Partner Price Sheet 2013



Work with your regional sales manager on pricing and quote.

SOFTWARE MODULES		
	Price (/device/year)	Perpetual (life of device)
Collaborative Filter		
(Web Filter with My Big Campus)		
Managed*	\$4.00	\$20.00
Cloud	\$8.00	\$40.00
+ Advanced Reporting*	\$4.00	
Mobile Manager (MDM)	\$4.00	\$20.00
My Big Campus	\$2.00 (/student)	
Mobile Learning Essentials (MDM, Collaborative Filter with My Big Campus)	\$8.00	\$40.00
Email Management*	\$4.00	
(Spam Filter, Email Archiving)		
Power Management	\$4.00	

*Components not sold as standalone software; they must be purchased on Lightspeed Rocket appliance.

ROCKET APPLIANCES		
	Price (one-time)	
Collaborative Filter		
Bottle Rocket	\$2,000	
1Gb	\$6,000	
1Gb Fiber	\$8,000	
1Gb Dual-Bridge	\$7,000	
10Gb Fiber SR	\$17,500	
10Gb Fiber LR	\$17,500	
Email Management		
Bottle Rocket	\$2,000	
1Gb	\$6,000	

We'll work with you and the customer to choose the Rocket that's right for them. All Rocket appliances include 3-year advance replacement warranty.

SERVICES		
	Price	
Virtual Classroom – 6-hr Comprehensive Web Filter	\$120	
Consulting/training – 1-day Web Filter (onsite)	\$2,500	
Consulting/training – 1-day MBC (onsite)	\$2,500	
Device Configuration Services	\$50/device	

Self-paced training bundles, certification exams, and introductory virtual classrooms are available at no charge.