Why Insight for Office 365 Enterprise Cloud Suite?

Insight is Microsoft's largest global Licensing Solution Provider (LSP) and has been providing Microsoft® solutions for more than 25 years. As one of the first Microsoft LSPs and enterprise software advisers, we put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We collaborate to deliver Intelligent Technology™ solutions that meet your strategic business needs and optimize your technology investments.

- 7+ million Microsoft cloud seats sold
- 5 million Exchange mailboxes migrated
- Complimentary onboarding
- Packaged and customized deployment services

How Office 365 Enterprise Cloud Suite will help your business

With more devices, data and duties, employees need tools that facilitate constant and effective collaboration. The ideal solution enhances security, simplifies device management, unifies environments and enables seamless interaction across devices.

Combining Office 365™ E3, Enterprise Mobility Suite and Windows® Software Assurance per User, Enterprise Cloud Suite meets those requirements. Your company will gain significant value from:

- A wide range of licensing options and add-ons
- Built-in suite discounts not available for individual offerings
- Simplified per-user licensing and license management
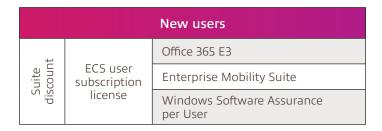- A consistent experience on any device or operating system

> Insight is your expert connection to Microsoft solutions that help your business run smarter.

Office 365

Licensing the Enterprise Cloud Suite

The collective capabilities of Office 365™ Enterprise Cloud Suite (ECS) support productivity across devices, more efficient management and enhanced security and control for existing and new users alike. It's easy for existing enterprise platform clients to move to ECS.

Existing users		
Suite discount	ECS add-on	Office 365 E3
		Enterprise Mobility Suite
		Windows Software Assurance per User

New users		
Suite discount	ECS user subscription license	Office 365 E3
		Enterprise Mobility Suite
		Windows Software Assurance per User

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Existing users		
Platform discount	Platform Enterprise Agreement	Office 365 ProPlus
		Client access license suite
		Windows Enterprise

Software Assurance per User licensing

With its per-user model, Windows® Software Assurance puts users in control of their devices. Only the user's primary PC needs to be running a qualified operating system, and Windows Enterprise Edition is delivered across all of his or her devices.

Office 365 ProPlus	A range of ECS licensing options are available via add-on or user subscription licenses, and cloud services can be added at any time.
Client access license suite	Count users rather than devices for the platform's Enterprise Agreement (EA) and cloud services.
Windows Enterprise	Move to the cloud without modifying your EA, and eliminate interim client access licenses and complicated true-up requirements.

How Insight helps

From the initial assessment to deployment and management, our team of experts will help you leverage Office 365 Enterprise Cloud Suite.

Insight®   **Office 365**