLY.
1465-52790-075	$129.00	13.50%	External Power Supply for the RealPresence Group 300 and 500 Series codecs worldwide. Rated to 5km in China. Order power cord separately.
1465-52755-075	$129.00	13.50%	External power supply for the RealPresence Group 300 and 500 series codecs. Order power cord separately.
2457-00449-001	$30.00	13.50%	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.
2200-44340-001	$119.00	13.50%	AC Power Kit for CX500/600, 24VDC. Includes PSU and local cordset with North America plug. 5-Pack.
2200-41220-002	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2215-00286-002	$25.00	13.50%	Power Cord: UK-Type G, BS 1363
5230-76400-002	$47,500.00	13.50%	DMA 7000 Virtual Edition - Add 500 Call Licenses (Maintenance Contract Required)
2200-41220-001	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo and SoundStation IP 6000.
2200-41220-002	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2457-00449-001	$30.00	13.50%	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.
2200-17670-001	$110.00	13.50%	Universal Power Supply for SPIP 560, SPIP 670, VVX 500/600 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug.

Part Number	MSRP	DIR Discount %	Product Description
2200-41220-002	$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
1465-52748-040	$129.00	13.50%	Auxiliary power supply for PowerCam (with 1457-50526-001 adapter), PowerCam Plus, EagleEye HD/II/III/View/QDX cameras 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. Replaces 1465-52621-036 --DOES NOT INCLUDE AC POWER CORD--
2200-24008-001	$119.00	13.50%	CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
5157-18150-000	$10,000.00	13.50%	RMX 1500 HD CP Software License Option (Maintenance Contract Required). Available only on RMX1500 MPMx-Q configurations.
8200-30070-006	$1,749.00	13.50%	Polycom Touch Control for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
5230-76301-004	$400,000.00	13.50%	DMA 7000 Appliance - Add 5000 Call Licenses (Maintenance Contract Required)
J5157-18350-060	$408,000.00	13.50%	RMX 2000/4000 Resource License Pack - 30HD1080p/60HD720p/120SD/180CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-79000-500	$117,000.00	13.50%	VS Upgrade, 3y includes: CloudAXIS 100 Sessions; DMA 7000, 500 Calls; RPRM, 500 Devices. RPAD, 50 calls; Adoption Portal, 200 users; Implementation Service; Premier, 3-Years Maintenance
5150-69863-001	$116,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
5157-18350-020	$116,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5150-32759-001	$9,500.00	13.50%	HD option - RSSv8.5 ability to record 1080p30 video calls & transcode to 720p live stream/VOD. W/O this option, the max resolution for the RSS video calls is 720P. Also increases RSS internal stream capacity to max of 200 web viewers (@384k).
5150-82767-001	$10,000.00	13.50%	Upgrade RSS Software to latest version.
2200-61730-002	$1,999.00	13.50%	UC Board. Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 & 700 running software revision 4.1.3 or later. Requires dual monitor systems, LCD displays supported.
VRMX1500NET	$10,000.00	13.50%	RMX 1500 network separation license, no additional HW needed (Maintenance Contract Required)
2200-79200-000	$1,895.00	13.50%	Polycom RMX Conferencing Add-in for IBM Lotus Sametime. For use on RMX 1500/2000/4000 (MPM+ and MPMx only)
5150-69865-001	$10,000.00	13.50%	RPCS/RMX 1800 network separation license, no additional HW needed. Maintenance contract required
5230-50000-322	$1,823.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Standard Concurrent Connection Burst Capabale With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2215-64200-001	$1,750.00	13.50%	EagleEye Digital Extender, extend the EagleEye IV or EagleEye Acoustic (sans audio) cameras up to 100m from the codec via customer provided Cat 5e cable. Includes: transmitter, receiver and 1m HDCI/mini-HDCI digital cable. (order power cord separately)

Part Number	MSRP	DIR Discount %	Product Description
8200-30070-006	$1,749.00	13.50%	Polycom Touch Control for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
5157-77600-100	$12,500.00	13.50%	License to add 100 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)
5157-18350-020	$116,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
2200-61730-002	$1,999.00	13.50%	UC Board. Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 & 700 running software revision 4.1.3 or later. Requires dual monitor systems, LCD displays supported.
5157-18150-005	$9,000.00	13.50%	RMX 1500 System Resource Upgrade Option for Additional 5 video/audio resource licenses. Available only on RMX1500 MPMx-Q configurations.
VRMX46090UP	$327,000.00	13.50%	RMX 4000 60HD/240CIF equipped with MPM+ upgrade to RMX 4000 90HD equipped with three (3) MPMx-D module (Maintenance Contract Required)
5230-50000-021	$2,295.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Universal Concurrent Connection Burst Capabale With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-011	$2,125.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Universal Concurrent Connection Burst Capabale With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5157-18350-060	$348,000.00	13.50%	RMX 2000/4000 Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
1456-42837-001	$0.00	13.50%	Power Cord: China
5230-77000-503	$121,000.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for Three-Year.
VRMX4006P	$2,000.00	13.50%	RMX 4000/2000 Rear Transition Module for IP Media (RTM LAN), equipped with four (4) RJ-45 Ethernet connections (field replaceable)
8200-30070-006	$1,749.00	13.50%	Polycom Touch Control for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
2200-61730-001	$1,999.00	13.50%	UC Board. Sensor+stylus bundle with USB hub. Compatible with HDX 7000 Rev C and D, 8000 Rev B, 9000-720 and 9000-1080 running HDX software revision 3.0.3 or later. Requires dual monitors uses 2nd display, LCD displays supported.
2200-61730-001	$1,999.00	13.50%	UC Board. Sensor+stylus bundle with USB hub. Compatible with HDX 7000 Rev C and D, 8000 Rev B, 9000-720 and 9000-1080 running HDX software revision 3.0.3 or later. Requires dual monitors uses 2nd display, LCD displays supported.
5150-65478-001	$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-65478-001	$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-65478-001	$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-65478-001	$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-03579-001	$1,999.00	13.50%	RealPresence Group Series software upgrade version 4.1.x for all Polycom RealPresence Group Series models.

