Why Insight for Devices?

Drive value throughout the device lifecycle.

Business challenge

Devices are instrumental to business operations. They empower communication, collaboration and productivity. They enable businesses to be competitive, strategic and innovative. No business could really do business without devices — billions are in use today.

However, challenges abound. It’s difficult to procure and maintain a functional fleet of devices. Managing multiple vendors requires time and resources. Meeting user needs is an ongoing demand. Keeping up with refresh cycles and asset management can get complicated, fast.

Our solution

Insight has a different vision — simplified, full device lifecycle support all from a single partner. We know that anyone can sell you a laptop or tablet. We offer more, helping you maximize value and continually improve your device ecosystem.

Partner with Insight to:

- Ensure maximum uptime and device lifespans.
- Bring device choices to employees without adding complexity.
- Eliminate the time and hassle of managing multiple vendors.
- Improve the end-user experience from refresh to support.
- Drive down device costs and employ modern management.

Benefits

- Drive efficiencies with a single device partner.
- Scale or change device strategies with ease.
- Lower total cost of ownership of devices.
- Introduce an employee choice program.
- Fulfill device needs quickly and securely.

Our partners

- Corporate Reseller
- Acer
- AMD
- Dell Technologies
- Google
- HP
- Intel
- Lenovo
- Microsoft
- Samsung

Related services

- Device as a Service
- Mac Enablement Program
- E-procurement
**Full lifecycle support**

Insight brings expertise, resources and support to each phase of the device lifecycle and helps you streamline so you can stay focused on higher-level strategic priorities.

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**Insight Connected Platform**

Connected devices open up new worlds of possibility. Create solutions using Insight Connected Platform, a flexible and scalable foundation for any smart space. Using Microsoft® Azure®, the platform ingests, visualizes and triggers events from any data source — from consumer devices to third-party applications.

**Sample use cases include:**
- Loss prevention, inventory analysis and customer purchase forecasting
- Predictive maintenance for manufacturing equipment
- Automation of streetlights and traffic signals for emergency response
- Securely providing healthcare patient information to the right clinicians at the right time

**A true end-to-end partner**

Today, technology isn’t just supporting the business; it’s becoming the business. At Insight, we help you navigate complex challenges to develop fresh solutions and processes. We’ll help you manage today’s priorities and prepare for tomorrow’s needs.

**About Insight**

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. We’ll work with you to maximize your technology investments, empower your workforce to work smarter, optimize your business and create meaningful experiences.