

ATTACHMENT B TO EXHIBIT C - PRICING FOR NON-PROFESSIONAL SERVICES

Category	Description	State/CPV Pricing per hour	State/CPV price per machine	Education K-12 Pricing per hour	Education K-12 price per machine	Education Higher Ed Pricing per hour	Education Higher Ed price per machine	Details
Staging / Deployment	Installation of a pre-imaged and domain-joined computer with a single monitor.	\$70.00	\$127.00	\$70.00	\$127.00	\$70.00	\$127.00	Assumes 60 minutes per machine for installation of new system no data migration.
Installation/Moves - Hardware	Installation of Peripheral device or movement of an existing computer with a single monitor to a new location within the same building.	\$70.00	\$111.00	\$70.00	\$111.00	\$70.00	\$111.00	Assumes 45 minutes per move, Add, Change. Carts to be provided by the State for moving the equipment to another floor/ department within the same building. Moves to another building will require a moving company to physically move the equipment.

Installation - Software	"Software installation for one application per machine. If additional applications are required multiply the fee times the number of applications (ex: 3 apps \$32x3=\$96)	\$70.00	\$32.00	\$70.00	\$32.00	\$70.00	\$32.00	Assumes 15 minutes per software application
Break Fix - Non Warranty	Labor only, 2 hour minimum	\$76.00	n/a	\$76.00	n/a	\$76.00	n/a	Parts and handling is not included in the per hour price.
ASSET DISPOSAL SERVICES								
Remarket or Recycle Labor Fee	Physical and technical audit, DOD data erasure and or factory reset of settings prior to remarket or recycling each asset. Certificate of Erasure and Recycling (where applicable) including serial numbers will be provided.	n/a	\$14.00	n/a	\$14.00	n/a	\$14.00	
Remarket or Recycle Labor Fees-Loose hard drives, tapes,	Physical and technical audit, DOD data erasure and or factory reset of settings prior	n/a	\$9.00	n/a	\$9.00	n/a	\$9.00	

handheld devices and phones	to remarket or recycling each asset. Certificate of Erasure and Recycling (where applicable) including serial numbers will be provided.							
Remarketing Share	Client shall be credited the net proceeds from the remarketing of Assets received by Insight less labor and freight fees	n/a	Credit of 65% of net proceeds less labor and freight fees	n/a	Credit of 65% of net proceeds less labor and freight fees	n/a	Credit of 65% of net proceeds less labor and freight fees	
Redeploy or Lease End	Audit, testing and DOD data erasure, kitting (if applicable) box and label prior to redeployment of each Asset to the destination request by Client. Fee does not include specialized kitting supplies and transportation to the next destination.	n/a	\$32.00	n/a	\$32.00	n/a	\$32.00	

Return Assets to Client	Certificate of Erasure including serial numbers will be provided	n/a	\$32.00	n/a	\$32.00	n/a	\$32.00	
Drive Erasure	The hard drive erasure consists of 3 iterations, considered to be 7 passes featuring multiple overwrites with random characters, rendering the data on the drive completely erased and unrecoverable Drive erasure is Department of Defense 5220.22M and NIST 800-88 compliant.	n/a	There is no fee for this service	n/a	There is no fee for this service	n/a	There is no fee for this service	
Per Pound Disposal Fees	Client can direct Insight to process applicable assets at a per pound fee with the understanding that there will be no DOD wipe, serial number capture,	n/a	\$0.55 per pound	n/a	\$0.55 per pound	n/a	\$0.55 per pound	

	tracking or reporting. These items will need to be boxed separately and identified before pick-up or delivery to the processing facility.							
UPS & Battery Disposal Fees	EPA compliant disposal of UPS, battery and loose laptop batteries	n/a	\$1.00 per pound	n/a	\$1.00 per pound	n/a	\$1.00 per pound	
Freight / Transportation Fees	Client is under no obligation to use Insight to arrange transportation of Assets to processing facilities. If Insight arranges for transportation, freight and insurance will be billed to Client at Insight's actual cost. If the Assets are to be insured at Client's written request, the Assets will be insured during transport at an	n/a	Actual Carrier Invoice	n/a	Actual Carrier Invoice	n/a	Actual Carrier Invoice	

	additional charge based on the declared value.							
Box Kit Program Fees	<p>Box Kit is utilized for small pick-ups with a combined weight of 30 pounds or less and includes:</p> <ul style="list-style-type: none"> * Box with tape and packing materials * Pre-addressed custom return label with LOT # for tracking * Freight to Client <p>Client will be invoiced for the Box Kit fee upon request. Client will be invoiced for inbound freight at Insight's preferred carrier rate/cost unless using Client's own carrier. Upon return of Box Kit at the processing facility, applicable</p>	n/a	<p>1 Box: \$40</p> <p>2 Boxes: \$75</p> <p>3 Boxes: \$110</p>	n/a	<p>1 Box: \$40</p> <p>2 Boxes: \$75</p> <p>3 Boxes: \$110</p>	n/a	<p>1 Box: \$40</p> <p>2 Boxes: \$75</p> <p>3 Boxes: \$110</p>	

	remarketing, labor and freight fees will apply as indicated in the Schedule of Fees.							
Label Program Fees	The Label program is utilized for custom generated pre-addressed return labels for small shipments from the client where a Box Kit is not needed, includes: * Custom label with return address * Assigned LOT number for tracking Client will be invoiced for inbound freight at Insight's preferred carrier rate/cost unless using Client's own carrier.	n/a	\$8.00 per label	n/a	\$8.00 per label	n/a	\$8.00 per label	
Special Reporting Fees	Customized reporting, as requested and mutually	\$100.00	n/a	\$100.00	n/a	\$100.00	n/a	2 hour minimum billing