Part Number	MSRP	DIR Discount %	Product Description
5150-28647-001	$2,069.00	13.50%	RMX 1000 Software Scheduling Option License
2200-23810-001	$1,239.00	13.50%	Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.
8200-30070-006	$1,749.00	13.50%	Polycom Touch Control for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
VRMX22030UP	$109,000.00	13.50%	RMX 2000 20HD/80CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)
5230-50000-302	$1,350.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Standard Concurrent Connection Burst Capabale With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2200-23810-002	$1,239.00	13.50%	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.
2200-23810-001	$1,239.00	13.50%	Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.
2200-23809-002	$1,239.00	13.50%	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
5150-26511-001	$1,500.00	13.50%	SW option for HDX 6000, 1080p People Max resolution. Max fps: 30 RX and 15 TX
2200-23810-002	$1,239.00	13.50%	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.
5230-75105-002	$1,500.00	13.50%	Capture Station Option for use with Blackboard. BlackBoard integration may require custom PGS services.
2200-23809-002	$1,239.00	13.50%	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
2200-23809-001	$1,239.00	13.50%	Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
1457-07363-001	$19.00	13.50%	Cable - Subwoofer cable for SoundStation VTX 1000. 2.8m/9.2ft RCA male to male.
2200-40125-001	$5.00	13.50%	Cable Attachment Kit to firmly attach Clink cables to SoundStation IP 7000 units. Contains 2 cable clamps with Philips screws and mounting instructions.
5230-77650-000	$12,000.00	13.50%	CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)
5230-77650-000	$12,000.00	13.50%	CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)
2200-80000-200	$103,000.00	13.50%	VSS 100R, 1Yr includes:RPCS1500 IP Only, 5HD720p/10SD/15CIF. CloudAXIS SW Bundle 100. DMA 7000, 50 calls. RPRM, 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Implementation+Premier,1yr Maintenance

Part Number	MSRP	DIR Discount %	Product Description
2200-23809-001	$1,239.00	13.50%	Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
VRMX2002P	$10,300.00	13.50%	RMX-2000 3U Chassis Assembly including Fan Drawer (field replaceable)
8200-30070-006	$1,749.00	13.50%	Polycom Touch Control for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
8200-30070-002	$1,749.00	13.50%	Polycom Touch Control for use with Group 300, 500, or 700 models. Requires PoE network connection or optional external power supply (2200-42740-XXX).
VRSS5000-RK	$1,700.00	13.50%	Capture Server Redundancy Kit - Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply to enable hard disk and power supply redundancy in all Capture Server Appliance Edition models.
5230-50000-001	$1,700.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-312	$1,688.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Standard Concurrent Connection Burst Capabale With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5155-79200-300	$10,000.00	13.50%	DMA 7000 Appliance - Polycom Conferencing Add-in for IBM Sametime. Requires API License. (Maintenance Contract Required)
VRMX42030UP	$109,000.00	13.50%	RMX 4000 20HD/80CIF equipped with MPM+ upgrade to RMX 4000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)
5230-76400-001	$10,000.00	13.50%	DMA 7000 Virtual Edition - Add 100 Call Licenses (Maintenance Contract Required)
VRMX4007P	$8,500.00	13.50%	RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable)
5150-28648-001	$10,300.00	13.50%	RMX 1000 HD CP Software License Option (Maintenance Contract Required)
2200-66067-001	$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
2200-66067-001	$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
2200-66067-001	$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
2200-66067-001	$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
VRMX480120UP	$436,000.00	13.50%	RMX 4000 80HD/320CIF equipped with MPM+ upgrade to RMX 4000 120HD equipped with four (4) MPMx-D module (Maintenance Contract Required)
2465-82952-001	$1,500.00	13.50%	Power Supply Unit For RPCS/RMX 1800 and Capture Server (RSS 5000). Additional Shipping Surcharge May be Applied. Please Refer to VSHP0015 for Prepaid Shipping
5230-76301-001	$10,000.00	13.50%	DMA 7000 Appliance - Add 100 Call Licenses (Maintenance Contract Required)
VRMX2004P	$5,200.00	13.50%	RMX-2000 Power Supply Drawer Assembly (field replaceable)

Part Number	MSRP	DIR Discount %	Product Description
2201-12310-001	$0.00	13.50%	Power Cord for US, Canada, Philippines, Costa Rica, Venezuela, Guam, Haiti, El-Salvador, Colombia, Taiwan, Mexico, South Korea, Turks and Caicos Islands used in DMA; RPAD; RPCS; RPRM & RPMM
VRMX20710UP	$44,900.00	13.50%	RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-S module (Maintenance Contract Required)
5230-76400-005	$5,000.00	13.50%	DMA 7000 Virtual Edition - Add 50 Call Licenses (Maintenance Contract Required)
2200-63320-001	$0.00	13.50%	OTX 300 Table Top Finish, Black (standard) Must be ordered with OTX solution
5150-18900-020	$5,200.00	13.50%	RSS 2000 Multicast Option License
5150-18900-030	$5,200.00	13.50%	RSS 2000 Stackable Option License - Allows multiple RSS 2000s to be stacked and seamlessly interfaced together
VRMX23045UP	$167,500.00	13.50%	RMX 2000 30HD/120CIF equipped with MPM/MPM+ upgrade to RMX 2000 45HD equipped with one (1) MPMx-S module and one (1) MPMx-D module (Maintenance Contract Required)
5150-32760-001	$5,200.00	13.50%	RSS 4000 Multicast Option License - Enables the RSS multicast support (Windows Media support only).
VRMX2003P	$4,950.00	13.50%	RMX-2000 Cooling Fan Drawer Assembly (field replaceable)
2200-80000-313	$154,000.00	13.50%	VSS1800-100,3y:RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. CloudAXIS SW Bundle 100. DMA 7000, 50 calls. RPRM,100 devices.Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal, 200 users. Implementation+Premier, 3y Mnt
5230-76403-000	$3,000.00	13.50%	DMA Virtual Edition - API License
5230-76301-100	$3,000.00	13.50%	DMA Appliance - API License
5150-26946-001	$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5150-26946-001	$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5150-26946-001	$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5150-26946-001	$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5157-18350-045	$261,000.00	13.50%	RMX 2000/4000 Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5230-50000-301	$4,590.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Universal Concurrent Connection Burst Capabale With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
J5157-18350-030	$204,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 15HD1080p/30HD720p/60SD/90CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX30HDUP	$204,000.00	13.50%	RMX 2000/4000 MPMx Expansion - Additional 30 HD 720p Licenses plus MPMx-D media processing module (Maintenance Contract Required)
5150-23505-001	$3,750.00	13.50%	VBP Software Uprgade - 5300-E10 to 5300-E25 (Maintenance Contract Required)
2200-80000-353	$195,000.00	13.50%	VSS1800-500,3y: RPCS1800 IP Only 2x1080p60/5x1080p30/10x720p/20xSD. CloudAXIS SW Bundle 100.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 3y Mnt

