

**Appendix C, Pricing Index
Insight Public Sector, Inc.
DIR-TSO-2675**

Products	Customer Discount % off MSRP
Hardware	
AMX	27.00%
APC	36.00%
Belden	35.00%
Berk-Tek	35.00%
Black Box	15.00%
Commscope	35.00%
CPI (Chatsworth)	27.25%
Eaton	37.00%
FatPipe	26.00%
General Cable	37.50%
Leviton	34.50%
Lightspeed - Appliances	2.00%
Lightspeed - All Other	14.25%
Ortronics	35.25%
Panduit	35.25%
Plantronics	39.00%
Superior Essex	35.00%
Syn-Apps	5.50%
TrippLite	39.50%
Valcom	42.50%
Vbrick Systems	21.25%
Websense	20.00%
Maintenance	
APC	32.00%
Eaton	10.00%
FatPipe	10.00%
Lightspeed - Software Renewals	14.25%
Lightspeed - All Other Maintenance	8.25%
Syn-Apps	5.50%
TrippLite	25.50%
Vbrick Systems	5.50%
Websense	5.50%
Technical Services	
Asset Management (Asset Tagging), Trade-In and Asset Disposal, Warehousing, Staging and Configuration and Integration Services, Project Management, Cabling, Training	29.25%
Managed Services	2.00%
Software may only be purchased as part of a hardware bundle. Standalone software is not permitted through this contract.	