	<p>agreed upon. Standard reports provided are detailed in section 3.2 Deliverables, 1. Reporting. The client will also have access to a disposal web portal. Any reporting not readily available or requiring developer assistance is considered customized. NOTE - 2 hour minimum billing</p>							
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Additional Disposition Services

On-site or technical services that are not covered and requested by Client on a single event basis. Insight will provide a quote for additional services. Electronic acceptance of the quote by Client will constitute a

Technical labor as quoted. 4 hour minimum applies
Crusher/Degausser Rental \$125.00 per day plus the actual cost of transport to the site of service.

n/a

Technical labor as quoted. 4 hour minimum applies
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n/a

Technical labor as quoted. 4 hour minimum applies
Crusher/Degausser Rental \$125.00 per day plus the actual cost of

n/a

binding arrangement as per the terms of this SOW. Repetitive single-event services will require a formal Change Request Form to be completed in accordance with this SOW.

service.

transport to the site of service.

END USER DEVICE SERVICES								
Imaging - Basic**	Includes Power on Self-Test (POST), Load Client Base Image, Virus Scan (if applicable), Create & affix basic asset tag, QA Check	n/a	\$15.71	n/a	\$15.71	n/a	\$15.71	
Imaging - Advanced**	Includes Power on Self-Test (POST), Load Client Base Image, Load of a Client's connect image (i.e. Ivanti, SCCM), Domain Join, Set User Name/Password, Create & affix basic asset tag, QA Check	n/a	\$28.50	n/a	\$28.50	n/a	\$28.50	
ADD-ON STANDALONE SERVICES (DESKTOPS AND LAPTOPS)								
Asset Tagging**	Annual volume of 100 devices	n/a	\$7.00	n/a	\$7.00	n/a	\$7.00	

or more.
Application of
client-supplied
Asset Tags or
creation &
application of
Asset Tags is
provided.

Power Test & Tag**	Power test of a device & Asset Tagging	n/a	\$12.93	n/a	\$12.93	n/a	\$12.93
Kitting**	Consolidation of a configured device & up to five (5) items/ accessories in a single box	n/a	\$8.00	n/a	\$8.00	n/a	\$8.00
Multi-Pack**	Price is per kit Overbox with foam inserts to ship 5-10 laptops per box (depending on size) Price is per box	n/a	\$30.00	n/a	\$30.00	n/a	\$30.00

NATIONAL REPAIR CENTER (NRC) – ASSET CENTRALIZATION PROGRAM FOR STANDALONE DESKTOP OR LAPTOP							
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Asset Centralization Startup Fee**	Program requires a one-time start up fee for enrollment	n/a	\$1,500.00	n/a	\$1,500.00	n/a	\$1,500.00
NRC Per Event Receipt of Seed Stock **	Testing of client- supplied used devices to be placed in Seed Stock to support Asset Centralization program requests	n/a	\$30.00	n/a	\$30.00	n/a	\$30.00

NRC Per Event Retrieval & Refurbishment **	Insight shipment of an empty box with return shipping label. Defective or damaged asset to be placed in box & shipped back to Insight for refurbishment using the provided shipping label. Upon completion refurbished assets are placed in client-inventory to support the duration of the program.	n/a	\$63.00	n/a	\$63.00	n/a	\$63.00
NRC Per Event Advanced Exchange "Hot Swap" **	Overnight replacement shipped to End User & inclusion of a return shipping label. Upon receipt user places defective/damaged asset in the shipping box & returns to Insight for refurbishment using the shipping label	n/a	\$70.00	n/a	\$70.00	n/a	\$70.00

provided. Upon completion refurbished assets are placed in client-inventory to support the duration of the program.

Time & Materials Repair Rate**	Parts and handling is not included in the per hour price.	\$75.00	n/a	\$75.00	n/a	\$75.00	n/a
Replacement Shipping Box & Label**	Per Event contracts will be billed a monthly minimum of \$1,000 or for actual events, whichever is higher.	n/a	\$15.00	n/a	\$15.00	n/a	\$15.00
Replacement Label via Email**	Price is per event and per Event contracts will be billed a monthly minimum of \$1,000 or for actual events, whichever is higher.	n/a	\$5.00	n/a	\$5.00	n/a	\$5.00

**Please refer to Please refer to Section 4.14 Non-Professional Services of our response for more information about these services.

NOTE: A scope of work document will be issued by the customer at the time of quote.