Part Number	MSRP	DIR Discount %	Product Description
2200-80000-100	$195,000.00	13.50%	VSS500R, 3Yr includes:RPCS1500 IP Only 10HD720p/20SD/30CIF.CloudAXIS SW Bundle 100.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 3yr Maintenance
5230-77000-103	$45,700.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for Three-Year.
5150-69864-001	$232,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
2200-64870-110	$4,499.00	13.50%	External 110V power supply and 34Ah battery. For RealPresence Utility Cart 500. Mounting hardware included.
5150-23546-001	$5,350.00	13.50%	VBP Software Upgrade - 5300-ST10 to 5300-ST25 (Maintenance Contract Required)
5150-23912-001	$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
5150-23912-001	$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
5150-23912-001	$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
5150-23912-001	$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
VRMX24060UP	$218,000.00	13.50%	RMX 2000 40HD/160CIF equipped with MPM/MPM+ upgrade to RMX 2000 60HD equipped with two (2) MPMx-D modules (Maintenance Contract Required)
VRMX44060UP	$218,000.00	13.50%	RMX 4000 40HD/160CIF equipped with MPM+ upgrade to RMX 4000 60HD equipped with two (2) MPMx-D module (Maintenance Contract Required)
5157-18350-030	$174,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-030	$174,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5150-28645-001	$7,500.00	13.50%	RMX 1000 System Resource Upgrade Option for Additional 4 video/audio resource licenses
VRMX2125RXDUP	$145,000.00	13.50%	RMX 2000/4000 MPMRx expansion kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses and one (1) MPMRx-D card. Only for systems with compatible MPMRx Controller, Power Supply and RTM-Lan. (Maintenance Contract Required)
VRMX2025RXUP	$145,000.00	13.50%	RMX 2000 MPMRx system upgrade kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses, one (1) MPMRx-D board, one (1) MPMRx Control board, two (2) RTM Lan and one (1) Power Supply. Only 1 kit required per system (Maintenance Contract Required)
VRMX21530UP	$143,000.00	13.50%	RMX 2000 15HD/60CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-63350-001	$2,499.00	13.50%	Upgrade from original touch panel to new Polycom Touch Control- for RPX 2.0 or later and OTX Rev A solutions only - NORAM (Implementation Required)

Part Number	MSRP	DIR Discount %	Product Description
2200-80000-351	$140,000.00	13.50%	VSS1800-500,1y: RPCS1800 IP Only, 2x1080p60/5x1080p30/10x720p/20xSD. CloudAXIS SW Bundle 100.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 1y Mnt
5157-18200-510	$7,000.00	13.50%	RMX 1500 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
2200-80000-300	$154,000.00	13.50%	VSS 100R, 3Yr includes:RPCS1500 IP Only, 5HD720p/10SD/15CIF. CloudAXIS SW Bundle 100. DMA 7000, 50 calls. RPRM,100 devices.Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal, 200 users. Implementation+Premier, 3yr Maintenance
VRMX1588P	$7,500.00	13.50%	RMX 1500 E1/T1 interface card supporting PSTN Audio and ISDN H.320 video (Maintenance Contract Required)
2200-82211-001	$2,779.00	13.50%	Vortex EF2211 Single-channel AEC with built-in phone add - Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Excludes Mexico.
1456-42837-001	$0.00	13.50%	Power Cord: China
2200-80000-000	$140,000.00	13.50%	VSS 500R, 1Yr includes:RPCS1500 IP Only 10HD720p/20SD/30CIF. CloudAXIS SW Bundle 100.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 1yr Maintenance
5230-77000-513	$138,000.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for Three-
J5157-18350-020	$136,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 10HD1080p/20HD720p/40SD/60CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX2006P	$8,300.00	13.50%	RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)
1456-42837-001	$0.00	13.50%	Power Cord: China
2200-80000-311	$103,000.00	13.50%	VSS1800-100,1y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. CloudAXIS SW Bundle 100. DMA 7000, 50 calls. RPRM, 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Implementation+Premier,1y Mnt
5150-69866-001	$7,000.00	13.50%	RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.
5230-50000-321	$6,197.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Universal Concurrent Connection Burst Capabale With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5150-23993-001	$8,750.00	13.50%	VBP Software Upgrade - 5300-E25 to 5300-ST25 (Maintenance Contract Required)
VRMX4004P	$5,500.00	13.50%	RMX 4000 AC Power supply (field replaceable)
5230-50000-311	$5,738.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Universal Concurrent Connection Burst Capabale With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2200-63330-001	$0.00	13.50%	OTX 300Table Top Finish, The Academic (Applewood). Must be ordered with OTX solution
2200-63340-001	$0.00	13.50%	OTX 300 Table Top Finish, The Boardroom (Mahogany). Must be ordered with OTX solution
2200-12940-001	$0.00	13.50%	OTX 100 Table Top Finish, Black (standard) Must be ordered with OTX solution

Part Number	MSRP	DIR Discount %	Product Description
2200-61460-001	$0.00	13.50%	OTX 100 Table Top Finish, The Academic (Applewood). Must be ordered with OTX solution
5150-23992-001	$6,750.00	13.50%	VBP Software Upgrade - 5300-E10 to 5300-ST10 (Maintenance Contract Required)
2200-61470-001	$0.00	13.50%	OTX 100 Table Top Finish, The Boardroom (Mahogany). Must be ordered with OTX solution
VRMX4025RXUP	$145,000.00	13.50%	RMX 4000 MPMRx system upgrade kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses, one (1) MPMRx-D board and one (1) MPMRx Control board. Only 1 kit required per system (Maintenance Contract Required)
5150-69912-001	$0.00	13.50%	Capture Server software license to enable h.323/SIP video call encryption (subject to export rules).
5150-23542-001	$2,950.00	13.50%	VBP Software Upgrade - 5300-S10 to 5300-ST10 (Maintenance Contract Required)
5150-32761-001	$0.00	13.50%	RSS 4000 Software Encryption License
J5157-18200-200	$0.00	13.50%	E1 T1 INTERFACE CARD LICENSE. License for RMX 2000 E1 T1 interface card supporitng PSTN and VoIP audio (v.2) and ISDN H.320 video (v.3). UC APL/JITC Compliant software release
5230-74604-000	$0.00	13.50%	RPCS VE Encryption License pack. Restricted by destination countries.
2201-12310-001	$0.00	13.50%	Power Cord for US, Canada, Philippines, Costa Rica, Venezuela, Guam, Haiti, El-Salvador, Colombia, Taiwan, Mexico, South Korea, Turks and Caicos Islands used in DMA; RPAD; RPCS; RPRM & RPMM
5150-23543-001	$5,350.00	13.50%	VBP Software Upgrade - 5300-S25 to 5300-ST25 (Maintenance Contract Required)
J5157-18350-045	$306,000.00	13.50%	RMX 2000/4000 Resource License Pack - 22HD1080p/45HD720p/90SD/135CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2215-23327-001	$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
5230-50000-012	$625.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Standard Concurrent Connection Burst Capabale With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2200-17529-107	$15.00	13.50%	10-pk French key caps for SPIP 501/550/601/650 (Directories, Applications, Call Lists, Conference, Transfer, Redial, DND).
7230-25659-030	$599.00	13.50%	HDCI(M) to HDCI(M) 100'/30m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series. Limited support for EagleEye View (video & control, no audio). Includes power supply & NA power cord (others ordered separately)
2215-63885-001	$599.00	13.50%	RealPresence Room Mic Array: Contains one Microphone Array and one CLink 2 cable. Compatible with Group Series and SoundStructure.
2200-43019-001	$15.00	13.50%	Power Adapter, SoundStation2, Nortel/Avaya
NT1-QUAD	$569.00	13.50%	Network termination (NT1). For U-interface ISDN BRI. One required per four BRI. Includes Power Supply. Available in U.S. and Canada only.
5230-50000-324	$549.00	13.50%	RealPresence One 36 Months Software Subscription of 1 MS LYNC Interop License With Elite Service (Includes Virtual editions of Content Sharing Suite)
5157-77610-100	$12,500.00	13.50%	License to add 100 devices to CMA 4000. CMA 4000 will support up to 400 devices: one or two 100 device licenses may be added to CMA 4000 with 200 Devices. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2200-31331-001	$529.00	13.50%	CX5000 Power Data Box for Canada, Costa Rica, Russia, Singapore, Thailand, USA. Not compatible with Microsoft RoundTable. Local power cord not included.
VRMX2005P	$19,600.00	13.50%	RMX-2000 CPU Carrier Assembly (field replaceable)
2215-23327-001	$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
2215-23327-001	$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
2215-23327-001	$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
5230-77000-501	$78,700.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for One-Year.
VRMX41015UP	$75,000.00	13.50%	RMX 4000 10HD/40CIF equipped with MPM+ upgrade to RMX 4000 15HD equipped with one (1) MPMx-D module (Maintenance Contract Required)
VRMX4000NET	$20,000.00	13.50%	RMX 4000 network separation license, no additional HW needed (Maintenance Contract Required)
VRMX21015UPE	$75,000.00	13.50%	RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-31631-001	$529.00	13.50%	Replacement Power Data Box for Microsoft RoundTable for Canada, Singapore, USA, Hong Kong. Not compatible with Polycom CX5000. Local power cord not included.
2457-23537-001	$11.00	13.50%	Cable, cat5e ethernet cable, 3.66m
1676-68466-001	$800.00	13.50%	Transport Case for RealPresence Group 300 & 500. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye IV, mic array, GS remote control and battery, misc cables. Services not available for this product.
5157-18350-015	$87,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
1662-52742-001	$799.00	13.50%	42" Tabletop Media Center conversion bracket for wall mounting a single display (see 2200-66067-001 for wall mounting dual displays). Includes 2 mounting arms and the wall mounted stationary bracket.
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VRMX4005P	$19,600.00	13.50%	RMX 4000 Control Module (field replaceable)

