



Why Insight for Red Hat?

As a Red Hat® Premier partner, Insight has full Red Hat services and consulting capabilities, plus technical accreditations in platform, cloud and middleware. We are a global aggregator supporting clients around the world with 14 languages and currencies, and we have unique offerings for service providers to expand their portfolios.

Here are a few things we bring to the table with Red Hat:

- 50+ dedicated service provider specialists
- Dedicated hosted licensing aggregation team
- Expertise in license consulting and multicontract optimization
- 30 years supporting 5,000+ managed service provider clients
- 25 years of pick, pack & ship, and systems integration experience

How Red Hat will help your business

The Red Hat Certified Cloud and Service Provider (CCSP) program lets you offer trusted, secure, enterprise-grade cloud and managed services to your customers based on products they already use in their data centers.

Through the CCSP program, you'll receive consistent pricing, robust benefits and the ability to deliver flexible subscriptions using existing customer models. You'll benefit from:

- No dollar cost to join the CCSP program
- No minimum monthly commitment
- Ability to use the Red Hat logo in your marketing
- Placement on Red Hat's partner locator

Develop new revenue streams.

The Red Hat CCSP program lets you build a flexible infrastructure that aligns with your business objectives. You'll also receive premium support directly from Red Hat for all infrastructure components — plus, you'll get management tools, specialized training and knowledge resources that help increase margins.

Insight is your expert connection to Red Hat solutions that help your business run smarter.

Deliver cloud services using open-source technology.

Red Hat's open, integrated software lets you build high-quality services using operating systems, cloud platforms, middleware, virtualization platforms and Platform as a Service technologies.

Administer	Red Hat® JBoss® Operations Network	Red Hat JBoss Middleware	OpenShift® by Red Hat	Deploy Develop
	Red Hat Satellite	Red Hat Enterprise Linux®	Red Hat CloudForms®	
	Red Hat Enterprise Virtualization	Red Hat Storage	Red Hat Enterprise Linux OpenStack® Platform	
	Red Hat Services Training, Consulting and Support			

Red Hat CCSP business benefits

Flexibility	Support	Access
Deployment options	Premium support	Business-ready technologies
Pay-as-you-go pricing	Certified third-party solution ecosystem	Extended product lifecycles
Simplified procurement	Training and enablement resources	Built-in security
Subscription portability	Customer visibility	Product bug fixes
	Expert services and tools	