Products		
Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP
Barracuda	All Barracuda Products	16.50%
Fortinet	All Fortinet Products	15.50%
F5 Networks	All F5 Networks Poducts	15.00%
Trusted Metrics	All Trusted Metrics Products	12.00%
LogRhythm	All LogRhythm Products	12.00%
Splunk	All Splunk Products	14.00%
RSA	All RSA Products	14.00%
Solarwinds	All Solarwinds Products	14.00%
McAfee	All McAfee Products	14.00%
Symantec	All Symantec Products	14.00%

RELATED SERVICES		
Manufacturer	Detailed Service Description	DIR Customer Discount % off MSRP
All manufacturers	All installation services (per hour quoted)	18.00%

MANAGED SECURITY SERVICES		
SERVICE CATEGORY	Detailed Service Description	DIR Customer Discount % off MSRP
External Vulnerability Testing	Process of identifying, quantifying, and prioritizing (or ranking) the vulnerabilities in a system, both internal and external. Pricing is based on number of devices in scope for the engagement:	
	<100 Devices	12.00%
	<250 Devices	12.00%
	<500 Devices	13.00%
	<1000 Devices	17.00%
Internal Vulnerability Testing: Includes Licensing	<100 Devices	12.00%
	<250 Devices	12.00%
	<500 Devices	15.00%
	<1000 Devices	17.00%
External Penetration Testing	<100 Devices	12.00%
	<250 Devices	15.00%
	<500 Devices	17.00%
	<1000 Devices	19.00%
Internal Penetration Testing	<100 Devices	12.00%
	<250 Devices	12.00%
	<500 Devices	16.00%
	<1000 Devices	15.00%

MANAGED SECURITY SERVICES		
SERVICE CATEGORY	**Detailed Service Description**	**DIR Customer Discount % off MSRP**
Social Engineering - Remote Services (Phone Social Engineering)	*Psychological manipulation via email, onsite, or phone to test if corporate employees will perform actions or divulge confidential information. A type of confidence trick for the purpose of information gathering, fraud, or system access.*	
	<25 Contacts	*12.00%*
	<50 Contacts	*12.00%*
	<100 Contacts	*16.00%*
Social Engineering - Remote Services (Email Phishing)	*<25 Contacts*	*12.00%*
	<50 Contacts	*12.00%*
	<100 Contacts	*16.00%*
GAP Assessments		
GAP Assessments	*2-5 People per office: 2 Locations*	*14.00%*
HIPPA, SEC, GLBA etc	*HIPPA, SEC, GLBA Audits: SMB, 2 Locations*	*14.00%*
PCI	*PCI Audit: SMB, 2 Locations*	*14.00%*
Web Application Testing	*Pricing is based on total number of pages-in-scope for the engagement*	
Application Assessment	*<=25*	*14.00%*
	<=50	*14.00%*
	<=100	*14.00%*
	<=250	*14.00%*
	<=500	*14.00%*
Reactive Services: ONSITE	*All onsite activities are at a minimum of 8 hours per day onsite: Per hour price*	*5.50%*
Reactive Services: OFFSITE	*All offsite activities are at a minimum of 2 hours per day of activity: Per hour price*	*5.50%*
Proactive Services	*SMB clients (under 75 people) Incident Response SMB package includes basic IR planning and 6 hours of retainer for IR response*	*6.00%*
Proactive Services	*If over 75 staff and/or multiple locations, priced by the engagement and per hour*	*6.50%*