Part Number	MSRP	DIR Discount %	Product Description
5157-18350-015	$87,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
2215-00286-009	$25.00	13.50%	Power Cord: ISRAEL - Type H, SI32
2200-79000-400	$87,000.00	13.50%	VS Upgrade, 1y includes: CloudAXIS 100 Sessions; DMA 7000, 500 calls; RPRM, 500 Devices; RPAD, 50 Calls; Adoption Portal, 200 Users; Implementation Service; Premier, 1-Year Maintenance
5230-77000-511	$84,900.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for One-Year.
2200-07876-001	$12.00	13.50%	Hands-free adapters for use with Nokia mobile phones, to enable the cell phone functionality on SoundStation2W
5150-73564-001	$19,000.00	13.50%	VBP 6400-E85 Software upgrade to 200 Mbps License
5230-50000-022	$675.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Standard Concurrent Connection Burst Capabale With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2200-07876-002	$12.00	13.50%	Hands-free adapters for use with Samsung mobile phones, to enable the cell phone functionality on SoundStation2W
2200-07876-003	$12.00	13.50%	Hands-free adapters for use with Sony Ericsson mobile phones, to enable the cell phone functionality on SoundStation2W
VRMX20510UPE	$75,000.00	13.50%	RMX 2000 5HD/20CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
5157-18350-120	$696,000.00	13.50%	RMX 4000 Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
VRMX20510UP	$58,500.00	13.50%	RMX 2000 5HD/20CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD equipped with one (1) MPMx-S module (Maintenance Contract Required)
5230-50000-314	$508.00	13.50%	RealPresence One 36 Months Software Subscription of 1 MS LYNC Interop License With Advantage Service (Includes Virtual editions of Content Sharing Suite)
2215-76310-002	$25,000.00	13.50%	DMA 7000 Single-Server Upgrade. Provides hardware and licensing to convert a single-server system into a dual-server system. Maintenance Required.
2457-19047-001	$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
SPVRMX2299P	$25,500.00	13.50%	CLEI Code - RMX 2000/4000 E1 T1 Interface Card Supporitng PSTN Audio and ISDN H.320 video, 2 x 1G LAN Ports and Multiple IP Services License (Maintenance Contract Required)
VRMX2299P	$25,500.00	13.50%	RMX 2000/4000 E1 T1 Interface Card Supporitng PSTN Audio and ISDN H.320 video, 2 x 1G LAN Ports and Multiple IP Services License (Maintenance Contract Required)
JVRMX2299P	$25,500.00	13.50%	RMX 2000/4000 E1 T1 Interface Card Supporitng PSTN Audio and ISDN H.320 video,2 x 1G LAN Ports and Multiple IP Services License. UC APL/JITC Compliant software release.

Part Number	MSRP	DIR Discount %	Product Description
2457-19047-001	$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
5230-50000-304	$405.00	13.50%	RealPresence One 36 Months Software Subscription of 1 MS LYNC Interop License With Premier Service (Includes Virtual editions of Content Sharing Suite)
VRMX21015UP	$58,500.00	13.50%	RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD equipped with one (1) MPMx-S module (Maintenance Contract Required)
VRMX20710UPE	$61,400.00	13.50%	RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
5230-74602-010	$58,000.00	13.50%	RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/30SVC resource licenses (Maintenance Contract Required)
2230-64973-001	$26,999.00	13.50%	Polycom RealPresence Practitioner Cart 8000 Includes: HDX8K series Codec, EE 1080 camera, HDX MicM LR, P+C, Mobile Cart w/Battery Power System and 24" monitor. Eng. Remote. NA/CALA - Maintenance Contract Required
2215-65951-001	$359.00	13.50%	CX5500/CX5100 Extension Microphone Kit. Includes pair of microphones and cables.
2230-64973-001	$26,999.00	13.50%	Polycom RealPresence Practitioner Cart 8000 Includes: HDX8K series Codec, EE 1080 camera, HDX MicM LR, P+C, Mobile Cart w/Battery Power System and 24" monitor. Eng. Remote. NA/CALA - Maintenance Contract Required
2200-31506-001	$19.00	13.50%	USB A-to-B Cable for CX600/CX700 IP Phone, connection to PC. 5-Pack.
5150-69862-001	$58,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
2215-06599-001	$19.00	13.50%	CX5100/CX5500 USB Plug bracket for Power Data Box USB port.
5157-18350-010	$58,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
VRMX21520UP	$58,500.00	13.50%	RMX 2000 15HD720p/60CIF equipped MPM/MPM+ upgrade to RMX 2000 20HD720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
VRMX2100RXS	$24,500.00	13.50%	RMX 2000/4000 MPMRx-S Media Processing Module. Excludes resources licensing (field replaceable)
VRMX4008P	$16,000.00	13.50%	RMX 4000 Fabric Switch Module
5150-32757-001	$21,500.00	13.50%	RSS 4000 License Upgrade from 5-port system to 10-port system.System will support 10 recording ports w/content, 3 CIF or 3 SD live streams, and up to 100 web viewers (actual # viewers varies, based on total call load on RSS & web streaming config).
2200-08406-003	$499.00	13.50%	Triple BRI NT1 network termination. For U-interface ISDN BRI. One required per three BRI. Includes Power Supply. Available in U.S. and Canada only.
2215-24725-001	$499.00	13.50%	Cable kit for HDX 9000 series:HDCI-f to 5xBNC-f+DB9-f, 1' ; DVI-A-m to 5xBNC-f, 1'; Walta to RJ45 socket 18"; S-Video to 2xBNC-m, 1'; Walta to Walta, 7.6m; HDCI-m to HDCI-m, 10m; RJ45 5E, 3.66m; Phoenix to 2xRCA-f, 1'; 2xRCA-m, 25'; RJ11, 12'
D2200-79200-000	$495.00	13.50%	Polycom RMX Conferencing Add-in for IBM Lotus Sametime DEMO (not for resale). For use on RMX 1500/2000/4000 MPM+ and MPMx only)
5150-32758-001	$21,500.00	13.50%	RSS 4000 License Upgrade from 10-port system to 15-port system.System will support 15 recording ports w/content, and 4 SD or 4 CIF live streams, and up to 100 web viewers (actual # viewers varies, based on total call load on RSS & web streaming config).

