



## Why Insight for Workplace Services?

With more resources and key industry relationships than any other outsourcing service provider, Insight helps you transform your workforce and focus on your goals. Our proven governance, dedicated program management and flexible solutions empower end users under the backdrop of a seamlessly supported infrastructure.

Here are some of the things we bring to the table:

- 27 years of industry experience
- 1,400+ consulting and service delivery professionals
- 200+ countries and territories served
- 3,600+ partnerships with hardware and software manufacturers
- \$5.4 billion in revenue

**Insight is your expert connection to the solutions that help your business run smarter.**

## How Workplace Services will help your business

Not only are you tasked with ensuring your technology keeps your workplace up and running, but every system needs to run as seamlessly as possible — from mobile devices to the desktop to the data center.

Insight supports you every step of the way, from procurement to the end of equipment life, mapping the right technology solutions to your business needs. This helps you:

- Reduce support costs and increase IT return on investment.
- Achieve a more stable and mature IT environment.
- Improve the end-user experience.
- Eliminate shadow IT and free up precious time and resources.
- Achieve program governance and methodology.

## What are Workplace Services?

These are the solutions that provide the care and support your end users require from a source you can trust — so you can focus on driving your business forward. From service desk to asset disposal, redeployment and remarketing, Insight provides the tools you need to keep your endpoints up and running flawlessly.

Together, we'll gain a better understanding of the challenges you face and apply our robust capabilities to help your business run smarter.

## Insight's approach

We look at your unique **market drivers**.

- Consumerization of IT
- Increasing demands from end users
- Accelerated pace of change in technology
- Business teams requiring more strategic IT support

We understand your **business challenges**.

- Struggling to achieve scalability with flexible resources
- Keeping pace with new delivery models & best practices
- Having unmet needs from suppliers & service providers

We know the **outcomes** you're working toward.

- Generating end-user support cost savings year over year
- Improving customer satisfaction & service levels
- Making better business decisions using data & analytics
- Using thought leadership & best practices to innovate

**Workplace Services** will help you achieve those outcomes.

- Advanced replacement & depot services
- Asset disposal, redeployment & remarketing
- 24/7 service desk support & self-service
- Enterprise mobility management
- Dedicated on-site & dispatched technicians
- Governance

