



Why Insight for Azure cloud engagement?

Maximizing your private and public cloud usage can be a challenge. From workload migration to application planning, it's critical to have the right resources and the best minds on the job.

As Microsoft's largest global partner, we put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We'll collaborate with you to deliver Intelligent Technology Solutions™ that meet your strategic business needs and optimize your technology investments. Here are a few of the things we bring to the table:

- Microsoft Gold Partner with 17 Gold competencies
- Azure Partner Advisory Council (AZ PAC) member
- Product, licensing and cloud enablement specialists
- Extensive infrastructure experience
- Consulting services

Insight is your expert connection to Microsoft solutions that help your business run smarter.

How Azure cloud engagement will help your business

Microsoft® Azure® offers the scalability and flexibility of the cloud. But how can it best be leveraged to fit your enterprise and your IT budget?

The Azure cloud engagement offering is designed to move you to the Microsoft Cloud quickly and affordably. It includes five key steps lasting a total of 12 weeks.

- Envision your cloud services road map and engagement next steps.
- Assess and plan your enterprise cloud, Azure health and applications.
- Design and build custom Infrastructure or Platform as a Service (IaaS, PaaS).
- Deploy your solutions.
- Manage Azure operations and governance.

Setting you up for success

Our experts offer the full spectrum of consulting services to ensure your Azure® environment is optimized for your organization's needs. Pricing ranges from \$80,000 to \$120,000.

Azure cloud engagement offering

Envision	Assess and plan	Design and build	Deploy	Manage
2-hour envisioning workshop	4 application Proofs of Concept (POCs)	4 application POCs	4 application POCs	Azure management and operations
Cloud services road map	Enterprise cloud assessment	IaaS fast start	IaaS fast start	Azure governance
Engagement next steps	Azure health assessment	PaaS fast start	PaaS fast start	
	Application assessment	Custom engagements	Custom engagements	