Part Number	MSRP	DIR Discount %	Product Description
J5157-18350-010	$68,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 5HD1080p/10HD720p/20SD/30CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
5230-75001-009	$25,000.00	13.50%	Provides integration between PRMMv6.x and Blue Coat Director (tested version = SG-ME 5.4.2.5) to allow http and wmv video content to distributed via Blue Coat Director & Proxy. Req Implementation & 1 Year Premier.
2200-63350-001	$2,499.00	13.50%	Upgrade from original touch panel to new Polycom Touch Control- for RPX 2.0 or later and OTX Rev A solutions only - NORAM (Implementation Required)
5230-50000-002	$500.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
7230-25659-015	$459.00	13.50%	HDCI(M) to HDCI(M) 50'/15m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series. Limited support for EagleEye View (video & control, no audio). Includes power supply & NA power cord (others ordered separately)
VRMX2615HDP	$24,500.00	13.50%	RMX 2000/4000 MPMx-S supporting up to 15 HD720p30; excludes resources licensing (field replaceable)
JVRMX2615HDP	$24,500.00	13.50%	RMX 2000/4000 MPMx-S supporting up to 15 HD720p30;excludes resources licensing (field replaceable) UC APL/JITC Compliant software release.
2200-12820-001	$24,999.00	13.50%	Complete Experience Kit - OTX 100, includes 4 lights and textured free-standing rear wall. Suitable for NORAM
2200-00699-001	$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-00699-002	$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-00699-001	$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2215-28454-001	$19.00	13.50%	Privacy cover for the EagleEye camera. Has the VC2 logo on the front when in the privacy position. Warranty not available for this item.
2457-17625-001	$17.00	13.50%	OBAM cable (12") links multiple SoundStructure units. For all C-series and SR-series.
5150-63611-001	$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
7200-64860-125	$14,974.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
7200-68160-125	$14,974.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD w/integrated audio, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
2200-07817-001	$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.

Part Number	MSRP	DIR Discount %	Product Description
VRMX4003P	$1,000.00	13.50%	RMX 4000 Cooling Fan Drawer Assembly (field replaceable)
5230-75001-007	$1,000.00	13.50%	RealPresence Media Service Agent (MSA) for CPE (Windows Server or VM is not provided) to distribute live and VOD (.wmv, .ismv) from MM to remote offices. Requires Premier Install & 12 months Premier Support.
2200-64870-001	$999.00	13.50%	3" 2-way powered monitor speaker system. For RealPresence Utility Cart 500. Mounting hardware included.
5150-63389-001	$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5150-63389-001	$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
7200-64850-125	$14,474.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
5150-63611-001	$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-63389-001	$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5230-77000-521	$87,400.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls , CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Elite Maint for One-Year.
5150-63389-001	$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
2215-17409-001	$10.00	13.50%	Cable - External Speaker Integration Kit for SoundStation VTX 1000 and SoundStation IP 7000. Includes 15cm/6in RCA to RCA Y-cable, 3.5mm stereo to RCA Y-adapter and 3.5mm stereo-to-stereo audio coupler.
5150-63389-001	$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5150-63611-001	$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-63611-001	$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
2457-07369-001	$5.00	13.50%	Cable - 6ft 500D/550D (Meridian, Unimod to Walljack) 2 Wire, RJ45-RJ45
J5157-18350-015	$102,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 7HD1080p/15HD720p/30SD/45CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX15HDUP	$102,000.00	13.50%	RMX 2000/4000 MPMx Expansion - 15 HD 720p Licenses plus MPMx-D media processing module (Maintenance Contract Required)
2457-06445-001	$5.00	13.50%	Cable - 6ft 500D/550D (Meridian, Unimod to Walljack) 2 Wire, RJ11-RJ45
5230-74603-000	$1,050.00	13.50%	RPCS VE - Telepresence License, MLA (Multipoint Layout Application) Software. See also 4870-00588-007.

Part Number	MSRP	DIR Discount %	Product Description
5150-69867-001	$1,050.00	13.50%	RPCS/RMX 1800 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007
5157-18200-215	$1,050.00	13.50%	License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-
5157-18200-215	$1,050.00	13.50%	License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-
G7200-64850-001	$14,499.00	13.50%	TAA Compliant: Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
2457-07365-001	$5.00	13.50%	Cable - 6ft 550D (Meridian, UK, Unimod to Walljack) 2 Wire, RJ45-BABT
7200-64850-001	$14,499.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
G2200-82201-001	$1,029.00	13.50%	TAA Compliant Vortex EF2201 Phone Add - Includes power supply, user manual, software, Cat 5 cable 15' telco cable. Approved for North America
2200-82201-001	$1,029.00	13.50%	Vortex EF2201 Phone Add - Includes power supply, user manual, software, Cat 5 cable 15' telco cable. Eexcludes Mexico.
1676-27233-001	$1,029.00	13.50%	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.
1676-27233-001	$1,029.00	13.50%	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.
5150-26126-001	$1,029.00	13.50%	HDX Expanded I/O software option. Enables the HD camera 2 video input and the HD monitor 2 video output ports. Available for the HDX 8002 only.
1676-27233-001	$1,029.00	13.50%	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.
5150-63611-001	$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5157-18200-215	$1,050.00	13.50%	License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-
VRMX2288P	$15,500.00	13.50%	RMX 2000/4000 E1 T1 interface card supporitng PSTN audio and ISDN H.320 video (Maintenance Contract Required)
5157-18200-511	$15,000.00	13.50%	RMX 2000 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
VRMX2000NET	$15,000.00	13.50%	RMX 2000 network separation license for MPMx, including 2 RTM LANS modules & SW license (Maintenance Contract Required)
5230-76301-003	$90,000.00	13.50%	DMA 7000 Appliance - Add 1000 Call Licenses (Maintenance Contract Required)
VRMX2000RXNET	$15,000.00	13.50%	RMX 2000 network separation license for MPMRx, no additional HW needed (Maintenance Contract Required)
5230-76400-003	$90,000.00	13.50%	DMA 7000 Virtual Edition - Add 1000 Call Licenses (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2583-63874-003	$9.00	13.50%	UC Board, Replacement Stylus Nibs, 4-pack.
2583-63874-005	$9.00	13.50%	UC Board, Spare Stylus Wrist Strap.
5150-63611-001	$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
G7200-64860-001	$14,999.00	13.50%	TAA Compliant: Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
1456-10445-001	$9.00	13.50%	Power Cord: North America
5230-75001-011	$15,000.00	13.50%	BlackBoard Module. Allows the publishing of rich media content as one or more links within the Blackboard system. Authenticated Blackboard users can seamlessly access and play PRMM content. Req Implementation & 1 Year Premier.
2457-00448-001	$9.00	13.50%	Replacement Phone Cable. RJ11, 7ft. For VoiceStation, SoundStation, SoundStation Premier, SS2.
5157-77600-000	$93,000.00	13.50%	License to add 1000 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)
2200-65878-001	$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
5150-63389-001	$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5157-18350-090	$522,000.00	13.50%	RMX 4000 Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
1676-27232-001	$979.00	13.50%	Transport Case for HDX 4000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 4000 base unit, LCD display, H.320 module box, remote control and applicable cables.
2200-65878-001	$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
2215-17409-001	$10.00	13.50%	Cable - External Speaker Integration Kit for SoundStation VTX 1000 and SoundStation IP 7000. Includes 15cm/6in RCA to RCA Y-cable, 3.5mm stereo to RCA Y-adapter and 3.5mm stereo-to-stereo audio coupler.
2200-65878-001	$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
2200-65878-001	$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
7200-64860-001	$14,999.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
2200-07817-001	$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.

Part Number	MSRP	DIR Discount %	Product Description
JVRMX2288P	$15,500.00	13.50%	RMX 2000/4000 E1 T1 interface card supporitng PSTN audio and ISDN H.320 video. UC APL/JITC Compliant software release. (Maintenance Contract Required)
2200-07817-001	$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.
J5157-18350-090	$612,000.00	13.50%	RMX 4000 Resource License Pack - 45HD1080p/90HD720p/180SD/270CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-07817-001	$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.
2150-73000-400	$0.00	25.50%	CMA Migration - 400 CMA Device Licenses to 400 RPRM Device Licenses + 150 DMA Call Licenses. Requires 2200-73100-000.
SP5230-72250-000	$1,560,000.00	25.50%	Resource Manager Virtual Edition for Service Providers - Software, 10000 Device Licenses, Multi-Tenancy, APIs (Maintenance Contract Required)
2200-65120-001	$45,799.00	25.50%	RPIS, 321, HRDW, CLD, LGHT, SSMC, KIT
5230-72141-000	$44,500.00	25.50%	Resource Manager Virtual Edition - Add 500 Device Licenses (Maintenance Contract Required)
2200-64700-001	$0.00	25.50%	Country kit required for RealPresence Immersive Studio 9 or 21 Seat. Includes necessary power cables. Suitable for NA.
2150-71000-000	$0.00	25.50%	CMA Migration - Convert existing CMA server to RPRM. Includes DVD, Doc and License. Requires 2200-71000-000. (Current Maintenance Required)
2150-73000-300	$0.00	25.50%	CMA Migration - 300 CMA Device Licenses to 300 RPRM Device Licenses + 100 DMA Call Licenses. Requires 2200-73100-000.
5150-49252-001	$15.00	25.50%	Unified Communication Software License for 1 Unit in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
2150-73000-200	$0.00	25.50%	CMA Migration - 200 CMA Device Licenses to 200 RPRM Device Licenses + 100 DMA Call Licenses. Requires 2200-73100-000.
5230-71000-002	$0.00	25.50%	CMA Migration - 200 CMA Device Licenses to 200 RPRM Device Licenses
2150-73000-100	$0.00	25.50%	CMA Migration - 100 CMA Device Licenses to 100 RPRM Device Licenses + 50 DMA Call Licenses. Requires 2200-73100-000.
5230-71000-100	$0.00	25.50%	CMA Migration - Migrate one CMA to one new RPRM. Includes Doc and License. Requires 5230-71000-0XX. (Current Maintenance Required)
5230-71000-004	$0.00	25.50%	CMA Migration - 400 CMA Device Licenses to 400 RPRM Device Licenses
5230-71000-050	$0.00	25.50%	CMA Migration - 5000 CMA Device Licenses to 5000 RPRM Device Licenses
5230-71000-025	$0.00	25.50%	CMA Migration - 2500 CMA Device Licenses to 2500 RPRM Device Licenses
5230-71000-005	$0.00	25.50%	CMA Migration - 500 CMA Device Licenses to 500 RPRM Device Licenses
5230-71000-010	$0.00	25.50%	CMA Migration - 1000 CMA Device Licenses to 1000 RPRM Device Licenses
5230-71000-001	$0.00	25.50%	CMA Migration - 100 CMA Device Licenses to 100 RPRM Device Licenses.
2200-80100-351	$104,000.00	25.50%	VSS1800PP-500, 1y: RPCS1800 IP Only,2x1080p60/5x1080p30/10x720p/20xSD. CloudAXIS SW Bundle 100.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Partner Premier, 1y Mnt. *Qualified Partners Only

Part Number	MSRP	DIR Discount %	Product Description
2200-15810-025	$849.00	25.50%	CX3000 IP Conference Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010 or greater. POE only. Includes 25 ft. Ethernet cable and 6 ft. secureable USB cable. Order AC Power Kit separately.
G7200-82755-001	$9,999.00	25.50%	TAA CX7000 View System. Includes System Unit, EagleEye View Camera (w/ Built-in Mics), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug. (Maint Req'd)
2200-65130-001	$1,899.00	25.50%	RPIS, R-TBL, SEISMIC, SUPT, KIT
2200-64830-001	$1,799.00	25.50%	(1) Steelcase Amia task chair recommended for use with RealPresence Immersive Studios. Black leather, polished aluminum base 42.5"H x 27" W x 25 D. See 2200-64840-001 for back row stool for 21-seat.
2230-64710-001	$425,999.00	25.50%	RP Studio 9-seat - WALNUT. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order Country Kit. Imp and Mtnc Reqd. WW (Not for Russia, Brazil, India, China).
2230-64750-001	$425,999.00	25.50%	RP Studio, 9-seat - ASH. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order country kit. Impl and Mntc Reqd. WW (Not for Russia, Brazil, India, China).
2230-64760-001	$475,999.00	25.50%	RP Studio, 21-seat - WALNUT. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order country kit. Impl and Mtnc Reqd. WW (Not for Russia, Brazil, India, China).
5150-49255-001	$1,500.00	25.50%	Unified Communication Software License for 100 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
2200-80100-313	$119,000.00	25.50%	VSS1800PP-100, 3y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. CloudAXIS SW Bundle 100. DMA 7000, 50 calls. RPRM,100 devices.Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal, 200 users. Partner Premier, 3y Mnt. *Qualified Partners Only
2200-65110-001	$11,299.00	25.50%	RPIS, 309, RWALL, SEISMC, SUPT, STD
SP5230-72220-000	$395,000.00	25.50%	Resource Manager Virtual Edition for Service Providers - Software, 2500 Device Licenses, Multi-Tenancy, APIs (Maintenance Contract Required)
7200-82584-001	$11,999.00	25.50%	CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array (w/ Cable), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug.(Maint Req'd)
G7200-82584-001	$11,999.00	25.50%	TAA CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array (w/ Cable), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug.(Maint Req'd)
2200-78700-025	$14,000.00	25.50%	Access Director Appliance - Server, Software, 25 Call Licenses (Maintenance Contract Required)
7200-64650-001	$14,279.00	25.50%	CX8000 w/ Front-of-Room camera. Includes room system appliance, tabletop touch controller, camera, soundbar & cables. Excludes main monitors. NorAm pwr. Maintenance required. (Partner Branded). US, CAN, Saudi Arabia, CALA except for MEX, BRAZ, ARGEN
1583-29484-001	$1,029.00	25.50%	Black leather low-back chair for RPX suites. Tilt, swivel, height adjustable, casters.
2200-71000-000	$1,000.00	25.50%	CMA Migration - Blank Hard Drive Kit. Requires 2150-71000-000.

Part Number	MSRP	DIR Discount %	Product Description
G2200-15810-025	$899.00	25.50%	CX3000 IP Conference Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010 or greater. POE only. Includes 25 ft. Ethernet cable and 6ft. secureable USB cable. Order AC Pwr Kit separately. Made in TAA Compliant Country
2200-64790-001	$23,999.00	25.50%	RealPresence Immersive Studio, 9- Seat ceiling lights. For use with 2230-64710-001 or 2230-64750-001. Suitable for NA.
2230-64780-001	$475,999.00	25.50%	RP Studio, 21-seat base - ASH. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order country kit. Imp and Mtnc Reqd. WW (Not for Russia, Brazil, India, China).
5230-72111-000	$6,230.00	25.50%	Resource Manager Virtual Edition - Software, 100 Device Licenses (Maintenance Contract Required) MT, APIs not included.
5230-72120-000	$189,000.00	25.50%	Resource Manager Virtual Edition - Software, 2500 Device Licenses (Maintenance Contract Required) MT, APIs not included.
SP5230-72242-000	$178,000.00	25.50%	Resource Manager Virtual Edition for Service Providers - Add 1000 Device Licenses (Maintenance Contract Required)
SP5230-72210-000	$164,000.00	25.50%	Resource Manager Virtual Edition for Service Providers - Software, 1000 Device Licenses, Multi-Tenancy, APIs (Maintenance Contract Required)
2200-80100-353	$159,000.00	25.50%	VSS1800PP-500, 3y: RPCS1800 IP Only, 2x1080p60/5x1080p30/10x720p/20xSD.CloudAXIS SW Bundle 100.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Partner Premier, 3y Mnt. *Qualified Partners Only
2200-65090-001	$5,799.00	25.50%	RPIS, M-WALL, M-TBL, SEISMIC, KIT
2200-65100-001	$5,799.00	25.50%	RPIS, 309, HRDW, CLD, LGHT, SSMC,KIT
2200-63890-001	$5,999.00	25.50%	CX5100 Unified Conference Station for Microsoft Lync, USB only. Includes power-data box, cables, documentation and N.A. Power Cord.
2230-63374-001	$289,999.00	25.50%	OTX 300 (3) 65" LCD displays, StereoSurround, conf. table, (3) ceiling mic, (3) HD cameras, Plcm Touch Control, (3) 21.5" content displays, 6/10 ppl. Chairs not incl. MUST ORDER TABLE COLOR. See PRC for Country Avail. IMP and MTNC REQD
7200-82755-001	$9,999.00	25.50%	CX7000 View System. Includes System Unit, EagleEye View Camera (w/ Built-in Mics), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug. (Maint Req'd)
5230-76400-650	$6,230.00	25.50%	DMA 7000 Virtual Edition - Software, 50 Call Licenses (Maintenance Contract Required)
SP5230-72100-000	$92,600.00	25.50%	Resource Manager Virtual Edition for Service Providers - Software, 500 Device Licenses, Multi-Tenancy, APIs (Maintenance Contract Required)
5150-49257-001	$150,000.00	25.50%	Unified Communication Software License for 10000 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
2200-63880-001	$6,499.00	25.50%	CX5500 Unified Conference Station for Microsoft Lync, use as a USB device or as a stand alone SIP audio conference phone. Includes power-data box, cables, documentation. Power cord: AMER-Type B, NEMA 5-15.
G2200-63880-001	$6,499.00	25.50%	CX5500 Unified Conference Station for Microsoft Lync, use as a USB device or as a stand alone SIP audio conference phone. Includes power-data box, cables, documentation. Power cord: AMER-Type B, NEMA 5-15. Made in TAA Compliant Country.
CP-7723-321SC	$7,599.00	25.50%	RPIS, 321, RWALL, SEISMC, SUPT, CP

Part Number	MSRP	DIR Discount %	Product Description
2200-65140-001	$8,499.00	25.50%	RPIS, 321, RWALL, SEISMC, SUPT, STD
5230-72140-000	$8,900.00	25.50%	Resource Manager Virtual Edition - Add 100 Device Licenses (Maintenance Contract Required)
2200-64840-001	$2,099.00	25.50%	(1) Steelcase Amia Stool recommended for use with RealPresence Immersive Studio 21-Seat solution back row only. (12) Stools required for back row. See 2200-64830-001 for main table chairs. Black leather, polished aluminum base 52.5"H x 27" W x 25 D
5230-72130-000	$380,000.00	25.50%	Resource Manager Virtual Edition - Software, 5000 Device Licenses (Maintenance Contract Required) MT, APIs not included.
G2200-63890-001	$5,999.00	25.50%	CX5100 Unified Conference Station for Microsoft Lync, USB only. Includes power-data box, cables, documentation and N.A. Power Cord. Made in TAA Compliant Country.
2200-32530-025	$179.00	25.50%	CX300 R2 USB Desktop Phone for Microsoft Lync. Includes 6ft/1.8m USB cable.
2230-63639-001	$99,999.00	25.50%	OTX 100 Standard(1) 65" LCD display, StereoSurround, conf. table, (1) ceiling mic, (1) HD camera, Plcm Touch Control, (2) 21.5" content displays, 4/6 person capacity. Chairs not incl. MUST ORDER TABLE COLOR. NORAM only. IMP and MTNC REQD
2200-64810-002	$56,999.00	25.50%	RealPresence Immersive Studio 21- seat back wall.
2200-17910-001	$309.00	25.50%	VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.
2200-15987-025	$299.00	25.50%	CX600 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support, 7 ft. Ethernet cable and 6 ft. USB cable. Order AC Power Kit separately.
2200-09297-001	$269.00	25.50%	Ground Loop Isolator for stereo audio line, 3.5mm input/output jacks. Includes audio patch cable with 3.5mm plugs, 2 ft.
SP5230-72230-000	$778,000.00	25.50%	Resource Manager Virtual Edition for Service Providers - Software, 5000 Device Licenses, Multi-Tenancy, APIs (Maintenance Contract Required)
G2200-44300-025	$249.00	25.50%	CX500 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support and 7 ft. Ethernet cable. Order AC Power Kit separately. Made in a TAA compliant country.
2200-64800-001	$30,999.00	25.50%	RealPresence Immersive Studio, 21-Seat ceiling lights. For use with 2230-64760-001 or 2230-64780-001. Suitable for NA.
7200-65060-001	$28,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables ,1 wall mount, 2 Samsung 65" touch screen displays. Maintenance required. (Partner Branded). US, CAN.
2200-44300-025	$199.00	25.50%	CX500 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support and 7 ft. Ethernet cable. Order AC Power Kit separately.
G2200-15987-025	$349.00	25.50%	CX600 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support, 7 ft. Ethernet cable and 6 ft. USB cable. Order AC Power Kit separately. Made in a TAA compliant country.
7200-65070-001	$34,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables ,1 wall mount, 2 Samsung 65" touch screen displays. Maintenance required. (Partner Branded). US, CAN.
2200-64820-002	$35,999.00	25.50%	RealPresence Immersive Studio 21-seat ceiling cloud. Not available in Japan.
5150-49254-001	$150.00	25.50%	Unified Communication Software License for 10 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.

Part Number	MSRP	DIR Discount %	Product Description
2200-44040-001	$139.00	25.50%	Polycom Communicator, Model: C100S. USB Speakerphone for Skype. Grey model. English-only retail box.
2200-44000-001	$139.00	25.50%	Polycom Communicator, Model: C100S. USB Speakerphone for Skype. Blue model. English-only retail box.
2200-44240-001	$135.00	25.50%	CX100 Speakerphone for Microsoft Office Communicator 200 USB. Integrated USB cable, carrying case, Grey.
5230-72100-000	$39,200.00	25.50%	Resource Manager Virtual Edition - Software, 500 Device Licenses (Maintenance Contract Required) MT, APIs not included.
2200-64810-001	$47,999.00	25.50%	RealPresence Immersive Studio 9- seat back wall.
2200-73000-200	$32,000.00	25.50%	Video Dual Manager - Server, Software, 200 RPRM Device Licenses, 100 DMA Call Licenses (Maintenance Contract Required) APIs not included.
2230-29627-001	$731,999.00	25.50%	RPX HD 428M - 4 seamless video displays, conf. table + 2 rows. Seats for 28 on video. Must order rear wall graphics. Country kit included. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. NORAM Only. IMP and MTNC REQD
2200-76300-650	$15,000.00	25.50%	DMA 7000 Appliance - Server, Software, 50 Call Licenses. (Maintenance Contract Required)
2200-72111-000	$15,000.00	25.50%	Resource Manager Appliance - Server, Software, 100 Device Licenses (Maintenance Contract Required) HA, MT, APIs not included.
5150-49256-001	$15,000.00	25.50%	Unified Communication Software License for 1000 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
SP5230-72241-000	$89,000.00	25.50%	Resource Manager Virtual Edition for Service Providers - Add 500 Device Licenses (Maintenance Contract Required)
5230-72142-000	$89,000.00	25.50%	Resource Manager Virtual Edition - Add 1000 Device Licenses (Maintenance Contract Required)
SP5230-72240-000	$17,800.00	25.50%	Resource Manager Virtual Edition for Service Providers - Add 100 Device Licenses (Maintenance Contract Required)
2230-63638-001	$79,999.00	25.50%	OTX 100 Compact (1) 65" LCD display, StereoSurround, (1) ceiling mic, (1) HD camera, Front video wall, camera shroud, Plcm Touch Control. NORAM only. IMP and MTNC REQD
2200-78700-050	$19,000.00	25.50%	Access Director Appliance - Server, Software, 50 Call Licenses (Maintenance Contract Required)
2200-17960-001	$323.00	25.50%	Retail Model of VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.
7200-64680-001	$19,599.00	25.50%	CX8000 w/ CX5100 panoramic camera. Includes room system appliance, tabletop touch controller, CX5100 & cables. Excludes main monitors. NorAm plug. Maintenance required. (Partner Branded). US, CAN, Saudi Arabia and CALA except for MEX, BRAZ, ARGEN.
5150-49253-001	$75.00	25.50%	Unified Communication Software License for 5 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
7200-65040-001	$19,600.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables ,1 wall mount ,1 Samsung 65" touch screen display. Maintenance required. (Partner Branded). US, CAN.
5230-72150-000	$749,000.00	25.50%	Resource Manager Virtual Edition - Software, 10000 Device Licenses (Maintenance Contract Required) MT, APIs not included.

Part Number	MSRP	DIR Discount %	Product Description
2200-73100-000	$500.00	25.50%	CMA Migration - Blank Hard Drive Kit. Requires 2150-73000-XXX.
2200-80100-311	$67,400.00	25.50%	VSS1800PP-100, 1y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. CloudAXIS SW Bundle 100. DMA 7000, 50 calls. RPRM, 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Partner Premier,1y Mnt. *Qualified Partners Only
2215-67743-001	$415.00	25.50%	Wall mount for one 65" Display for the CX8000. Note: Base CX8000 System includes one wall mount. An additional wall mount is needed to mount a second display.
2200-73000-100	$25,000.00	25.50%	Video Dual Manager - Server, Software, 100 RPRM Device Licenses, 50 DMA Call Licenses (Maintenance Contract Required) APIs not included.
7200-65050-001	$25,600.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables ,1 wall mount ,1 Samsung 65" touch screen display. Maintenance required. (Partner Branded). US, CAN.
2200-64820-001	$26,999.00	25.50%	RealPresence Immersive Studio 9-seat ceiling cloud.
5230-72110-000	$79,200.00	25.50%	Resource Manager Virtual Edition - Software, 1000 Device Licenses (Maintenance Contract Required) MT, APIs not included.